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*Miromar Lakes Community Development District*

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*Regular Meeting Agenda*

*November 10, 2016*



*Visit our Web Site at: [www.miromarlakescdd.org](http://www.miromarlakescdd.org)*

*Prepared by:*

***JWARD AND ASSOCIATES LLC***

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*PHONE: (954) 658-4900*

**MI M L KES**  
**C MM I E EL PME IS IC**

November 2, 2016

Board of Supervisors  
Miromar Lakes Community Development District

Dear Board Members:

The Regular Meeting of the Board of Supervisors of the Miromar Lakes Community Development District will be held on **Thursday, November 10, 2016**, at **2:00 P.M.** at the **Beach Clubhouse, 18061 Miromar Lakes Parkway, Miromar Lakes, Florida 33913.**

1. Call to Order & Roll Call
2. Consideration of Minutes
  - a) September 29, 2016 Regular Meeting
3. Consideration of Award of Bid for Landscaping Services
4. Staff Reports
  - a) Attorney
  - b) Engineer
  - c) Asset manager
  - d) Manager
    - I. Financial Statements for the period ending August 31, 2016
5. Supervisor's Requests and Audience Comments
6. Adjournment

The second order of business is consideration of the minutes of the September 29, 2016 regular meeting.

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The third order of business is consideration of the award of bid for the landscaping services for the District. Enclosed with your agenda is a memorandum with an analysis of the bids received along with each vendors complete submittals.

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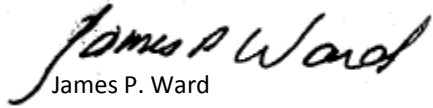


Miromar Lakes Community Development District

The balance of the Agenda is standard in nature and I look forward to seeing you at the meeting, and if you have any questions and/or comments, please do not hesitate to contact me directly at (954) 658-4900.

Yours sincerely,

**Miromar Lakes  
Community Development District**



James P. Ward  
District Manager  
Enclosures

**The Fiscal Year 2017 schedule is as follows**

October 13, 2016	November 10, 2016
December 8, 2016	January 12, 2017
February 9, 2017	March 9, 2017
April 13, 2017	May 11, 2017
June 8, 2017	July 13, 2017
August 10, 2017	September 14, 2017

**MI ES MEE I E**  
**MI M L KES**  
**C MM I E EL PME IS IC**

The Regular Meeting of the Miromar Lakes Community Development District’s Board of Supervisors was held on Thursday, September 29, 2016, at 2:00 p.m. at the Beach Clubhouse, 18061 Miromar Lakes Parkway, Miromar Lakes, Florida 33913.

**Board members present and constituting a quorum were:**

**Michael endershot**  
**avid erring**  
**oug allinger**  
**urnett onoho**  
**lan efkin**

**Chairman**  
**ice Chairman**  
**ssistant Secretary**  
**ssistant Secretary**  
**ssistant Secretary**

**Staff present:**

**ames Ward**  
**reg rbancic**  
**Paul Cusmano**  
**ruce ernard**  
**Charlie Krebs**

**istrict Manager**  
**istrict Counsel**  
**Calvin iordano ssociates**  
**Calvin iordano ssociates**  
**istrict Engineer**

**1. Call to rder oll Call**

Mr. Ward called the meeting to order at 2:00 p.m. A roll call determined that all members of the Board were present.

**2. Consideration of Minutes**

a) August 11, 2016 Regular Meeting

A comment was made in appreciation of the new format for the minutes.

**Motion was made by Mr. onoho and seconded by Mr. allinger to approve the Minutes as described above and with all in favor. the motion was approved.**

**3. iscussion and comments on coordination regarding the design and construction plans for the road interconnect between C and CenterPlace.**

Mr. Ward explained that since this was an issue related to the Alico project, he asked Glen Smith, the litigation attorney, to do the coordination with all of the appropriate professional staff and put together an outline of the comments that Greg, Charlie and Bruce had with respect to the FGCU-Alico Road construction that was going on. He also included in the agenda packet a copy of the ingress-egress easement along with a copy of the letter that was sent by Miromar Development to the developer as a separate document. He also included a copy of the documents that Alico had sent back to Miromar.

The purpose of this agenda item was that the district does have rights and obligations, pursuant to the agreement, to make any comments that it has appropriate to the construction of the facilities that Alico and FGCU are going to construct. Mr. Ward was not requesting a motion at this time, but only comments and discussion. However, at some point in the future, if this issue needs to be reconsidered, and a motion is desired, that can be done.

It was stated that the last time an issue like this arose, the contractor (possibly Lee County) cut through the berm by the golf course. He checked prior to it being done to be sure that the grass, trees, etc. would be replaced with the similar landscaping. However, when the time came to replace these items, no one would take the responsibility, so then the burden rested with the CDD. He commented that he would not be in favor of this construction unless there was one party who would be responsible for this restoration. He commented that whoever is going to do this construction, has probably yet to do the subcontracting. His suggestion was that they identify the party ahead of time who will have overall responsibility for replacement.

A comment was made that the Board needs to realize that this is a dynamic document that is not yet finalized. They could make comments, but could not approve or disapprove until the final version is available. It appeared that it was evolving daily.

Another comment was made to compare these current construction plans to the prior plans by Lee County. At that time with Lee County, an easement had not been granted. In this current case, an easement was granted in 2010. So now, what they are doing is coming back under the terms of the easement and asking the Board to coordinate.

A comment was made that it was not the easement that was the issue. It was more the conduct of the selected company and the uncertainty of who would be responsible for the replacement of grass, trees, etc.

It was pointed out that the road would give them access to that berm to do maintenance. Right now the berm only affects a few people, but after the road is built, it will be more prominent. He stated that all interests must work together to insure all things function as best they can.

Another comment suggested that the Board has little control over what is done. They can make suggestions, but the final say is not with the Board. The easement has already been granted. They have an obligation to coordinate. As stated in their letter, the provision is made in Section 6.

A Board member asked what coordinate actually means. It was said that they are supposed to get the Board's input for curb cuts, crossings, and consistency with compliance for permits. He suggested that there is some wiggle room, but it doesn't say they have to get the Board's final approval.

It was commented that the District is in charge of the surface water management system. That is where all the water from that side of the system exits and goes downstream. There is a design flow that is required in order for the water to go over the weir and sufficiently exit the property. The District needs to be comfortable that the design has accommodated that flow. The specifics relative to the engineering for the project are set in the documents.

Charlie Krebs arrived and apologized for being late. He was filled in on what had transpired up until his arrival. He commented that as part of his review, that the original application was examined, along with the flow that had been proposed when the weir was designed. They looked at the culverts for the road crossings. He reported that his recalculations affirm that the original plans will work. He was asked if so far as the engineering goes, the project was fine, and he responded that it was.

The Board agreed that the issues to be considered were the engineering, the light issues, aesthetic elements, and access to the road for maintenance of the berm. It was commented that it would be a public road.

A Board member asked if any of the berm is inside the easement area. The answer was no. The new construction will take the slope that goes from the road up and tie into the berm, which seems the best way to do it. It was commented that the CDD has underlying fee title to this berm. It was stated that what the project will be tying into is sod. It was then pointed out that only one side of the berm has been contracted; and therefore, now cost will have to be added for additional landscaping to maintain the other side of the berm, which at the present time is wild.

A question was asked if there was a county requirement for landscaping when a road was built. The response was that generally this was not the case for building a road. However, it was not felt that the CDD would necessarily have to be burdened with that improvement and maintenance.

Mr. Ward said maybe what they should do is in one of the comments put together a plan of what the Board thinks it should look like. One of their comments could be that this berm needs to be landscaped and maintained. It was suggested that they also establish a cost estimate.

An idea was put forward that FGCU should install a fence along the berm at the time the road is built. The University owns the forty acres, and a fence would secure the area for the safety of students and the privacy of residents. Several Board members felt the road would lead non-residents to come over to Miromar Lakes.

Mr. Ward commented that the equipment for building the road should not be stored on CDD property and that this issue should be addressed in the comments.

Mr. Ward said that he would coordinate putting the comments in writing to FGCU and CenterPlace. He will add a disclaimer that states that these will not necessarily be their final comments, and they do reserve the right to look at the final plans when they are finished. When Miromar Development has finished their review, they will bring it before them again.

#### **4. Staff reports**

##### a) District Attorney

Mr. Urbancic stated that the only thing he had to report was concerning the land exchange the Board had approved was a few meetings ago. This has been signed and recorded, and it should be finalized in the next couple of days.

Mr. Ward added to this report that there has been another public records request log request. There is a company that has started making requests of all the districts. He also added that these requests are not going out to any Board members' email.

##### b) District Engineer

Mr. Krebs mentioned and Mr. Ward explained that there is a list of violations from South Florida Water Management District that has not been resolved of the Alico Litigation. He has a report for the Board, which will be presented next month, which will give the status of all of the items. He specifically mentioned a wall that had been constructed by one of the residents. This wall will need a modification. It is not urgent at this time. He will report next meeting concerning these violations notices.

##### c) Asset Manager

Mr. Bernard elaborated on a couple of reports that had already been sent to the board. He addressed dealing with the bank erosion in Verona Lago. He reports that the contractor has issued purchase orders to do the maintenance. He has sent for the permits. The only hold up might be the lake level. He will keep the Board advised as to when the project will start. He stated that this was the first portion of their capital program. The residents have been informed of the work.

A question was asked regarding the lake level and if the water was still going over the weir. Mr. Bernard reports that the weir is underwater.

Mr. Ward said that a budget amendment had been done to include this capital project in this year's budget. The cost was a little over \$100,000. However, now it will not happen until October because the water level is so high. The Board may have to do another budget amendment to put that money back into the budget for next year. Obviously, it will have no effect on the current budget.

Mr. Bernard said the plantings on the berm on St. Moritz have been done. They have also looked at doing a capital improvement for landscaping based on the suggestions of the landscape architect presented at the last meeting.

Mr. Ward commented that year one for the plan brought forward by Mr. Bernard would be fiscal year 2018. The calculations at the bottom of the page were to show where assessment levels were now and how much could be spent without going over the capital rate, which would then require notice to the entire community. He then stated there was no "pride of authorship" in what gets done first. The plan was based on the numbers from his perspective to keep them where they needed to be, at or below the cap rate. The number of units was accurate and was the number included within the CDD. The intention is to do all of their neighborhoods first, and then consider the I75 berm in year 7 and beyond.

Mr. Ward emphasized that the water management plan and the landscaping plans will both now be two major elements of the entire community that will be looked at over the long term. There then was some discussion about the amount of money as spread over the seven years. These figures seemed reasonable to the board.

A comment was made from the audience thanking the Board for taking seriously the concerns regarding the privacy on Ben Hill Griffin. She appreciated what has been done. There was one segment that she felt was the worst offender and she questioned the reason it had not been included in the first phase of the plan. It was explained that it was decided that what they did was even more important, but the Board indicated that they would look at the sections to which she was referring. She suggested a fence might be a good idea and wondered if there had been any more discussion about that. She was informed that no fencing has been discussed, but there is a possibility that it still could be done by the association.

Mr. Bernard reported that after the last meeting, the State Landscaping Company was informed of the Board's opinions. The company feels that the Board are the ones finding the problems. New bids will be solicited. He concluded from Board comments that they want a higher level of maintenance for the community. A Board member pointed out that the current company should be aware that they are on a probationary standing. A board member stated that this company had been fired from another CDD and the replacement was much better. Mr. Ward pointed out that they might have to spend a little more, but this issue needs to be looked at. He was happy that they were bidding for a new landscaping company. It was clarified that their contract with the current landscaping company is 30 days without cause.

d) District Manager

I. Financial Statements for the period ending August 31, 2016

Mr. Ward said the financials are right on track.

**4. Supervisor s equests and udience Comment**

here were no requests from the Board or the audience.

**. d ournment**

With no further comments or questions from the Board, Mr. Ward asked for a motion to adjourn.

**Motion was made by Mr. efkin and seconded by Mr. onoho to ad ourn the meeting and with all in favor the motion was approved.**

The meeting was adjourned at 3:00 p.m.

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James P. Ward, Secretary  
**not defined.**, Chairman

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Michael Hendershot**Error** **ookmark**





## Calvin, Giordano & Associates, Inc.

EXCEPTIONAL SOLUTIONS™

To: James P. Ward, District Manager  
From: Bruce Bernard, CGA Operations Manager  
Date: November 1, 2016  
Re: Miramar Lakes Landscape Maintenance Bid

On October 24, 2016, bids for the CDD's landscape maintenance services were accepted and read aloud at the office of Hole Montes Engineering in Ft. Myers. Section 190.033, Florida Statutes requires that all contracts for maintenance services exceeding \$195,000 be subject to competitive selection requirements. The bids in this case are being evaluated such that the contract be awarded to the "lowest responsive and responsible bidder" in accordance with Florida law. A "responsible bidder" means a bidder who has the capability in all respects to fully perform the contract requirements and the integrity and reliability that will assure good faith performance. A "responsive bid" generally means a bid, or proposal, or reply submitted by a responsive and responsible vendor that conforms in all material respects to the solicitation.

The five (5) bids received are summarized on Exhibit "A" attached to this Memorandum. There were five (5) bid submittals for this project. The bids received ranged from \$415,000 to \$547,000 for the maintenance work. The present annual budget for CDD landscape maintenance is \$439,228. As you are aware, the current provider of landscape maintenance services is Estate Landscaping. Estate Landscaping's past performance has been less than what was required of this vendor in the existing landscape maintenance contract. Because of the repetitive process of having to notify Estate Landscaping of deficiencies in the work under the existing contract and after protracted discussions with Estate Landscaping, the District felt it necessary and appropriate to re-bid the contract for landscape maintenance services. It is important to note that even after the June 2016 renewal of the its existing contract, the issues previously raised by the Board and staff including (i) select contractual maintenance items requiring attention, (ii) insufficient landscaping, and (iii) need to uphold higher landscape standards within the community were still present.

CDD staff believes that in light of the circumstances, the Board may make a determination that the lowest responsive and responsible bidder for this project was BrightView Landscape Services at \$426,461. BrightView is a national firm that has been in business since 1939 with their local office in Naples, FL. BrightView's local clientele include Esplanade Golf and Country Club in Naples, WCI Hampton Park in Fort Myers, Island Walk of Venice, Hyatt Coconut Point Plantation in Bonita Springs, and Hyatt Regency-Coconut Point in Bonita Springs. All of the above mentioned clients' annual contracts equal or exceed Miramar Lakes CDD's landscape maintenance budget. CDD staff has contacted their reference list with positive results from each client. BrightView is also known by CGA as a preferred landscape contractor for upscale communities on the east coast including Weston, Golden Beach, Bal Harbour, and Bay Harbor Island.

The award of bid, as understood by staff, depends on the Board's determination of the responsible bidder and whether to award the contract to the current contractor (status quo or with suggested improvements) or select a new/different contractor. The main motivation of the Board to re-bid the landscape maintenance contract was for a contractor to deliver a hands-on approach to maintenance issues, and achieve a higher standard of service for the CDD maintained properties. The number of bids received and the tight grouping of bids have shown an elevated interest in this contract with competitive bid pricing, and within the CDD fiscal budget.

Building Code Services  
Coastal Engineering  
Code Enforcement  
Construction Engineering and Inspection  
Construction Services  
Contract Government  
Data Technologies and Development  
Emergency Management Services  
Engineering  
Environmental Services  
Facilities Management  
Indoor Air Quality  
Landscape Architecture  
Municipal Engineering  
Planning  
Public Administration  
Redevelopment and Urban Design  
Surveying and Mapping  
Traffic Engineering  
Transportation Planning

### **GSA Contract Holder**

1800 Eller Drive  
Suite 600  
Fort Lauderdale, FL  
33316  
954.921.7781 phone  
954.921.8807 fax

[www.cgasolutions.com](http://www.cgasolutions.com)

## Miromar Lakes CDD Landscape Bid Pricing Form

<b>A. Section I Landscape Maintenance</b>			
(Turf, Shrubbery, Palm & Tree Mowing, Edging, Pruning)			
(Sections per Miromar CDD Bid Exhibit)			
Section 1	Interstate 75 Buffer	<u>\$ 16,760.00</u>	LS
Section 2	Ben Hill Porto Romano/San Marino Berm	<u>\$ 32,751.00</u>	LS
Section 3	Ben Hill SW Berm	<u>\$ 34,926.00</u>	LS
Section 4	Ben Hill NW Berm	<u>\$ 32,359.00</u>	LS
Section 5	Ben Hill SE Berm	<u>\$ 10,789.00</u>	LS
Section 6	Ben Hill NE Berm	<u>\$ 27,986.00</u>	LS
Section 7	Florida Gulf Coast University/Verona Lugo Berm	<u>\$ 37,471.00</u>	LS
Section 8	Peninsula East Buffer	<u>\$ 42,145.00</u>	LS
Section 9	Florida Gulf Coast University Berm	<u>\$ 2,948.00</u>	LS
Section 10	Ben Hill Median	<u>\$ 35,062.00</u>	LS

<b>B. Irrigation System Maintenance</b>			
System Maintenance		<u>\$ 25,471.00</u>	LS
Irrigation Repair Allowance (Material)		<u>\$5,000.00</u>	LS

Sub-Total \$ 303,668.00 LS

<b>A. Section II Control Applications</b>			
Weed, Disease, Fertilization, Insect (Turf, Shrubbery, Palm & Tree)			
Section 1	Interstate 75 Buffer	<u>\$ 1,915.00</u>	LS
Section 2	Ben Hill Porto Romano/San Marino Berm	<u>\$ 2,643.00</u>	LS
Section 3	Ben Hill SW Berm	<u>\$ 4,343.00</u>	LS
Section 4	Ben Hill NW Berm	<u>\$ 3,051.00</u>	LS
Section 5	Ben Hill SE Berm	<u>\$ 1,934.00</u>	LS
Section 6	Ben Hill NE Berm	<u>\$ 2,502.00</u>	LS
Section 7	Florida Gulf Coast University/Verona Lugo Berm	<u>\$ 4,067.00</u>	LS
Section 8	Peninsula East Buffer	<u>\$ 4,720.00</u>	LS
Section 9	Florida Gulf Coast University Berm	<u>\$ 494.00</u>	LS
Section 10	Ben Hill Median	<u>\$ 8,678.00</u>	LS

<b>B. Whitefly Control</b>			
Ficus Hedges (approx. 8,250 Lft)		<u>\$ 6,703.00</u>	LS
Ficus Trees (approx. 670 trees)		<u>\$ 4,200.00</u>	LS
Coconut Spiraling Trees		<u>\$ 4,750.00</u>	LS

Sub-Total \$ 50,000.00 LS

## Miromar Lakes CDD Landscape Bid Pricing Form

**A. Section III**

Turf Replacement			
Floratam	\$ 1.00		SF
Bahia	\$ .90		SF
Zoysia	\$ 1.10		SF
Mulch - Material	\$ 2.95 per		LS
Mulch - Labor	\$ 2.15 per		LS
Straw - Material ( <del>2,300</del> <sup>6,000</sup> bales)	\$ 3.44 per		LS
Straw - Labor	\$ 14,625.00		LS
Tree Pruning	\$ 58,163.00		LS

**B. Performance Bond**

\$ 5% LS

Sub-Total \$ 72,788.00 LS

Total Amount (Addition of Subtotals I, II, III) \$ 426,461.00 LS

Sections I, II, will be billed on monthly bid schedule, less 10% retainage to be billed quarterly. Section III tree pruning and mulch will be billed in full after work is completed and approved.

Contractor Brightview Landscape Services

Date 10/24/16

Contact Name Dennis Bretz

Phone 239-839-7793





Black Mulch/Cypress	l/s	256	256	256	256	256	256	256	256	256	256	256	256	256	256	256	256	256	256
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Sub Total	l/s	1215	43215	1215	1215	1215	1215	1215	1215	1215	1215	1215	1215	1215	1215	1215	1215	1215	1215	14180
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**Shrub Maint.**

Fertilization	l/s	677	677	677	677	677	677	677	677	677	677	677	677	677	677	677	677	677	677	677
Pruning	l/s	13008	13008	13008	13008	13008	13008	13008	13008	13008	13008	13008	13008	13008	13008	13008	13008	13008	13008	13008
Ficus Trimming	l/s	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Insect Control	l/s	617	617	617	617	617	617	617	617	617	617	617	617	617	617	617	617	617	617	617
Weed Control	l/s	1316	1316	1316	1316	1316	1316	1316	1316	1316	1316	1316	1316	1316	1316	1316	1316	1316	1316	1316
Disease Control	l/s	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC
Black Mulch/Pine Straw	l/s	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC

Sub Total	l/s	15618	15618	15618	15618	15618	15618	15618	15618	15618	15618	15618	15618	15618	15618	15618	15618	15618	15618	15618
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**Palm Maint.**

Pruning	l/s	-	19115	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Fertilization	l/s	221	221	221	221	221	221	221	221	221	221	221	221	221	221	221	221	221	221	221
Insect Control	l/s	412	412	412	412	412	412	412	412	412	412	412	412	412	412	412	412	412	412	412
Disease Control	l/s	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC	FWC
Black Mulch/Pine Straw	l/s	"	"	"	"	"	"	"	"	"	"	"	"	"	"	"	"	"	"	"

Sub Total	l/s	633	19748	633	633	633	633	633	633	633	633	633	633	633	633	633	633	633	633	633
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Sub Total	l/s	29818	90303	29818	29818	29818	29818	29818	29818	29818	29818	29818	29818	29818	29818	29818	29818	29818	29818	29818	37978
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Monthly Totals  
Annual Total 426,461.00

29818	90303	29818	29818	29818	29818	29818	29818	29818	29818	29818	29818	29818	29818	29818	29818	29818	29818	29818	29818	29818	39978
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Note: For quantities and detail items, refer to the specifications. All work is to be performed in accordance with maintenance specifications.  
(This schedule reflects Monthly Invoice process only)

10/24/16

Mr. Jim Ward  
District Manager  
Miromar Lakes CDD  
6200 Whiskey Creek Drive  
Fort Myers, FL 33919

RE: Miromar Lakes CDD Landscape RFP

Dear Mr. Ward,

Thank you for the opportunity to participate in the RFP process for the landscape maintenance at Miromar Lakes CDD. Our team is excited for the chance to develop a long term partnership with the residents, guest and management of the community.

Over the past few weeks we have spent a considerable amount of time assessing and evaluating all of the landscaped areas at Miromar Lakes CDD. Our company structure allows us the ability to utilize the expertise of our team members to address the many facets of the landscape industry. These include the areas of exterior landscape maintenance, horticulture, agronomy, arbor care, irrigation, turf care, production efficiency as well as the customer service approach for the residents. Our discussions were centered on first and foremost the ability to help enhance the quality of the property through our maintenance and customer service teams. Our seven decades of history and experience servicing Community Development Districts and Home Owner Associations prepares us to welcome new opportunities that will require the highest standards of quality and customer service.

Within our proposal, we fully realize additional questions, further information and clarifications may be necessary. What this RFP cannot measure is the depth of our commitment to Miromar Lakes CDD to be a proactive, innovative, flexible and solution oriented partner. BrightView Landscape Services welcomes the opportunity to have further dialogue to develop the best possible solutions for your landscape maintenance needs.

Should you have any questions, or if we may be of additional service, please don't hesitate to call. Thank you for the opportunity to participate in this process. We look forward to your favorable reply.

Sincerely,

  
Dennis Bretz  
Business Developer



16335 Old US 41  
Ft Myers, FL 33912  
T 239 947 0122  
www.brightview.com



## Brightview Landscape Services

16335 Old US 41  
Fort Myers, FL 33912  
Off 239-947-0122  
Fx 239-947-0411

Enhancing the American landscape since 1939, Brightview maintains long-term relationships with its clients by offering the highest quality Landscape management services at competitive rates. This formula has enabled Brightview to grow from a small family-owned business to the recognized national Industry leader. Our services include landscape maintenance, landscape Architecture and installation, irrigation and arborist services, forest management, Sports turf care and snow removal. Brightview's experienced, local teams ensure that your assets are more than simply maintained - they are enhanced to achieve maximum appeal. Whatever landscape challenges or opportunities you might have, Brightview's friendly staff will partner with you to accomplish your goals. With 190 branch offices in 32 states, Brightview's structure ensures quality and service are delivered by a local, well-trained and professional staff. Brightview takes a unique approach to every project and our clients profit from a proven and systematic method that generates tangible results.

Our Federal Tax ID number is: 46-4190788

Lee County Occupational number is: 9202772 expiration – 9/30/17

Restricted Pesticide License is: JF129310





## Quick Facts

Official (Legal) Name:	BrightView Landscapes, LLC
Main Office Address:	BrightView Landscapes, LLC 2275 Research Blvd, Suite 600 Rockville, Maryland 20850
Address for Payroll, Accounts Payable, and Accounts Receivable:	BrightView Landscapes, LLC 2270 Cabot Boulevard, Suite 300 Langhorne, Pennsylvania 19047
Address for IT:	BrightView Landscapes, LLC 860 Town Center Langhorne, Pennsylvania 19047
Years in Business:	(Current Year) – 1939 = Years in Business
Number of Employees:	At the busiest time of the year, we have approximately 22,000 employees. BrightView Landscapes, LLC is an Equal Opportunity Employer.
Our Services:	Here is just a sample of our many capabilities: <ul style="list-style-type: none"><li>• Landscape Management Services:<ul style="list-style-type: none"><li>○ Irrigation Services</li><li>○ Horticultural Services</li><li>○ Turf Care Management</li><li>○ Tree Care Management</li><li>○ Integrated Pest Management</li><li>○ Landscape Enhancements</li><li>○ Seasonal Flower Displays</li><li>○ Snow Management</li><li>○ Holiday Decorations</li><li>○ Forest Management</li></ul></li><li>• Landscape Design Services</li><li>• Landscape Construction Services</li></ul>



## Legal Facts

Business Entity Type: Limited Liability Company

State of Formation: Delaware

Date of Formation: Our company was founded in 1939 by Theodore W. Brickman, Sr. Since then, we have operated in several corporate forms. We became an Illinois corporation in 1982, but later changed to a Delaware corporation in 1997, and in 2007 converted to a Delaware limited liability company. None of this has changed our services or dedication to our clients' needs. The Brickman family has consistently managed our company throughout all these forms and will continue to do so.

“EIN” (Federal Tax ID No.): 46-4190788

The officers of BrightView Landscapes, LLC are:

<b>Name</b>	<b>Office</b>
Pat Velasco	Chief Executive Officer
Jeff Herold	President
John Feenan	Treasurer
Jonathan Gottsegen	Secretary
Susan DeSantis	Assistant Secretary
Robert Tyler	Assistant Treasurer

“NAICS” Numbers (North American Industrial Classification System): 561730 (Landscape Maintenance)  
541320 (Landscape Architectural Services)  
444220 (Installation of Landscaping Materials)

“SIC” Numbers (Standard Industrial Classifications): 0781 - Landscape Counseling and Planning and  
0782 - Lawn and Garden Services

For California Only:

BrightView Chargers, Inc. provides services to clients in California.

EIN 61-1531806

California Contractor's License: 900729

The Directors of BrightView Landscapes, LLC are Andrew Kerin, Harry Carpenter, and John Feenan.

Who owns BrightView Landscapes, LLC?

BrightView Landscapes, LLC is a privately-held limited liability company, with 100% of its membership units owned by a separate company called BrightView Acquisition Holdings, Inc.

BrightView Acquisition Holdings, Inc. is owned indirectly by these major investors:

- Companies affiliated with Kohlberg Kravis Roberts & Co.
- MSD
- Brickman family members
- Sperber family members
- Management of BrightView Landscapes, LLC

The Directors of BrightView Acquisition Holdings, Inc. are: Andrew Kerin and John Feenan.

The officers of BrightView Acquisition Holdings, Inc. are:

John Feenan, VP, CFO & Treasurer

Jonathan Gottsegen, VP, General Counsel & Secretary

Robert Tyler, Assistant Treasurer

Affiliates of BrightView Landscapes, LLC

- BrightView Acquisition LLC
- BrightView Chargers Inc.
- BrightView Enterprise Solutions, LLC
- Brightview Companies LLC
- E.I.I. Holding Co.
- Estate Gardens by ValleyCrest
- Magic Landscapes, Inc.



- Metheny Commercial Lawn Maintenance, Inc.
- Plumeria Insurance Co., Inc.
- US Lawns, Inc.
- BrightView Companies LLC
- ValleyCrest Dominican Republic, SRL
- BrightView Golf Course Maintenance, Inc.
- BrightView Holding Co.
- BrightView International
- ValleyCrest Landscape Design Consulting (Shanghai) Co., Ltd.
- BrightView Landscape Development, Inc.
- BrightView Landscape Services, Inc.
- BrightView Puerto Rico, LLC
- BrightView Tree Care Services
- BrightView Tree Company
- Waverly Landscape Associates, Inc.
- Western Landscape Construction

## Financial Facts

Dun & Bradstreet Number: 14-4780863

Independent Auditor: Our financial statements are audited annually by Deloitte & Touche LLP

Principal Bank: PNC Bank

Financial Statements: If audited financials or other accounting information is needed, please contact our SVP Finance/Controller, Rob Tyler. Mr. Tyler can be reached at 240-683-2023

### Financial Summary\*:

For the year ended December 31, (in thousands)	2013	2014 ^	2015
Sales	\$827,906	1,612,528	2,214,839
Cash Flow From Operations	\$65,427	50,541	123,419

As of December 31, 2014

Total Assets	\$2,011,499	\$3,131,882	\$3,024,952
Working Capital	\$81,562	\$146,454	\$173,276
Shareholders' Equity	\$694,426	\$831,476	\$782,854

Sales for the past five years:

2015	\$2,214,839
2014	1,612,528
2013	\$914,197
2012	\$827,906
2011	\$844,335

\*This information is excerpted from BrightView's audited financial statements.

^ Includes Valley Crest activity subsequent to merger on June 30, 2014.



## Safety Policy and Data

Safety is our top priority at Brightview and we are committed to keeping our people safe every day across our business. As an organization committed to constant improvement, we actively work to continue developing a best-in-class Safety Management System that results in zero injuries to our team members.

We take pride in conducting our business operations in a manner that helps to ensure the safety and well-being of our team members, customers, and the communities in which we operate.

### **We believe in the following principles:**

- Safety is our top priority
- Appropriate PPE must be worn
- Follow-up, report, and learn from incidents
- Everyone is responsible for each other
- Training is the first step to safe behavior
- You are the key to making a difference

BrightView's management is committed to providing a safe work environment and establishing safe work practices for all our employees. We demonstrate this commitment to safety through a continuing program of education and training, accident prevention, reporting, investigation and analysis, and the development of positive attitudes about safety and awareness about safety by all employees. BrightView has made the safety of its employees a primary consideration in operating its business and believes that safety is a primary job responsibility of all employees.

Our Corporate Safety Representative is:

Ken Bowman, VP of Safety & Risk Management  
2275 Research Blvd, Suite 600  
Rockville, Maryland 20850  
Phone: 240-683-5018  
Fax: 240-683-2030

We would be happy to provide any of the following materials upon request:

- Safety Manual

- OSHA Compliance Manual
- Right to Know Program
- Safety Rules and Regulations
- HAZCOM Policy
- Safety Compliance Checklists
- Crew Member Equipment Safety Training Program
- Weekly Safety Talks

If safety documents are requested please contact the Director of Safety for the Region.



# Insurance Summary and Certificate

Insurance Broker: Aon

Insurance Coverage: The following summarizes our insurance coverage for the period 10/1/15 – 10/1/16.

LINE	CARRIER	LIMIT	
		Per Occurrence	Aggregate
General Liability	Ace American Ins. Co.	\$2,000,000	\$4,000,000
Auto Liability	Ace American Ins. Co.	\$2,000,000	-
Umbrella Liability	American Guarantee & Liability Company	\$3,000,000	\$3,000,000
Workers Compensation	Ace American Ins. Co.	Statutory	Statutory
Crime	Houston Casualty Co.	\$5,000,000	-



# CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY)  
03/18/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Aon Risk Services Northeast, Inc. New York NY Office 199 Water Street New York NY 10038-3551 USA	<b>CONTACT NAME:</b> PHONE (A/C. No. Ext): (866) 283-7122      FAX (A/C. No.): (800) 363-0105 E-MAIL ADDRESS:	
	<b>INSURER(S) AFFORDING COVERAGE</b>	
<b>INSURED</b> BrightView Landscapes, LLC 2275 Research Blvd. Suite 600 Rockville MD 20850 USA	<b>INSURER A:</b> Illinois Union Insurance Company      27960	
	<b>INSURER B:</b> ACE American Insurance Company      22667	
	<b>INSURER C:</b> American Guarantee & Liability Ins Co      26247	
	<b>INSURER D:</b>	
	<b>INSURER E:</b>	

Holder Identifier :

COVERAGES      CERTIFICATE NUMBER: 570061471350      REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. Limits shown are as requested

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
B	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Contractual Liability <input checked="" type="checkbox"/> XCU Hazard GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input checked="" type="checkbox"/> LOC <input type="checkbox"/> OTHER			HDCG24556876001	10/01/2015	10/01/2016	EACH OCCURRENCE \$2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$2,000,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$2,000,000 GENERAL AGGREGATE \$4,000,000 PRODUCTS - COM/OP AGG \$4,000,000
B	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			ISA H08878535	10/01/2015	10/01/2016	COMBINED SINGLE LIMIT (Ea accident) \$2,000,000 BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION			AUC508596811	10/01/2015	10/01/2016	EACH OCCURRENCE \$3,000,000 AGGREGATE \$3,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	C47855081 WC - AOS C47855093 WC - WI	10/01/2015	10/01/2016	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-FR E.L. EACH ACCIDENT \$2,000,000 E.L. DISEASE-EA EMPLOYEE \$2,000,000 E.L. DISEASE-POLICY LIMIT \$2,000,000

Certificate No : 570061471350

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)  
 Evidence of Insurance.

<b>CERTIFICATE HOLDER</b>  BrightView Landscapes, LLC 2275 Research Blvd., Suite 600 Rockville MD 20850 USA	<b>CANCELLATION</b> SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE  <i>Aon Risk Services Northeast, Inc.</i>
---	--

Oct 14, 2016

Jim Ward  
Miromar Lakes CDD  
2041 NE 6 Terrace  
Wilton Manors, FL 33305

Mr. Ward,

This letter is in reference to sub-contractors that may provide services for us for the Miromar Lakes CDD.

Our intention is to service all aspects of the contract in house; however, we may need to sub-contract with the following firms during the course of the year.

1. Coastline Tree Service  
PO Box 07303  
Fort Myers, FL 33919
  - Pruning services for hardwood and palm trees
  
2. Southeast Spreading Company  
3550 Work Dr, Unit B1  
Fort Myers, FL 33916
  - Help provide material and labor for pine straw and mulch applications
  
3. Tru-Green Chem Lawn  
5755 Corporation Circle  
Ft. Myers, FL 33905
  - Turf Applications

Sincerely,



Dennis W. Bretz  
Brightview Landscape Services





## Local Business Tax Receipt

Dear Business Owner:

Your 2016-2017 Lee County Local Business Tax Receipt is attached below for account number **1301150**.

If there is a change in one of the following, refer to the instructions on the back of this receipt.

- Business name
- Ownership
- Physical location
- Business closed

This is not a bill. Detach the bottom portion and display in a public location.

I hope you have a successful year.

Sincerely,

Lee County Tax Collector

2016 - 2017  
**LEE COUNTY LOCAL BUSINESS TAX RECEIPT**

Account Number: **1301150**

Account Expires: **September 30, 2017**

**Location:**

16601 OLD US 41  
FT MYERS FL 33912

SOUTHEAST SPREADING COMPANY LLC  
SHIREY SHANE  
13650 FIDDLESTICKS BLVD 202 336  
FT MYERS FL 33912

May engage in the business of:
<b>PROFESSIONAL LANDSCAPING COMPANY</b>
The business and qualifier on this Business Tax Receipt is "REGISTERED" in compliance with ordinance 08-08.
<b>THIS LOCAL BUSINESS TAX RECEIPT IS NON REGULATORY</b>

Payment Information:	
<b>PAID</b> 423320-9-1	09/20/2016 11:40:16
	\$50.00

**2016 - 2017**  
**LEE COUNTY LOCAL BUSINESS TAX RECEIPT**

**Account Number: 0601622**

**Account Expires: September 30, 2017**

**Location:**  
895 DEAN WAY  
FT MYERS FL 33919

COASTLINE TREE SERVICE INC  
SIMONELLI VINCENT  
PO BOX 07303  
FT MYERS FL 33919

May engage in the business of:
<b>PROFESSIONAL LANDSCAPING COMPANY</b>
The business and qualifier on this Business Tax Receipt is "REGISTERED" in compliance with ordinance 08-08.
<b>THIS LOCAL BUSINESS TAX RECEIPT IS NON REGULATORY</b>

Payment Information:
<b>PAID</b> 416542-124-3      07/05/2016 11:54 AM
WEB      \$50.00

1681 BASELINE CT  
FT MYERS FL 33905

TRUGREEN  
TRUGREEN LIMITED PARTNERSHIP  
860 RIDGE LAKE BLVD TAX DEPT C11106  
MEMPHIS TN 38120-9417

THIS LOCAL BUSINESS TAX RECEIPT IS NON REGULATORY

THIS IS NOT A BILL - DO NOT PAY

PAID	391759-3-1	09/15/2015 11:19
	LXL1	\$50.00



**CITY OF FORT MYERS FLORIDA**  
**Business Tax Receipt**  
**2015 - 2016**



*Effective 10/5/2015 For Receipt Year October 1, 2015 through September 30, 2016*

**1681 BASELINE CT**

**TRUEGREEN INC**  
**Business Tax #: BUS2011-00976**

Is hereby registered\* business, profession, or occupation of:

**SERVICE ESTABLISHMENT - VEHICLE**

ALCOHOL SALES PERMITTED: NO

HOMEBASED: NO

Owner: TRUEGREEN INC, 860 RIDGE LAKE BLVD, FORT MYERS FL 38120

\*Any violation of applicable chapter of the City Code Of Ordinances will cancel and nullify this receipt



## Brightview Team

### Mark Cruzan – General Manager Vice President

Mark has been part of the Brightview team for 22 years and has 28 years' experience in the landscape industry... Mark attended Mercy County College in NJ and received a degree in ornamental horticulture and landscape design. Throughout his career with Brightview he has had many responsibilities including field supervisor, operations manager, account manager, branch manager and regional manager. Mark is currently our General Manager/VP for the South West Florida market from Sarasota to Marco Island. He enjoys spending time with his wife of 23 years along with his two children. In his spare time he enjoys camping, and golfing.

### Dennis Bretz – Business Development Naples/Bonita Springs

Dennis joined the Brightview Team in 1993, after serving six years in the United States Navy. He came to Brightview with an associate's degree from Chabot College in Marketing. Dennis began his career with Brightview in the Mid-Atlantic and since has worked in four different regions. He spent time in South Florida working with large homeowners associations where he gained valuable experience managing their landscape, attending board meetings and making sure service calls were performed promptly. Dennis transferred to Middle Tennessee in 2003 to support and develop the Nashville Branch. In June of 2010 he re-located to South West Florida with Brightview to help with the development of our Naples/Fort Myers Branch. He has over 23 years of commercial landscape experience and a passion for superior customer service. Dennis enjoys spending time with his wife and four children, deep sea fishing and playing golf..

### Paul Copenhafer, Branch Manager –Fort Myers/Naples

Paul began his Brickman Career in 2002 as an operations manager in the Ft. Lauderdale and Miami Regions. He was responsible for all production and quality on our properties. He soon became Branch Manager for our Boca Raton Branch where he was responsible for customer service, quality and work request for many HOA communities, retail and commercial properties. In 2008 Brightview acquired a company in Fort Myers and Paul transferred to become the Branch Manager in 2009. Paul graduated from Embry Riddle University. He enjoys spending time with his wife Katie, their two children and their golden retriever Lucy.

### Sal Femia Account Manager

Sal has 32 years of experience in the landscape profession and has spent the last 12 years with the Brightview Team. He started with Brightview in Long Island NY and 2004 and transferred to SWFLA in 2011. As an experienced account manager Sal has been instrumental in developing relationships and providing quality work for our Naples, Bonita Springs markets. He has a wealth of knowledge and is certified in BMP, FGnLA Landscape manager, landscape architecture and turf, palm management. Sal enjoys spending time with his wife and four children at the beach, cooking and is an avid card player. .

### Jose Molino, Production Manager

Jose joined the Brightview team in 2011 and started his career as a mow crew supervisor. Because of his 10 years of landscape experience and his commitment to quality, management of crews, work ethic and attention to detail he was promoted to Production Manager in 2014. Jose is certified in turf and ornamentals. He currently manages 5 mow and pruning crews. Jose is married and has two children. In his spare time he enjoys playing basketball with his kids, golfing and fishing.



State of



Florida

Department of Agriculture and Consumer Services  
Bureau of Entomology and Pest Control

CERTIFIED PEST CONTROL OPERATOR

Number: JF129310

SCOTT ALLEN MILLER

*I hereby certify that the above-named person is a duly licensed and qualified person to perform the duties of a Certified Pest Control Operator in the State of Florida.*

*Very truly yours,*

*Charles H. Brown*  
Director of Agriculture and Consumer Services

*Scott Allen Miller*  
Certified Pest Control Operator



Charles H. Brown  
Director of Agriculture

*Charles H. Brown*

**2016 - 2017  
LEE COUNTY LOCAL BUSINESS TAX RECEIPT**

**Account Number: 9202772**

**Account Expires: September 30, 2017**

**Location:**  
1635 OLD US 41  
FORT MYERS FL 33912

**BRIGHTVIEW LANDSCAPES LLC  
COPENHAFER PAUL  
1635 OLD US 41  
FORT MYERS FL 33912**

May engage in the business of:	
<b>PROFESSIONAL LANDSCAPING COMPANY</b>	
The business and qualifier on this Business Tax Receipt is "REGISTERED" in compliance with ordinance 08-08.	
<b>THIS LOCAL BUSINESS TAX RECEIPT IS NON REGULATORY</b>	
<b>Payment Information:</b>	
<b>PAID</b> 421360-7-2	08/29/2016 11:26 AM
	\$50.00

# BRIGHTVIEW LANDSCAPE SERVICES

## *South West Florida - Reference List*

### **WCI Hampton Park at Gateway (500k)**

10201 Gateway Blvd  
Fort Myers, FL 33913  
Sarah Mabrey  
Regional Manager  
239-810-2633

### **Hyatt Regency – Coconut Point (300k)**

5001 Coconut Road  
Bonita Springs, FL 34134  
Joe Demarco  
Director of Engineering  
239-390-4233

### **Island Walk of Venice (2million)**

13639 Salinas Street  
Venice, FL 34293  
Casey Gant  
Property Manager  
941-223-5603

### **Esplanade Golf and Country Club(500k)**

8912 Torre Vista Lane  
Naples, FL 34119  
Brittany Hilts  
Property Manager  
(239) 494-8020

### **Hyatt Coconut Point Plantation(300k)**

11800 Coconut Point Resort Dr  
Bonita Springs, FL 34134  
Rey Martinez  
General Manager  
(239) 947-7300

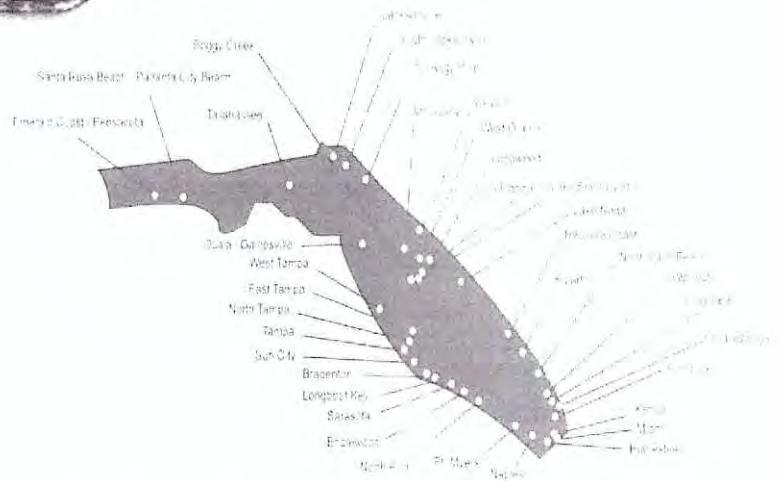


## EMERGENCY RESPONSE TEAM READY WHEN YOU NEED US

With dozens of locations across Florida and more than 3,000 employees in the state, we can dispatch faster than other landscape service providers in the event of a catastrophic situation, including but not limited to hurricanes, tornadoes, water spouts, and severe weather.



When a catastrophe occurs, your local Branch Manager, Paul Copenhafer, will personally draw on resources and pull equipment from within the Brightview network to ensure your property is quickly, properly and safely serviced.



**Resources from branch offices throughout Florida will be available in the event of an emergency to ensure our customers have access to crews and equipment quickly.**

# Miromar Lakes CDD Landscape Bid Pricing Form

## Section I. Landscape Maintenance

(Turf, Shrubbery, Palm & Tree Mowing, Edging, Pruning)

(Sections per Miramar CDD Bid Exhibit)

Section 1	Interstate 75 Buffer	\$ 54,900.00	LS
Section 2	Ben Hill Porto Romano/San Marino Berm	\$ 15,250.00	LS
Section 3	Ben Hill SW Berm	\$ 51,850.00	LS
Section 4	Ben Hill NW Berm	\$ 24,400.00	LS
Section 5	Ben Hill SE Berm	\$ 9,150.00	LS
Section 6	Ben Hill NE Berm	\$ 18,300.00	LS
Section 7	Florida Gulf Coast University/Verona Lugo Berm	\$ 30,500.00	LS
Section 8	Peninsula East Buffer	\$ 54,900.00	LS
Section 9	Florida Gulf Coast University Berm	\$ 21,350.00	LS
Section 10	Ben Hill Median	\$ 24,400.00	LS

## Irrigation System Maintenance

System Maintenance	\$ 22,412.00	LS
Irrigation Repair Allowance (Material)	\$ 5,000.00	LS

**Sub total \$ 332,412.00 LS**

## Section II Control Applications

Weed, Disease, Fertilization, Insect (Turf, Shrubbery, Palm & Tree)

Section 1	Interstate 75 Buffer	\$ 10,440.00	LS
Section 2	Ben Hill Porto Romano/San Marino Berm	\$ 2,900.00	LS
Section 3	Ben Hill SW Berm	\$ 9,860.00	LS
Section 4	Ben Hill NW Berm	\$ 4,640.00	LS
Section 5	Ben Hill SE Berm	\$ 1,740.00	LS
Section 6	Ben Hill NE Berm	\$ 3,480.00	LS
Section 7	Florida Gulf Coast University/Verona Lugo Berm	\$ 5,800.00	LS
Section 8	Peninsula East Buffer	\$ 10,440.00	LS
Section 9	Florida Gulf Coast University Berm	\$ 4,060.00	LS
Section 10	Ben Hill Median	\$ 4,640.00	LS

## B. Whitefly Control

Ficus Hedges (approx. 8,250 Lft)	\$ 1,498.00	LS
Ficus Trees (approx. 670 trees)	\$ 12,000.00	LS
Coconut Spiraling Trees	\$ 3,128.00	LS

**Sub total \$ 74,626.00 LS**

## Miramar Lakes CDD Landscape Bid Pricing Form

A. Section III

Turf Replacement		
Floritam	\$ 0.85	SF
Bahia	\$ 0.75	SF
Zoysia	\$ 0.90	SF
Mulch ó Material	\$ 3,525.00	LS
Mulch ó Labor	\$ 2,355.00	LS
Straw ó Material ( <del>2,300 bales</del> ) (6,000 bales)	\$ Provided	LS
Straw ó Labor	\$ 12,000.00	LS
Tree Pruning	\$ 40,000.00	LS

B. Performance Bond \$ 0.00 LS

**Sub total \$ 57,880.00 LS**

Total Amount (Addition of Subtotals I, II, III) 441.00 LS

Sections I, II, will be billed on monthly bid schedule, less 10% retainage to be billed quarterly. Section III tree pruning and mulch will be billed in full after work is completed and approved.

Contractor MAINSCAPE  
 Date 10-24-16  
 Contact Name JESSICA SHANNON  
 Phone 941-306-8579



Disease Control	\$ 2,000.00	I/s	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67
Black Mulch/Pine Straw	\$ 10,322.00	I/s	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17
<b>Sub Total</b>	<b>\$ 263,163.00</b>	I/s	\$ 21,930.25	\$ 21,930.25	\$ 21,930.25	\$ 21,930.25	\$ 21,930.25	\$ 21,930.25	\$ 21,930.25	\$ 21,930.25	\$ 21,930.25	\$ 21,930.25	\$ 21,930.25	\$ 21,930.25

**Palm Maint.**

Pruning	\$ 18,750.00	I/s	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50
Fertilization	\$ 8,050.00	I/s	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83
Insect Control	\$ 1,729.50	I/s	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13
Disease Control	\$ 1,729.50	I/s	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13
Black Mulch/ Pine Straw	\$ 1,822.00	I/s	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83
<b>Sub Total</b>	<b>\$ 32,081.00</b>	I/s	\$ 2,673.42	\$ 2,673.42	\$ 2,673.42	\$ 2,673.42	\$ 2,673.42	\$ 2,673.42	\$ 2,673.42	\$ 2,673.42	\$ 2,673.42	\$ 2,673.42	\$ 2,673.42	\$ 2,673.42

<b>Sub Total</b>	<b>\$ 464,918.00</b>	<b>I/s</b>	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17
------------------	----------------------	------------	--------------	--------------	--------------	--------------	--------------	--------------	--------------	--------------	--------------	--------------	--------------	--------------

<b>Monthly Totals</b>			\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17
<b>Annual Total</b>	<b>\$ 464,918.00</b>													

Note: For Quantities and detail items, refer to the specifications. All work is to be performed in accordance with maintenance specifications.  
(This schedule reflects Monthly Invoice process only)



# Miromar Lakes CDD

Landscape Management Solutions



**MAINSCAPE®**

## Required Information

### Mainscape

13279 Troellie Ave.

Fort Myers FL 33913

317-577-3158

### References:

Panira Golf and Country Club – Ken Bloom – 219-262-1398

Gateway CDD - Eric Harris – 239-240-3892

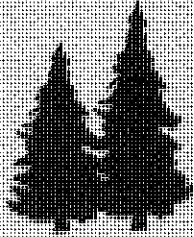
Plantation - Mary Bennewade – mbennewade@evergreen-ir.com

Employees assigned to Miramar CDD - (6-8)



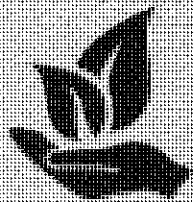
# ABOUT US

Our mission, vision and values move us forward



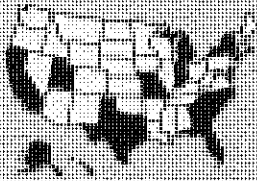
## WHO WE ARE

Mainscape is one of the United States' largest privately owned landscaping companies with 1,100 dedicated employees. We maintain corporate campuses and commercial real estate, as well as more than 50,000 homes in HDAs and on our country's largest military bases.



## WHAT WE DO

We provide outstanding delivery of landscape maintenance, snow removal, property enhancements, irrigation and agronomy services. Successfully managing large, complex projects with unique challenges and needs is our specialty. By creating customized site-based programs, we're able to address each customer's specific concerns.



## WHERE YOU'LL FIND US

From coast to coast and beyond, you'll find us in every growing zone and weather condition. Our rapid national growth has been driven by our unique Single-Site Mobilization Plan, which enables us to meet your portfolio needs.



## HOW WE STARTED

Mainscape started as a campus ministry project in the 1980s by David Mazanowski. He was a student at Ball State University in Muncie, Indiana. It was summer break and he needed something to do, so he began cutting lawns. And now after 37 years of hard work and tremendous growth, Mainscape records \$75 million in annual revenue.



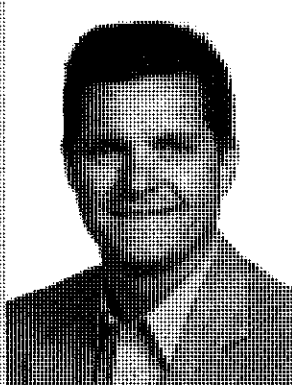
## WHY WE'VE BEEN SO SUCCESSFUL

It's because we follow these four core values: **Empowering People.** Recruit and then develop the unique talents of our team members. **Building Partnerships.** Create mutually beneficial partnerships with ideal customers and employees. **Embracing Growth.** Continuously improving personally, organizationally and numerically. **Promoting Stewardship.** Conduct business in a responsible and profitable manner focused on the future.



# EXECUTIVE TEAM

Leadership from the top down



## Mark Forsythe – President/COO

**Experience:** Mark has 20 years of executive experience across a broad range of industries, including 13 at Accutera providing large-scale S&P projects and developing new industrialization approaches. **Skills:** Drawing on his deep experience and Mechanical Engineering degree from Rose-Hulman Institute of Technology, Mark is responsible for ensuring that the appropriate people, processes and tools are in place to enable delivery of superior service and for building a culture of continuous improvement. **Motivation:** Encouraging leadership companywide to develop creative solutions using a “think outside the box” mentality. **Interests:** “In my spare time, I enjoy fishing, mountain biking and snowboarding.”



## Bruce Torrance – CFO

**Experience:** Bruce joined MainScape in 1999 as controller and has been the CFO since 2005. A seasoned accounting professional and licensed CPA with over 30 years of experience, Bruce is a B.S. in Accounting from Indiana University. He has been instrumental in helping manage the growth of MainScape as it quickly grew from \$0 million in annual revenue to over \$75 million today. **Skills:** Raising funds for capital expenditures, and finance acquisitions, sharehold buyouts and all operating lines of credit. **Motivation:** Helping MainScape grow and maintain its position as a trusted industry leader and provider as the largest publicly held landscape company in the nation. **Interests:** “I enjoy the outdoors, traveling, seeing golf and hockey, and spending time with family and friends.”





# SAFETY & BEST PRACTICES

A commitment to your stakeholders and our employees

At Mainscape, we are passionate about safety and following best safety practices. In every Mainscape employee, we instill the 4 Keys to Safety, which we expect them to not only practice but live daily.

1. Personal accountability
2. Watch out for crew members
3. Know your equipment
4. Monitor your surroundings

## DRIVING

Before any of our employees may get behind the wheel of a company vehicle, they receive safety instruction and training through Seatn System®, the leading provider of collision avoidance driver training.

## UP-TO-DATE INFORMATION

Each week, we send a detailed "Safety News" newsletter to our teams. We discuss current operations, any safety topics we feel need to be covered and keep a running total of days without an injury.

## LS TRAINING SYSTEM®

Each new employee starts with this program, designed specifically for landscape professionals. This video- and quiz-based program teaches landscaping best practices in proper equipment care and use as well as how to reduce injuries and improve quality. We believe the LS System provides our employees with a strong foundation on which we can continually build.

## HANDS-ON TRAINING

New employees are also given a training guide. Branch Managers or Operations Managers then use the guide for hands-on training with the employees. Only after they work through the guide and prove they know how to operate the equipment safely, does a manager sign off on their ability. This allows us to make sure that all employees have been properly trained prior to using the equipment on your property.

## SAFETY RODEO

It sounds like a lot more fun than it is. Each spring, we hold a large training event for all the employees, which we call "Mower Rodeo." This hands-on training brings new and seasoned team members together, creating an open environment where they can interact in the field, work together, mentor, learn and grow as landscaping professionals.



# E-VERIFY & BACKGROUND CHECKS

Never worry about who's on your property again

We understand that your primary concern is the safety and security of your organization and the people you represent. To settle for anything less is out of the question. That's why we put every potential employee through a rigorous background check and E-verify certification process.

## BACKGROUND CHECKS

We screen for drug abuse and perform criminal background checks on all prospective employees. Only after they clear our in-depth process do they join the Mainscape team and gain permission to enter your property. We also continually monitor employee behavior making sure issues such as substance abuse don't arise. If we can help an employee, we do. If we can't, they are no longer employed with us.



## WHAT IS E-VERIFY?

E-Verify is an internet-based service provided by the Department of Homeland Security. This service allows businesses to log on and electronically verify if a potential employee is eligible to legally work in the United States. This service is the fastest and best way a company can check eligibility.

# E-Verify

## WHAT ARE THE RESULTS?

Your property is safe and secure. Mainscape expects the best from their employees and knows that by adopting this set of strict hiring practices, we've separated ourselves from the competition. Mainscape has these strict standards in place so that each property is safe and secure. And you can rest assured we have your best interests at heart.



# THE MAINSCAPE TRANSITION PLAN

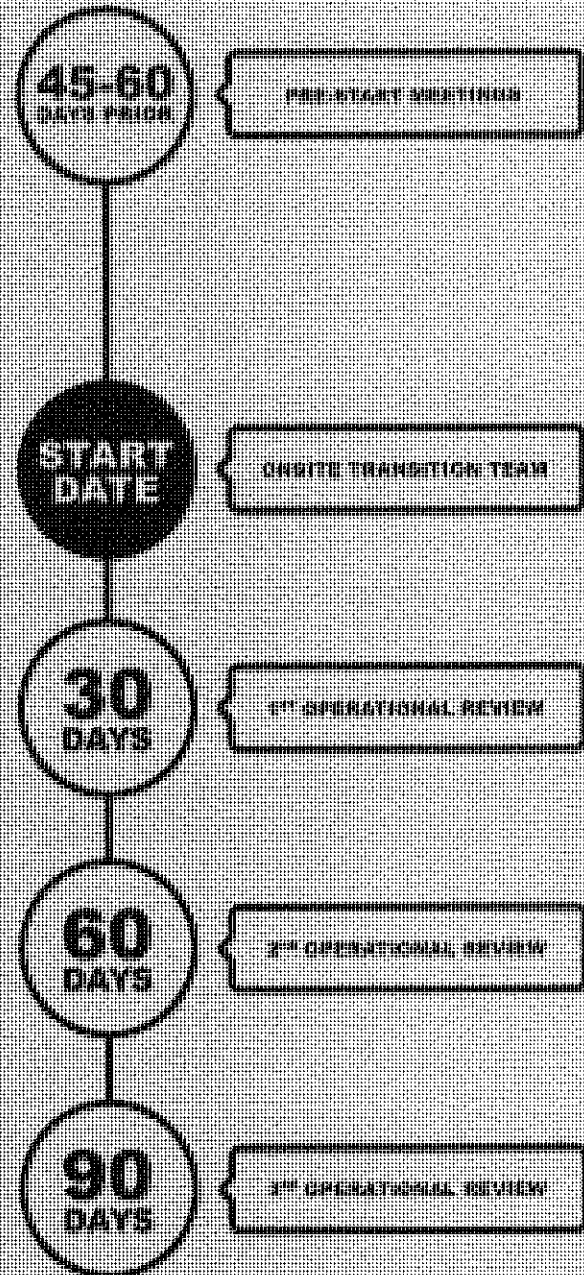
With "Start it Right" we do it right

The Mainscape "Start it Right Transition Plan" is a proven and time-tested system we've successfully implemented at sites across the country. Our system ensures that your site will be set up, licensed and stocked. And that every employee assigned to the site is ready to work with all necessary equipment on day one.

Our Transition Plan works like this. As soon as the contract is signed, we kick off our 60-day countdown with a checklist of action items. Once we hit 30 days, we begin ramping up our operation by giving employees specific checklists to accomplish, making sure personnel have the proper certifications, and matching up specialized employee skills with your property's needs.

On the official start date, we start a new clock. This begins our 30-, 60- and 90-day iterative client reviews. These mandatory check-ins are used to determine if we're meeting your expectations and that everything is proceeding as planned. This allows us to make changes as needed. The Mainscape goal is that after 90 days, everything is moving forward smoothly and you're happy with the results.

Our transition plan works. We've successfully launched large site-based projects in the most challenging and remote environments in America, including Alaska and Hawaii, the desert conditions in California and Utah, snow regions in upstate New York and Michigan, and several large site-based projects in sub-tropical Florida.



# MEET THE BRANCH TEAM

Managing your landscape and exceeding your expectations begins by placing the right people in the right positions. For your property, we've assembled a team of highly qualified individuals ready to begin work immediately.

Of course, you'll also want a "go-to" person as your main point of contact for everyday operations. This person should be a great fit for you and your organization. That's why when the time comes to determine the role of on-site Manager, we would like for you or your representative to be involved in the decision. It's our way of making sure your project starts the right way.

## **Jared Gray** **South Florida Regional Manager**

**Experience:** Jared joined us in 2008 and brings 17 years of industry experience with him. Starting out as a crew leader, he quickly worked his way up to Estimating Manager and other roles before becoming the Regional Manager of our seven South Florida branches. His vast and deep experience have equipped Jared to successfully run and manage branch operations. **Certifications:** SMPC as well as a FCNP certification. **Motivation:** Doing the "right thing" and sharing Maintenance's passion for its employees, their families and our customers. **Interests:** "I spend time spent with my children and being involved in their athletic and school activities. I also enjoy playing golf and soccer when I have the time."

## **Jessica Shannon** **Account Executive**

**Experience:** Jessica has over 20 years experience in the industry, with the last seven here at Maintenance. **Skills:** Jessica, FCNP certified, has been involved in many different aspects of the landscape industry, including golf course management and construction, landscape design and installation, landscape maintenance, and consulting on landscape projects. She has worked on several nationally recognized projects, notably the Augusta National Golf Course and Disney where she completed the horticulture CCOP program. **Motivation:** Working with great and talented people dedicated to delivering a quality service to our customers. **Interests:** "I enjoy spending time with my husband and dogs, traveling and cooking together."





# MEET THE BRANCH TEAM

(Continued from previous page)

## **Stephanie Blodsoe, Ph.D. Regional Director of Agronomy**

**Experience:** Dr. Stephanie Blodsoe joined Mantiscape in 2014 but brings 26 years' experience in the industry with her. She is responsible for developing fertilizer and pest management programs, educational programs and training of agronomy personnel in all aspects of plant health care. **Skills:** In addition to her academic credentials, Blodsoe is also an ISA Certified Arborist with extensive knowledge of plant biology, abiotic and biotic plant problems and solutions, and more. She is instrumental in developing custom nutrient and pest management programs that promote plant health and minimize environmental impact. **Motivation:** Helping colleagues and clients develop lasting solutions to plant and turf grass problems using accurate diagnostics and sound agronomics.

## **Marybeth Maglio Goldman Account Executive**

**Experience:** Marybeth joined Mantiscape in 2015. Prior to that she spent 11 years in Community Association Management with a privately owned Management Firm, where she was the Regional Director overseeing Developer Controlled and Transitioned Properties. **Skills:** Managing large scale HOAs with a main focus on the customer experience and the customer relationship. **Motivation:** Developing relationships and partnerships with our clients to provide effective and proactive communication, information. "In my spare time, I love being active with my family. I am an avid runner, bicyclist and fitness fanatic as well."

## **Jay Arthur Regional Agronomy Manager**

**Experience:** 12 years in the industry. Jay is responsible for training and holding personnel accountable for safe handling of equipment and application of fertilizers and pesticides. **Certifications:** Certified Pest Control Operator, FASLA Certified Horticultural Professional, FASLA Certified Landscape Maintenance Technician, NALP Landscape Industry Certified Lawn Care Manager, Florida Water Star Accredited Professional, SMP Certified. **Skills:** Jay's ability to effectively work, problem solve and focus on the details helps his teams improve and maintain the health and performance of turf and plant beds throughout the region. **Motivation:** "I'm married with three children, and play golf and fish in my spare time."





# THANK YOU

We look forward to hearing from you

With Manscape, you get more than landscaping services. You get a company that truly cares about building a strong professional partnership that provides you with unparalleled services.

For nearly 40 years, we've been a trusted advisor to our clients nationwide. Our steadfast mission of empowering people, building partnerships, embracing growth and promoting stewardship has guided us.

We would like to apply these same principles and dedication, which our clients have relied on rely for years, to your property requirements as stated in this proposal. We look forward to working with you and hope to hear from you soon.

Thank you for your consideration.

Sincerely,

Jessica Shannon/Account Executive  
Manscape Inc.  
941-205-8579





State of Florida  
 Department of Agriculture and Consumer Services  
 Division of Marketing and Development/Bureau of Agricultural Dealer's Licenses  
 850-617-7150  
 Tallahassee, Florida

Issue Date: 10/26/2015  
 Fee Amt Paid: \$800  
 FEIN: 35-1633580  
 Effective Date: 11/01/2015

POST LICENSE  
 CONSPICUOUSLY

**License as Dealer in Agriculture Products**  
**GOOD FOR ONE LOCATION**

This license is issued under authority of Section 604.15-604.34, Florida Statutes, to:

License # 115132 -  
 MAINSCAPE, INC.  
 DBA: MAINSCAPE, INC.  
 13279 TREELINE AVE  
 FORT MYERS, FL 33913-8802

Commodity Code: 1  
 Bonding Company: WESTERN SURETY COMPANY  
 Bond Amount: \$100,000 Bond effective from 11/01/2015 through 10/31/2016

Field Representatives CHRISTOPHER WILLIAMS

ADAM H. PUTNAM  
 COMMISSIONER OF AGRICULTURE

This is to certify that the dealer in agricultural products whose name and address are shown above, has paid the required fee and has made an approved surety bond to the Commissioner of Agriculture as required by Sections 604.15-604.34, Florida Statutes, and is hereby granted this license as Dealer in Agricultural Products as defined in Section 604.15, Florida Statutes. This license is for a one year period.

FDACS-16089 05/14

2016 - 2017  
**LEE COUNTY LOCAL BUSINESS TAX RECEIPT**

Account Number: 0803411

Account Expires: September 30, 2017

Location:  
 13279 281 TREELINE AVE  
 FT MYERS FL 33913

MAINSCAPE INC  
 GRAY JARED T  
 13279 281 TREELINE AVE  
 FT MYERS FL 33913

May engage in the business of:	
<b>PROFESSIONAL LANDSCAPING COMPANY</b>	
The business and qualifier on this Business Tax Receipt is "REGISTERED" in compliance with ordinance 08-08.	
<b>THIS LOCAL BUSINESS TAX RECEIPT IS NON REGULATORY</b>	
Payment Information:	
PAID 020420-4-1	08/04/2016 03:27 PM
DP500	\$50.00

STATE OF FLORIDA  
 Department of Agriculture and Consumer Services  
 BUREAU OF LICENSING AND ENFORCEMENT


Date: July 6, 2016      File No. ST 1868  
 IF189976      Expires: June 1, 2017

THE CERTIFIED PEST CONTROL OPERATOR NAMED BELOW HAS REGISTERED UNDER THE PROVISIONS OF CHAPTER 482 FOR THE PERIOD EXPIRING: June 1, 2017



ROBERT JAMES BORK  
 2731 NE 5TH AVE  
 CAPE CORAL, FL 33909

General Household Pest and  
 Rodent Control  
 Lawn and Ornamental

  
 ADAM H. PUTNAM, COMMISSIONER


STATE OF FLORIDA  
 Department of Agriculture and Consumer Services  
 BUREAU OF LICENSING AND ENFORCEMENT

Date: January 7, 2016      File No. JB142611      Expires: December 31, 2016

THE PEST CONTROL FIRM NAMED BELOW HAS REGISTERED UNDER THE PROVISIONS OF CHAPTER 482 FOR THE PERIOD EXPIRING: December 31, 2016      AT

13279 TREELINE AVENUE  
 FORT MYERS, FL 33913  
 MAINSCAPE INC  
 13279 TREELINE AVENUE  
 FORT MYERS, FL 33913

Lawn and Ornamental


  
 ADAM H. PUTNAM, COMMISSIONER

STATE OF FLORIDA  
 Department of Agriculture and Consumer Services  
 BUREAU OF LICENSING AND ENFORCEMENT

Date: November 18, 2015      File No. LF239644      Expires: November 17, 2019

THE LTD COMMERCIAL FERTILIZER APPLICATOR HOLDER NAMED BELOW HAS REGISTERED UNDER THE PROVISIONS OF CHAPTER 482 FOR THE PERIOD EXPIRING: November 17, 2019

ROBERT JAMES BORK  
 2731 NE 5TH AVE  
 CAPE CORAL, FL 33909

  
 ADAM H. PUTNAM, COMMISSIONER

# Miromar Lakes CDD Landscape Bid Pricing Form

## A. Section I. Landscape Maintenance

(Turf, Shrubbery, Palm & Tree Mowing, Edging, Pruning)  
(Sections per Miramar CDD Bid Exhibit)

Section 1	Interstate 75 Buffer	<u>\$ 54,900.00</u>	LS
Section 2	Ben Hill Porto Romano/San Marino Berm	<u>\$ 15,250.00</u>	LS
Section 3	Ben Hill SW Berm	<u>\$ 51,850.00</u>	LS
Section 4	Ben Hill NW Berm	<u>\$ 24,400.00</u>	LS
Section 5	Ben Hill SE Berm	<u>\$ 9,150.00</u>	LS
Section 6	Ben Hill NE Berm	<u>\$ 18,300.00</u>	LS
Section 7	Florida Gulf Coast University/Verona Lugo Berm	<u>\$ 30,500.00</u>	LS
Section 8	Peninsula East Buffer	<u>\$ 54,900.00</u>	LS
Section 9	Florida Gulf Coast University Berm	<u>\$ 21,350.00</u>	LS
Section 10	Ben Hill Median	<u>\$ 24,400.00</u>	LS

## B. Irrigation System Maintenance

System Maintenance	<u>\$ 22,412.00</u>	LS
Irrigation Repair Allowance (Material)	<u>\$ 5,000.00</u>	LS

**Sub-Total** \$ 332,412.00 LS

## A. Section II Control Applications

Weed, Disease, Fertilization, Insect (Turf, Shrubbery, Palm & Tree)

Section 1	Interstate 75 Buffer	<u>\$ 10,440.00</u>	LS
Section 2	Ben Hill Porto Romano/San Marino Berm	<u>\$ 2,900.00</u>	LS
Section 3	Ben Hill SW Berm	<u>\$ 9,860.00</u>	LS
Section 4	Ben Hill NW Berm	<u>\$ 4,640.00</u>	LS
Section 5	Ben Hill SE Berm	<u>\$ 1,740.00</u>	LS
Section 6	Ben Hill NE Berm	<u>\$ 3,480.00</u>	LS
Section 7	Florida Gulf Coast University/Verona Lugo Berm	<u>\$ 5,800.00</u>	LS
Section 8	Peninsula East Buffer	<u>\$ 10,440.00</u>	LS
Section 9	Florida Gulf Coast University Berm	<u>\$ 4,060.00</u>	LS
Section 10	Ben Hill Median	<u>\$ 4,640.00</u>	LS

## B. Whitefly Control

Ficus Hedges (approx. 8,250 Lft)	<u>\$ 1,498.00</u>	LS
Ficus Trees (approx. 670 trees)	<u>\$ 12,000.00</u>	LS
Coconut Spiraling Trees	<u>\$ 3,128.00</u>	LS

**Sub-Total** \$ 74,626.00 LS



# Miramar Lakes CDD Landscape Bid Pricing Form

## A. Section III

Turf Replacement	
Floritam	\$ 0.85 SF
Bahia	\$ 0.75 SF
Zoysia	\$ 0.90 SF
Mulch – Material	\$ 3,525.00 LS
Mulch – Labor	\$ 2,355.00 LS
Straw – Material ( <del>2,300 bales</del> ) (6,000 bales)	\$ Provided LS
Straw – Labor	\$ 12,000.00 LS
Tree Pruning	\$ 40,000.00 LS

B. Performance Bond \$ 0.00 LS

**Sub-Total \$ 57,880.00 LS**

**Total Amount (Addition of Subtotals I, II, III) \$ 464,918.00 LS**

Sections I, II, will be billed on monthly bid schedule, less 10% retainage to be billed quarterly. Section III tree pruning and mulch will be billed in full after work is completed and approved.

Contractor MAINSCAPE

Date 10-24-16

Contact Name JESSICA SHANNON

Phone 941-306-8579





**Miomar Lakes Community Development District  
Bid Schedule for Landscape Maintenance  
1st Year-12 Months**

Item	Unit	16-Oct	16-Nov	16-Dec	17-Jan	17-Feb	17-Mar	17-Apr	17-May	17-Jun	17-Jul	17-Aug	17-Sep
<b>Turf Maint:</b>													
Zoyzia Mowing	1/5	\$ 1,398.42	\$ 1,398.42	\$ 1,398.42	\$ 1,398.42	\$ 1,398.42	\$ 1,398.42	\$ 1,398.42	\$ 1,398.42	\$ 1,398.42	\$ 1,398.42	\$ 1,398.42	\$ 1,398.42
Bahia Mowing	1/5	\$ 583.50	\$ 583.50	\$ 583.50	\$ 583.50	\$ 583.50	\$ 583.50	\$ 583.50	\$ 583.50	\$ 583.50	\$ 583.50	\$ 583.50	\$ 583.50
Floratum Mowing	1/5	\$ 3,747.50	\$ 3,747.50	\$ 3,747.50	\$ 3,747.50	\$ 3,747.50	\$ 3,747.50	\$ 3,747.50	\$ 3,747.50	\$ 3,747.50	\$ 3,747.50	\$ 3,747.50	\$ 3,747.50
1-75 Berm Mowing	1/5	\$ 221.42	\$ 221.42	\$ 221.42	\$ 221.42	\$ 221.42	\$ 221.42	\$ 221.42	\$ 221.42	\$ 221.42	\$ 221.42	\$ 221.42	\$ 221.42
FCU Mowing	1/5	\$ 145.83	\$ 145.83	\$ 145.83	\$ 145.83	\$ 145.83	\$ 145.83	\$ 145.83	\$ 145.83	\$ 145.83	\$ 145.83	\$ 145.83	\$ 145.83
Edging	1/5	\$ 278.50	\$ 278.50	\$ 278.50	\$ 278.50	\$ 278.50	\$ 278.50	\$ 278.50	\$ 278.50	\$ 278.50	\$ 278.50	\$ 278.50	\$ 278.50
Zoyzia Fert	1/5	\$ 256.25	\$ 256.25	\$ 256.25	\$ 256.25	\$ 256.25	\$ 256.25	\$ 256.25	\$ 256.25	\$ 256.25	\$ 256.25	\$ 256.25	\$ 256.25
Bahia Fert	1/5	\$ 205.17	\$ 205.17	\$ 205.17	\$ 205.17	\$ 205.17	\$ 205.17	\$ 205.17	\$ 205.17	\$ 205.17	\$ 205.17	\$ 205.17	\$ 205.17
Floratum Fert	1/5	\$ 950.00	\$ 950.00	\$ 950.00	\$ 950.00	\$ 950.00	\$ 950.00	\$ 950.00	\$ 950.00	\$ 950.00	\$ 950.00	\$ 950.00	\$ 950.00
Zoyzia Weed Control	1/5	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67
Weed Control	1/5	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67
Floratum Insect Control	1/5	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67
Bahia Insect Control	1/5	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67
Insect Control	1/5	\$ 479.75	\$ 479.75	\$ 479.75	\$ 479.75	\$ 479.75	\$ 479.75	\$ 479.75	\$ 479.75	\$ 479.75	\$ 479.75	\$ 479.75	\$ 479.75
Zoyzia Disease Control	1/5	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67
Disease Control	1/5	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67	\$ 56.67
<b>Sub Total</b>	1/5	\$ 8,606.33	\$ 8,606.33	\$ 8,606.33	\$ 8,606.33	\$ 8,606.33	\$ 8,606.33	\$ 8,606.33	\$ 8,606.33	\$ 8,606.33	\$ 8,606.33	\$ 8,606.33	\$ 8,606.33

**Irrigation System Maint:**

System Maintenance	1/5	\$ 1,867.67	\$ 1,867.67	\$ 1,867.67	\$ 1,867.67	\$ 1,867.67	\$ 1,867.67	\$ 1,867.67	\$ 1,867.67	\$ 1,867.67	\$ 1,867.67	\$ 1,867.67	\$ 1,867.67
Irrigation Repair Allowance	1/5	\$ 416.67	\$ 416.67	\$ 416.67	\$ 416.67	\$ 416.67	\$ 416.67	\$ 416.67	\$ 416.67	\$ 416.67	\$ 416.67	\$ 416.67	\$ 416.67
<b>Sub Total</b>	1/5	\$ 2,284.33	\$ 2,284.33	\$ 2,284.33	\$ 2,284.33	\$ 2,284.33	\$ 2,284.33	\$ 2,284.33	\$ 2,284.33	\$ 2,284.33	\$ 2,284.33	\$ 2,284.33	\$ 2,284.33

**Tree Maint:**

Fertilization	1/5	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00
Pruning	1/5	\$ 708.33	\$ 708.33	\$ 708.33	\$ 708.33	\$ 708.33	\$ 708.33	\$ 708.33	\$ 708.33	\$ 708.33	\$ 708.33	\$ 708.33	\$ 708.33
1-75 Pruning	1/5	\$ 1,062.50	\$ 1,062.50	\$ 1,062.50	\$ 1,062.50	\$ 1,062.50	\$ 1,062.50	\$ 1,062.50	\$ 1,062.50	\$ 1,062.50	\$ 1,062.50	\$ 1,062.50	\$ 1,062.50
Insect Control	1/5	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33
Weed Control	1/5	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33
Disease Control	1/5	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33	\$ 133.33
1-75 Fine Straw Inst.	1/5	\$ 380.00	\$ 380.00	\$ 380.00	\$ 380.00	\$ 380.00	\$ 380.00	\$ 380.00	\$ 380.00	\$ 380.00	\$ 380.00	\$ 380.00	\$ 380.00
Block Mulch/Cypress	1/5	\$ 98.00	\$ 98.00	\$ 98.00	\$ 98.00	\$ 98.00	\$ 98.00	\$ 98.00	\$ 98.00	\$ 98.00	\$ 98.00	\$ 98.00	\$ 98.00
<b>Sub Total</b>	1/5	\$ 3,248.83	\$ 3,248.83	\$ 3,248.83	\$ 3,248.83	\$ 3,248.83	\$ 3,248.83	\$ 3,248.83	\$ 3,248.83	\$ 3,248.83	\$ 3,248.83	\$ 3,248.83	\$ 3,248.83

**Shrub Maint:**

Fertilization	1/5	\$ 1,225.17	\$ 1,225.17	\$ 1,225.17	\$ 1,225.17	\$ 1,225.17	\$ 1,225.17	\$ 1,225.17	\$ 1,225.17	\$ 1,225.17	\$ 1,225.17	\$ 1,225.17	\$ 1,225.17
Pruning	1/5	\$ 10,824.33	\$ 10,824.33	\$ 10,824.33	\$ 10,824.33	\$ 10,824.33	\$ 10,824.33	\$ 10,824.33	\$ 10,824.33	\$ 10,824.33	\$ 10,824.33	\$ 10,824.33	\$ 10,824.33
Ficus Trimming	1/5	\$ 2,705.00	\$ 2,705.00	\$ 2,705.00	\$ 2,705.00	\$ 2,705.00	\$ 2,705.00	\$ 2,705.00	\$ 2,705.00	\$ 2,705.00	\$ 2,705.00	\$ 2,705.00	\$ 2,705.00
Insect Control	1/5	\$ 650.17	\$ 650.17	\$ 650.17	\$ 650.17	\$ 650.17	\$ 650.17	\$ 650.17	\$ 650.17	\$ 650.17	\$ 650.17	\$ 650.17	\$ 650.17

Weed Control	\$ 65,985.00	1/5	\$ 5,498.75	\$ 5,498.75	\$ 5,498.75	\$ 5,498.75	\$ 5,498.75	\$ 5,498.75	\$ 5,498.75	\$ 5,498.75	\$ 5,498.75	\$ 5,498.75	\$ 5,498.75	\$ 5,498.75	\$ 5,498.75	\$ 5,498.75	\$ 5,498.75	\$ 5,498.75	\$ 5,498.75	\$ 5,498.75	\$ 5,498.75
Disease Control	\$ 2,000.00	1/5	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67	\$ 166.67
Black Mulch/Pine Straw	\$ 10,322.00	1/5	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17	\$ 860.17
<b>Sub Total</b>	<b>\$ 263,163.00</b>	1/5	<b>\$ 21,930.25</b>	<b>\$ 21,930.25</b>	<b>\$ 21,930.25</b>	<b>\$ 21,930.25</b>	<b>\$ 21,930.25</b>	<b>\$ 21,930.25</b>	<b>\$ 21,930.25</b>	<b>\$ 21,930.25</b>	<b>\$ 21,930.25</b>	<b>\$ 21,930.25</b>	<b>\$ 21,930.25</b>	<b>\$ 21,930.25</b>	<b>\$ 21,930.25</b>	<b>\$ 21,930.25</b>	<b>\$ 21,930.25</b>	<b>\$ 21,930.25</b>	<b>\$ 21,930.25</b>	<b>\$ 21,930.25</b>	<b>\$ 21,930.25</b>

<b>Palm Maint:</b>																					
Pruning	\$ 18,750.00	1/5	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	\$ 1,562.50	
Fertilization	\$ 8,050.00	1/5	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	\$ 670.83	
Insect Control	\$ 1,729.50	1/5	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	
Disease Control	\$ 1,729.50	1/5	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	\$ 144.13	
Black Mulch/ Pine Straw	\$ 1,822.00	1/5	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	\$ 151.83	
<b>Sub Total</b>	<b>\$ 32,081.00</b>	1/5	<b>\$ 2,673.42</b>	<b>\$ 2,673.42</b>	<b>\$ 2,673.42</b>	<b>\$ 2,673.42</b>	<b>\$ 2,673.42</b>	<b>\$ 2,673.42</b>	<b>\$ 2,673.42</b>	<b>\$ 2,673.42</b>	<b>\$ 2,673.42</b>	<b>\$ 2,673.42</b>	<b>\$ 2,673.42</b>	<b>\$ 2,673.42</b>	<b>\$ 2,673.42</b>	<b>\$ 2,673.42</b>	<b>\$ 2,673.42</b>	<b>\$ 2,673.42</b>	<b>\$ 2,673.42</b>	<b>\$ 2,673.42</b>	<b>\$ 2,673.42</b>
<b>Sub Total</b>	<b>\$ 464,918.00</b>	1/5	<b>\$ 38,743.17</b>	<b>\$ 38,743.17</b>	<b>\$ 38,743.17</b>	<b>\$ 38,743.17</b>	<b>\$ 38,743.17</b>	<b>\$ 38,743.17</b>	<b>\$ 38,743.17</b>	<b>\$ 38,743.17</b>	<b>\$ 38,743.17</b>	<b>\$ 38,743.17</b>	<b>\$ 38,743.17</b>	<b>\$ 38,743.17</b>	<b>\$ 38,743.17</b>	<b>\$ 38,743.17</b>	<b>\$ 38,743.17</b>	<b>\$ 38,743.17</b>	<b>\$ 38,743.17</b>	<b>\$ 38,743.17</b>	<b>\$ 38,743.17</b>

<b>Monthly Totals</b>			\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17	\$ 38,743.17
<b>Annual total</b>	<b>\$ 464,918.00</b>																				

Note: For Quantities and detail items, refer to the specifications. All work is to be performed in accordance with maintenance specifications.  
 (This schedule reflects Monthly Invoice process only)



CASHIER'S CHECK  
10/21/2016

5501120932

Mainscape Inc /  
Purchaser / Purchased For

**VOID**

TWENTY SEVEN THOUSAND FIVE HUNDRED DOLLARS AND 00 CENTS

PAY TO THE ORDER OF: **Miromar Lakes Community  
Development District**

\$27,500.00 Fee \$0.00

**NOT NEGOTIABLE  
CUSTOMER COPY**

Regions Bank

Branch IN03069  
CC023069



CASHIER'S CHECK

61-1/620

5501120932

10/21/2016

Mainscape Inc /  
Purchaser / Purchased For

TWENTY SEVEN THOUSAND FIVE HUNDRED DOLLARS AND 00 CENTS

PAY TO THE ORDER OF: **Miromar Lakes Community  
Development District**

\$27,500.00



Regions Bank

*[Signature]*  
Authorized Signature

Branch IN03069  
CC023069

⑈ 5501120932 ⑈ ⑆ 06200019⑆ 0000742651 ⑈

# Miromar Lakes CDD

Landscape Management Solutions



## Required Information

### Mainscape

**13279 Treeline Ave.**

**Fort Myers FL 33913**

**317-577-3155**

#### References:

Palmira Golf and Country Club . Ken Bloom . 239-262-1396

Gateway CDD - Elle Harris . 239-240-3892

Plantation - Mary Bennewate . [mabennewate@evergreen-im.com](mailto:mabennewate@evergreen-im.com)

Employees assigned to Miromar CDD - (6-8)





# ABOUT US

Our mission, vision and values move us forward



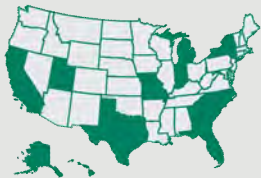
## WHO WE ARE

Mainscape is one of the United States' largest privately owned landscaping companies with 1,100 dedicated employees. We maintain corporate campuses and commercial real estate, as well as more than 50,000 homes in HOAs and on our country's largest military bases.



## WHAT WE DO

We provide outstanding delivery of landscape maintenance, snow removal, property enhancements, irrigation and agronomy services. Successfully managing large, complex projects with unique challenges and needs is our specialty. By creating customized site-based programs, we're able to address each customer's specific concerns.



## WHERE YOU'LL FIND US

From coast to coast and beyond, you'll find us in every growing zone and weather condition. Our rapid national growth has been driven by our unique Single-Site Mobilization Plan, which enables us to meet your portfolio needs.



## HOW WE STARTED

Mainscape started as a campus ministry project in the 1980s by David Mazanowski. He was a student at Ball State University in Muncie, Indiana. It was summer break and he needed something to do, so he began cutting lawns. And now after 37 years of hard work and tremendous growth, Mainscape records \$75 million in annual revenue.



## WHY WE'VE BEEN SO SUCCESSFUL

It's because we follow these four core values. **Empowering People.** Recruit and then develop the unique talents of our team members. **Building Partnerships.** Create mutually beneficial partnerships with ideal customers and employees. **Embracing Growth.** Continuously improving personally, organizationally and numerically. **Promoting Stewardship.** Conduct business in a responsible and profitable manner focused on the future.



# EXECUTIVE TEAM

Leadership from the top down



## Mark Forsythe – President/COO

**Experience:** Mark has 25 years of executive experience across a broad range of industries, including 13 at Accenture providing large-scale SAP projects and developing rapid implementation approaches. **Skills:** Drawing on his deep experience and Mechanical Engineering degree from Rose Hulman Institute of Technology, Mark is responsible for ensuring that the appropriate people, processes and tools are in place to enable delivery of superior service and for building a culture of continuous improvement. **Motivation:** Encouraging leadership companywide to develop creative solutions using a "think outside the box" mentality. **Interests:** In my spare time, I enjoy triathlons, mountain biking and snowboarding.+



## Bruce Torrance – CFO

**Experience:** Bruce joined Mainscape in 1999 as controller and has been the CFO since 2005. A seasoned accounting professional and licensed CPA with over 30 years of experience, Bruce has a B.S. in Accounting from Indiana University. He has been instrumental in helping manage the growth of Mainscape as it quickly grew from \$6 million in annual revenue to over \$75 million today. **Skills:** Raising funds for capital expenditures, small business acquisitions, shareholder buyouts and all operating lines of credit. **Motivation:** Helping Mainscape grow and maintain its position as a trusted industry leader and position as the largest privately held landscape company in the nation. **Interests:** I enjoy the outdoors, traveling, skiing, golf and hockey, and spending time with family and friends.+



# SAFETY & BEST PRACTICES

A commitment to your stakeholders and our employees

At Mainscape, we are passionate about safety and following best safety practices. In every Mainscape employee, we instill the 4 Keys to Safety, which we expect them to not only practice but live daily.

1. Personal accountability
2. Watch out for crew members
3. Know your equipment
4. Monitor your surroundings

## DRIVING

Before any of our employees may get behind the wheel of a company vehicle, they receive safety instruction and training through Smith System®, the leading provider of collision avoidance driver training.

## UP-TO-DATE INFORMATION

Each week, we send a detailed %Safety News+newsletter to our teams. We discuss current operations, any safety topics we feel need to be covered and keep a running total of days without an injury.

## LS TRAINING SYSTEM®

Each new employee starts with this program, designed specifically for landscape professionals. This video- and quiz-based program teaches landscaping best practices in proper equipment care and use as well as how to reduce injuries and improve quality. We believe the LS System provides our employees with a strong foundation on which we can continually build.

## HANDS-ON TRAINING

New employees are also given a training guide. Branch Mangers or Operations Managers then use the guide for hands-on training with the employees. Only after they work through the guide and prove they know how to operate the equipment safely, does a manager sign off on their ability. This allows us to make sure that all employees have been properly trained prior to using the equipment on your property.

## SAFETY RODEO

It sounds like a lot more fun than it is. Each spring, we hold a large training event for all the employees, which we call %Mower Rodeo.+ This hands-on training brings new and seasoned team members together, creating an open environment where they can interact in the field, work together, mentor, learn and grow as landscaping professionals.



# E-VERIFY & BACKGROUND CHECKS

Never worry about who's on your property again

We understand that your primary concern is the safety and security of your organization and the people you represent. To settle for anything less is out of the question. That's why we put every potential employee through a rigorous background check and E-verify certification process.

## BACKGROUND CHECKS

We screen for drug abuse and perform criminal background checks on all prospective employees. Only after they clear our in-depth process do they join the Mainscape team and gain permission to enter your property. We also continually monitor employee behavior making sure issues such as substance abuse don't arise. If we can help an employee, we do. If we can't, they are no longer employed with us.



## WHAT IS E-VERIFY?

E-Verify is an internet-based service provided by the Department of Homeland Security. This service allows businesses to log on and electronically verify if a potential employee is eligible to legally work in the United States. This service is the fastest and best way a company can check eligibility.



## WHAT ARE THE RESULTS?

Your property is safe and secure! Mainscape expects the best from their employees and knows that by adopting this set of strict hiring practices, we've separated ourselves from the competition. Mainscape has these strict standards in place so that each property is safe and secure. And you can rest assured we have your best interests at heart.





# THE MAINSCAPE TRANSITION PLAN

With %Start it Right+we do it right

The Mainscape %Start it Right Transition Plan+is a proven and time-tested system we've successfully implemented at sites across the country. Our system ensures that your site will be set up, licensed and stocked. And that every employee assigned to the site is ready to work with all necessary equipment on day one.

Our Transition Plan works like this. As soon as the contract is signed, we kick off our 60-day countdown with a checklist of action items. Once we hit 30 days, we begin ramping up our operation by giving employees specific checklists to accomplish, making sure personnel have the proper certifications, and matching up specialized employee skills with your property's needs.

On the official start date, we start a new clock. This begins our 30-, 60- and 90-day intensive client reviews. These mandatory check-ins are used to determine if we're meeting your expectations and that everything is proceeding as planned. This allows us to make changes as needed. The Mainscape goal is that after 90 days, everything is moving forward smoothly and you're happy with the results.

Our transition plan works. We've successfully launched large site-based projects in the most challenging and remote environments in America, including Alaska and Hawaii, the desert conditions in California and Utah, snow regions in upstate New York and Michigan, and several large site-based projects in sub-tropical Florida.



# MEET THE BRANCH TEAM

Managing your landscape and exceeding your expectations begins by placing the right people in the right positions. For your property, we've assembled a team of highly qualified individuals ready to begin work immediately.

Of course, you'd also want a go-to person as your main point of contact for everyday operations. This person should be a great fit for you and your organization. That's why when the time comes to determine the role of on-site Manager, we would like for you or your representative to be involved in the decision. It's our way of making sure your project starts the right way.

## **Jared Gray** **South Florida Regional Manager**

**Experience:** Jared joined us in 2009 but brings 17 years of industry experience with him. Starting out as a crew leader, he quickly worked his way up to Estimating Manager and other roles before becoming the Regional Manager of our seven South Florida branches. His varied and deep experience have equipped Jared to successfully run and manage branch operations. **Certifications:** BMPC as well as a FCHP certification. **Motivation:** Doing the right thing and sharing Mainscape's passion for its employees, their families and our customers. **Interests:** I cherish time spent with my children and being involved in their athletic and school activities. I also enjoy playing golf and soccer when I have the time.

## **Jessica Shannon** **Account Executive**

**Experience:** Jessica has over 20 years experience in the industry, with the last seven here at Mainscape. **Skills:** Jessica, FCHP certified, has been involved in many different aspects of the landscape industry, including golf course management and construction, landscape design and installation, landscape maintenance, and consulting on innumerable projects. She has worked on several nationally recognized projects, notably the Augusta National Golf Course and Disney where she completed the Horticultural COOP program. **Motivation:** Working with great and focused people dedicated to delivering a quality service to our customers. **Interests:** I enjoy spending time with my husband and dogs, traveling and cooking together.



# MEET THE BRANCH TEAM

(Continued from previous page)

## **Stephanie Bledsoe, Ph.D.** **Regional Director of Agronomy**

**Experience:** Dr. Stephanie Bledsoe joined Mainscape in 2014 but brings 26 years of experience in the industry with her. She is responsible for developing fertilizer and pest management programs, educational programs and training of agronomy personnel in all aspects of plant health care. **Skills:** In addition to her academic credentials, Bledsoe is also an ISA Certified Arborist with extensive knowledge of plant biology, abiotic and biotic plant problems and solutions, and more. She is instrumental in developing custom nutrient and pest management programs that promote plant health and minimize environmental impact. **Motivation:** Helping colleagues and clients develop lasting solutions to plant and turf grass problems using accurate diagnostics and sound agronomics.

## **Marybeth Maglio Goldman** **Account Executive**

**Experience:** Marybeth joined Mainscape in 2015. Prior to that she spent 11 years in Community Association Management with a privately owned Management Firm, where she was the Regional Director overseeing Developer Controlled and Transitioned Properties. **Skills:** Managing large scale HOAs with a main focus on the customer experience and the customer relationship. **Motivation:** Developing relationships and partnerships with her clients to provide effective and proactive communication. **Interests:** In my spare time, I love being active with my family. I am an avid runner, bicyclist and fitness fanatic as well.+

## **Jay Arthur** **Regional Agronomy Manager**

**Experience:** 12 years in the industry. Jay is responsible for training and holding personnel accountable for safe handling of equipment and application of fertilizers and pesticides. **Certifications:** Certified Pest Control Operator, FNGLA Certified Horticultural Professional, FNGLA Certified Landscape Maintenance Technician, NALP Landscape Industry Certified Lawn Care Manager, Florida Water Star Accredited Professional, BMP Certified. **Skills:** Jay's ability to effectively lead, problem solve and focus on the details helps his teams improve and maintain the health and performance of turf and plant beds throughout the region. **Interests:** Jay is married with three children, and play golf and fish in my spare time.+



# THANK YOU

We look forward to hearing from you

With Mainscape, you get more than landscaping services. You get a company that truly cares about building a strong professional partnership that provides you with unparalleled services.

For nearly 40 years, we've been a trusted advisor to our clients nationwide. Our steadfast mission of empowering people, building partnerships, embracing growth and promoting stewardship has guided us.

We would like to apply these same principles and dedication, which our clients have relied on rely for years, to your property requirements as stated in this proposal. We look forward to working with you and hope to hear from you soon.

Thank you for your consideration.

Sincerely,

Jessica Shannon/Account Executive  
Mainscape Inc.  
941-306-8579







**Shrub Maint.**

fertilization	l/s	\$691.00	\$691.00	\$691.00	\$691.00	\$691.00	\$691.00	\$691.00	\$691.00	\$691.00	\$691.00	\$691.00	\$691.00
pruning	l/s	\$13,345.00	\$13,345.00	\$13,345.00	\$13,345.00	\$13,345.00	\$13,345.00	\$13,345.00	\$13,345.00	\$13,345.00	\$13,345.00	\$13,345.00	\$13,345.00
Ficus Trimming	l/s	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
insect control	l/s	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00
weed control	l/s	\$529.00	\$529.00	\$529.00	\$529.00	\$529.00	\$529.00	\$529.00	\$529.00	\$529.00	\$529.00	\$529.00	\$529.00
disease control	l/s	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00
Black Mulch/Cypress	l/s	\$142.00	\$142.00	\$142.00	\$142.00	\$142.00	\$142.00	\$142.00	\$142.00	\$142.00	\$142.00	\$142.00	\$142.00
sub-total	l/s	\$15,308.00	\$15,308.00	\$15,308.00	\$15,308.00	\$15,308.00	\$15,308.00	\$15,308.00	\$15,308.00	\$15,308.00	\$15,308.00	\$15,308.00	\$15,308.00

**Palm Maint.**

pruning	l/s	\$1,548.00	\$1,548.00	\$1,548.00	\$1,548.00	\$1,548.00	\$1,548.00	\$1,548.00	\$1,548.00	\$1,548.00	\$1,548.00	\$1,548.00	\$1,548.00
fertilization	l/s	\$767.00	\$767.00	\$767.00	\$767.00	\$767.00	\$767.00	\$767.00	\$767.00	\$767.00	\$767.00	\$767.00	\$767.00
insect control	l/s	\$140.00	\$140.00	\$140.00	\$140.00	\$140.00	\$140.00	\$140.00	\$140.00	\$140.00	\$140.00	\$140.00	\$140.00
disease control	l/s	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00
Black Mulch/Cypress	l/s	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00
sub-total	l/s	\$2,545.00	\$2,545.00	\$2,545.00	\$2,545.00	\$2,545.00	\$2,545.00	\$2,545.00	\$2,545.00	\$2,545.00	\$2,545.00	\$2,545.00	\$2,545.00

sub-total	l/s												
<b>Monthly Totals</b>	l/s	\$36,563.00	\$36,563.00	\$36,563.00	\$36,563.00	\$36,563.00	\$36,563.00	\$36,563.00	\$36,563.00	\$36,563.00	\$36,563.00	\$36,563.00	\$36,563.00
<b>Grand Total</b>		<u>\$438,756.00</u>											

Note: FOR QUANTITIES AND DETAIL ITEMS, REFER TO THE SPECIFICATIONS. ALL WORK IS TO BE PERFORMED IN ACCORDANCE WITH MAINTENANCE SPECIFICATIONS. THIS SCHEDULE REFLECTS PAYMENT PROCESS ONLY.

# CRAWFORD LANDSCAPING



**PROPOSAL  
FOR:**

## **Miromar Lakes CDD**

Jeff Balyeat | [jeffb@discovercrawford.com](mailto:jeffb@discovercrawford.com)  
8105 Mainline Parkway | Fort Myers, FL 33912  
2360 Catawba St | Naples, FL 34120  
239-227-1756 | [www.discovercrawford.com](http://www.discovercrawford.com)

Dear Sean:

When I started Crawford Landscaping in 2004, I had a simple vision: to be the best. And to me, being the best boiled down to a very simple philosophy I summed up into the following statement: "*We stand for exceptional quality, first class customer service and a commitment to honoring our word.*" And with that philosophy at the center of everything we do, Crawford Landscaping has grown into one of the areas largest and most respected full-service landscaping companies.

**PEOPLE** As with any business, people are your #1 asset. Even more important than having the right people is making sure they are in the right position. I understood this idea to be the first major component to building the best landscaping company, and we've been blessed to hire and retain some of the best. Life is short, and I wanted to make sure people enjoyed working at Crawford Landscaping and that's why we work hard to create an atmosphere where everyone feels like family.

**SYSTEMS** In addition to great people, being the best involves having solid operating systems. At Crawford, we created what we call our *Quality Operating System*, or QOS. At its core, are 110 documents and written procedures that govern everything we do. You will see a few of those documents in our proposal package.

**WIN-WIN PARTNERSHIPS** Lastly, being the best requires win-win partnerships with our vendors and clients. Without such relationships, business not only becomes more stressful, but in my opinion it becomes less fulfilling. For me, nothing feels better than a satisfied client or a valued vendor saying "thank you!" I am a people pleaser at heart, and I desire for everyone who encounters Crawford Landscaping to be 100% satisfied with their experience.

In closing, I would like to take a few sentences to share something about myself. I grew up in a suburb north of Detroit Michigan called Grosse Pointe and spent most of my life prior to landscaping working in the Automotive Industry. I have been married to my wife Tara for over 20 years, and we have three beautiful girls named Brooklyn, Avery and Peyton who attend First Baptist Academy. I am a born-again Christian, and I desire to live my life in a way that pleases and honors God. I credit Him with the success of Crawford Landscaping, and I do my best to glorify Him in all that I do by following His Word. My person mission statement is "*to live with, under and for God.*" It is my hope that you give my team a chance to show you *The Crawford Difference!*

Blake Crawford  
Owner  
239-438-6370  
[bcrawford@discovercrawford.com](mailto:bcrawford@discovercrawford.com)

## Detailed description of Crawford Landscaping:

# WHY CHOOSE CRAWFORD

## DIFFERENCE MAKERS

Since 2004, Crawford Landscaping has been successful in providing excellent landscape services to Southwest Florida. We have highlighted some of the services that Crawford Landscaping offers that help differentiate ourselves from our competitors.

- **Emergency & Hurricane Response Plan**
  - We have proven track record and we are uniquely qualified to mobilize for hurricane cleanup and restoration
- **Designated Customer Service Representative**
  - A full-time Representative is available to handle and direct any questions or concerns our clients have on their property.
- **24-hour Emergency Contact + 239.438.5945**
  - All Crawford Landscaping clients are given their Account Manager's information as well as our after-hour contact information in case of an emergency.
- **Skilled Staff**
  - As a Company we understand that highly trained and skilled employees provide outstanding results for customers.
- **Proactive Communication**
  - Monthly Calendar of services
  - Physical property inspections
  - Work order records and reporting
  - Proactive approach to enhancing and protecting the property
- **Involved Local Ownership**
  - Blake Crawford's cell phone is (239) 438-6370 and his e-mail address is bcrawford@discovercrawford.com.
- **Complimentary Design Services**
  - Clients wishing to update or renovate their landscaping will be able to meet with a Designer to create a landscape uniquely their own, free of charge.
- **12-month Warranty**
  - Crawford Landscaping will provide a limited warranty on most plants and trees installed for up to twelve months, as long as we provide the maintenance services during that time.

**Address:**

Fort Myers Office 8105 Mainline Parkway, Fort Myers, FL 33912  
Location: Alico road and I-75.

Naples Office: 2360 Catawba St Naples, FL 34120  
Location: 4 miles east of I-75 on Immokalee Road.

**Phone #** 888-581-5151

Cell# 239-227-1756

Fax# 239-594-9832

Email: [Jeffb@discovercrawford.com](mailto:Jeffb@discovercrawford.com)

Website: discovercrawford.com

**Number of employees:** 200

**Number of employees assigned to Miromar Lakes CDD:**

Onsite, 5 full time personal weekly.

Arbor crew, for tree trimming.

Pest control person for pest applications.

1 Irrigation Technician

1 Production Manager

1 Account Manager

Oversite of property my Keith Mahan President and Blake Crawford CEO.

**I.D. number for IRS:** 80-0111709

**Lee County Occupational License** for Landscape, Irrigation and Pest Service, See below.

**Arborist:** Brian Pope certified arborist # FL-5649A

**Pest control license status:** Active and see license below.

**Banking References:**

Comerica Bank

Contact: Lisa Suhr

239-732-3257

3001 Tamiami Trail N Suite # 300

Naples, FL 34103



**Credit References:**

Site One

Contact: Tama

770-255-2116

Pelican Nursery

Contact: Evelyn

239-455-5151

American Farms

Contact: Roberta

239-455-0300

**Officers of Crawford:**

Blake Crawford CEO

Keith Mahan President

Shawn McDole CFO

We acknowledged the addendum that was received by email from Bruce Bernard on 10/21/16 at 7:44 am.

**2016 - 2017**  
**LEE COUNTY LOCAL BUSINESS TAX RECEIPT**

**Account Number: 1401379**

**Account Expires: September 30, 2017**

**Location:**  
2360 CATAWBA ST  
NAPLES FL 34120

CRAWFORD LANDSCAPING GROUP LLC  
MAHAN KEITH  
2360 CATAWBA ST  
NAPLES FL 34120

May engage in the business of:
<b>PROFESSIONAL LANDSCAPING COMPANY</b>
The business and qualifier on this Business Tax Receipt is "REGISTERED" in compliance with ordinance 08-08.
<b>THIS LOCAL BUSINESS TAX RECEIPT IS NON REGULATORY</b>

Payment Information:
<b>PAID</b> 418005-108-3      07/21/2016 09:58 AM
WEB      \$50.00

**2016 - 2017**  
**LEE COUNTY LOCAL BUSINESS TAX RECEIPT**

**Account Number: 1604376**

**Account Expires: September 30, 2017**

**Location:**  
2360 CATAWBA ST  
NAPLES FL 34120

CRAWFORD LANDSCAPING GROUP LLC  
BUCK PHILIP L  
2360 CATAWBA ST  
NAPLES FL 34120

May engage in the business of:
<b>PEST CONTROL SERVICE - INDIVIDUAL</b>
<b>THIS LOCAL BUSINESS TAX RECEIPT IS NON REGULATORY</b>

Payment Information:
<b>PAID</b> 420347-245-1      08/17/2016 03:30 PM
\$50.00

**2016 - 2017**  
**LEE COUNTY LOCAL BUSINESS TAX RECEIPT**

**Account Number: 0702375**

**Account Expires: September 30, 2017**

**Location:**  
2360 CATAWBA ST  
NAPLES FL 34120

CRAWFORD LANDSCAPING GROUP LLC  
MAHAN WILLIAM K  
2360 CATAWBA ST  
NAPLES FL 34120-3821

May engage in the business of:		
IRRIGATION / LAWN SPRINKLER CONTRACTOR		
<b>THIS LOCAL BUSINESS TAX RECEIPT IS NON REGULATORY</b>		
Payment Information:		
<b>PAID</b>	418005-108-2	07/21/2016 09:58 AM
	WEB	\$50.00

LEE COUNTY  
CERTIFICATE OF COMPETENCY  
(239) 533-8895

NAME: WILLIAM K MAHAN  
D/B/A CRAWFORD LANDSCAPING GROUP LLC  
LICENSED FOR: Irrigation Sprinkler Cntr

COMP. NO.: LS13-00156  
**NOT VALID AFTER: 09/30/2017**

  
Signature of License Holder

STATE OF FLORIDA  
 Department of Agriculture and Consumer Services  
 BUREAU OF LICENSING AND ENFORCEMENT

Date	File No.	Expires
September 4, 2015	JB128766	September 30, 2016

THE PEST CONTROL FIRM NAMED BELOW HAS REGISTERED UNDER THE PROVISIONS OF CHAPTER 482 FOR THE PERIOD EXPIRING: **September 30, 2016** AT

2360 CATAWBA ST  
 NAPLES, FL 34120  
 CRAWFORD LANDSCAPE GROUP LLC  
 2360 CATAWBA ST  
 NAPLES, FL 34120

Lawn and Ornamental

  
 ADAM H. PUTNAM, COMMISSIONER

STATE OF FLORIDA  
 Department of Agriculture and Consumer Services  
 BUREAU OF LICENSING AND ENFORCEMENT

CRAWFORD LANDSCAPE GROUP LLC  
 2360 CATAWBA ST  
 PEST CONTROL FIRM

JB128766

HAS PAID THE FEE REQUIRED BY CHAPTER 482 FOR THE PERIOD EXPIRING **September 30, 2016**

---

  
 Signature

  
 COMMISSIONER

Wallet Card - Fold Here

BUREAU OF LICENSING & ENFORCEMENT  
 3125 CONNER BLVD, BLDG. 8  
 TALLAHASSEE, FLORIDA 32399-1650

Educational background and professional experience of the firm owners, supervisors or key employees assigned to this project:



**BLAKE CRAWFORD – CEO/OWNER**

Born and raised in Grosse Pointe, Michigan, Blake Crawford discovered his passion for landscaping at a very young age. By the time he was a junior in high school, he had founded his own business, Crawford-Mourad Landscaping.

When he sold the company to enter Hope College in Holland, Mich. in 1991, it had over 40 clients and was producing revenues in excess of \$10,000 per month.

Following college, Crawford returned to Detroit to work in the automotive industry for 15 years. While there he worked his way up to Director of Marketing at Cambridge Industries, a \$500 million automotive supplier headquartered in Detroit.

Following his time in the automotive industry, Crawford founded Crawford Management Group, a Detroit-based real estate management company. In just three years the company grew to manage 2300 apartment units in Bloomington, IN, Tallahassee and Orlando. The company also managed several commercial and industrial properties throughout the Midwest and Florida, including the 5/3 Center, one of Collier County's largest commercial buildings.

Success is nothing new to Crawford or his family. Growing up the son of a successful entrepreneur, Crawford learned the ins and outs of running a successful company at a young age. "What drove my passion for landscaping was the idea that I could be the best at it," says Crawford. "The best contractor my dad ever worked with was his landscaper and that fueled my passion to become the best landscaper out there."

Crawford Landscaping was founded in 2004 in Naples on Blake's attention to detail, passion for landscaping and overall business experience. "Because of the booming market in Southwest Florida, the demand was greater than the supply. We knew if we could implement the same disciplines that we did up north that we would immediately be different than the competition."

Crawford had big expectations for Crawford Landscaping starting off with a long-term goal to bring in \$10 million in 10 years. In 2008, Crawford expanded and moved to a 15-acre property in northeast Collier County, where Crawford Landscaping remains today. Crawford celebrated the company's 10<sup>th</sup> anniversary in 2014 and surpassed that goal grossing \$14.5 million in that time. "We made quality and service a top priority and the company grew 25-30 percent each year. We recognized it was about hiring the right people and building the right team."





## **KEITH MAHAN – COO/PRESIDENT**

Born and raised in Florida, Keith Mahan began his landscaping career as a teenager working on the maintenance crew at a local golf course during his summers off from school. After graduating from Barron Collier High School, the golf course superintendent brought him on board full time to assist building a golf course in Atlanta, Georgia. He got a taste of the irrigation part of the landscape industry and was instantly hooked.

Mahan joined Crawford Landscaping in 2009 as the Operations Manager of the Irrigation Division. In 2013, he also assumed the role of Operations Manager of Construction before being named Vice President and COO in 2014. Mahan later became part Owner of Crawford Landscaping in 2015. He holds Landscape Contractor's, Irrigation Contractor's and Arbor Contractor's licenses. Mahan is certified with all major irrigation manufacturers, and is currently in process of the following certifications: ISA Certified Arborist and Florida Nursery and Landscape Grower's Association (FNGLA) Florida Certified Horticultural Professional (FCHP).

"I love the people I work with," says Mahan. "I personally strive to be the best and I want to be on the best team. I love the work environment here at Crawford Landscaping and I truly believe this is the best company in town."

Mahan says the biggest thing that sets Crawford Landscaping apart from the competition, is that they are the only full service landscaping company. "From start to stop, we can design it, install it, and maintain it. A lot of companies have to subcontract work out, but we don't."

Mahan likes to spend his free time with his wife and two teenage children, fishing, boating and golfing.



## **PHIL BUCK – ARBOR & IPM MANAGER**

Phil Buck brings more than 35 years of experience to the Crawford Landscaping team. Buck grew up in Bethlehem, Pennsylvania. He graduated with a Bachelors of Science in Forestry from Clemson University in 1980. He immediately started working for Davey Tree Expert Company, which is the largest residential and commercial tree service and landscape service in the United States. Buck moved to Florida in 1984 and in 1997 he opened a branch office for Davey Tree in Naples, which he grew from scratch.

Before joining Crawford Landscaping in 2009, Buck worked as the city arborist for the City of Naples. He's a member of the International Society of Arboriculture and an ISA Board Certified Master Arborist, which there are less than 500 of in the world. Buck is also a Florida Certified Horticultural Professional (FCHP) and has a commercial pesticide operator's license with the State of Florida.

“When I came to Crawford Landscaping in 2009 my job was to grow the tree division,” says Buck, Arbor Care Division Manager. “I've grown this division from \$300,000 a year in revenue to \$1 million a year in revenue. We're growing and we continue to grow.”

Buck says the Arbor Care Division is much more than cutting trees. He says he takes pride in Crawford Landscaping's ability to diagnose tree problems, install lighting systems, tree restoration and more. “When we go out on the client's property to look at their trees, we see if there are any issues to be remedied. Then we put together a plan for the balance of the year, next year and the next five years.”

Buck says he is also excited to bring a new GPS service to Crawford Landscaping that maps out all trees on the property. “Tree inventory is so important, especially in a place where hurricanes occur. My clients can use the data to appraise each tree and establish a value of loss after severe storms.”

Buck says he's proud of the team he's helped develop at Crawford Landscaping. “We have a lot of knowledgeable professional people. The dedication to safety and doing a good job is something that I am very proud of. “

In his free time Buck and his wife enjoy traveling, playing tennis and spending time with their three daughter and three grandchildren. Buck is the president of the Royal Palm Chapter of the Florida Nursery Growers Landscaping Association (FNGLA) and is on the Board of Directors of the Florida Chapter of the ISA.

Account Manager for Miromar Lakes CDD: Dustin Garcia

15 years as an account manager and 7 years with Crawford.

Production Manager: 10 years' experience in landscape field management. They will manage the crews weekly activities at Miromar Lakes CDD.

Senior Foreman: 10 years' experience and will be an onsite working foreman.

Labors: personal with 1-4 years of experience in the landscape maintenance field.

## **References**

**For Crawford Landscape Group**

**Similar size properties:**

**Key Marco CDD**

Neil Dorrill  
Dorrill Management Group  
239-592-9115

**Kensington Park Master Association**

Kensington Golf and Country Club  
2700 Pine Ridge Road  
Naples, FL 34109  
Fil Hoffman 239-213-0300  
Maintained over 5 years

**Twin Eagles Community Association**

Twin Eagles Country Club  
11725 Twin Eagles Drive  
Naples, FL 34120  
Ken Bloom 239-263-1396  
Maintained over 4 years

**Vivaldi at Miromar Lakes**

Crawford agrees only full trained personnel will be assigned to this contract.

Crawford is fully prepared to maintain Miromar Lakes CDD with the necessary equipment and personal to maintain the property. We do have the financial means to provide the service and financials will be provided at the request of the CDD.

**MISSION**  
DRIVEN WITH PURPOSE

- ❖ To provide comprehensive landscaping services through relationships build on unparalleled professionalism, quality of work and commitment to enhance the value, appearance, and function of our clients' landscapes.
- ❖ To provide a safe working environment to all our employees by providing tools, equipment, and the training necessary not only to complete work efficiently, but safely.
- ❖ To provide and nurture meaningful, long-term employment to our managers and staff with a pleasant team and family atmosphere, while recognizing the contribution made to our success by our many suppliers and vendors.

To fulfill our mission, we will continually strive to:

- Develop partnerships with our clients, employees, and vendors
- Meet and exceed our clients expectations
- Provide cost-effective and long-term solutions to our clients
- Educate our clients so they understand what we do and why we do it
- Educate our staff to work safely and efficiently





## CORE VALUES

### WHO WE ARE

- ❖ OWNERSHIP: We take ownership of our work
- ❖ ATTITUDE: Half the job is having the right attitude; positive, “can do.”
- ❖ INTEGRITY: Honesty, trust, high standards for excellence
- ❖ PRIDE: It’s not just a job; it represents me
- ❖ KNOWLEDGE & EXPERIENCE: The only source of knowledge is experience
- ❖ RESOURCEFULNESS: Always find a way. Period!
- ❖ PASSION: Love what you do; give your best



## CORE FOCUS

### WHERE WE'RE AIMED

- ❖ *Our Passion:* We thrive on client satisfaction and making a difference
- ❖ *Our Niche:* We serve clients who understand, appreciate and are willing to pay a fair price for an exceptional product
- ❖ *Our Pledge:* We are committed to quality, service and honoring our word

# SERVICES

## EXPERIENCE THE CRAWFORD DIFFERENCE

*"I saw the angel in the marble and carved until I set him free."*  
- Michelangelo

For us at Crawford Landscaping, the above quote by Michelangelo describes our philosophy when it comes to landscaping. There's an angel in all our landscapes that begs to be set free; it simply requires the right landscaper to do it!

To the average person, landscape maintenance is a pretty common practice, and very little differentiates company "A" from company "B." Unfortunately, that's a common misinterpretation of those who practice the art of landscaping. A nice looking landscape is the result of a symphony of tasks, each one just as important as the other. And if one task fails, the entire landscape is stressed and often fails over time. That is why Crawford Landscaping self-performs all these tasks so we can control everything involved and deliver a beautiful, long-living landscape for our clients to enjoy.



Over the next few pages, we will be highlighting each of our services. As you read each, keep in mind how each service is intertwined with the others, and how one often builds on the strength of the other.

## LAWN MAINTENANCE

*"My mom said the only reason men are alive is for lawn care and vehicle maintenance."*

- Tim Allen

At Crawford Landscaping, we take turf maintenance very seriously. To us, a lush green turf grass, free of weeds and disease, serves as a dramatic backdrop to the other facets of the landscape. Proper mowing techniques are the first task associated with creating such a beautiful, lush lawn.



Mowing performed at the correct height and frequency is essential to the health and density of the stand.

Removing leaf tips induces plants to form new sprouts, increasing stand density. Keys to good mowing include: sharp blades, proper mowing height, avoid mowing when wet, avoid mowing during extended periods of drought, mow in straight, over-lapping lines, avoid similar patterns to prevent ruts, and don't blow clippings into the plants!

Edging hard and soft edges is a vital part of weekly lawn maintenance. We prefer a vertical edge on our soft edges, and we sometimes alternate on a weekly basis to maintain desired bed dimension. Hard edging is performed most weeks, with the exception of winter months when growth is limited.

Our crews are uniformed, insured, and thoroughly trained and cross-trained in all the equipment they use. They operate efficiently and effectively, but always with an eye to the specific needs and requests of each client.

Fertilization is a vital part of our lawn maintenance program and important for healthy, vigorous plant growth and development. Because many of the required nutrients for turf grass are found naturally in the soil, caring for the soil is tremendously important. To do so, we custom blend out fertilizers to meet the different soil conditions we encounter.

Proper application is important and includes: proper spreading of material uniformly throughout the turf to avoid striping, quickly blowing off sidewalks and pavers to avoid staining, being extra careful around pools and water features, and watering in fertilizer after it's been applied.



## HORTICULTURE MAINTENANCE

*"The love of gardening is a seed once sown that never dies."*

- Gertrude Jekyll

Another important component of landscape maintenance is the pruning of plants, or horticulture maintenance. To us, there is a big difference between properly caring for plants versus trimming them as fast as possible. At Crawford, we take pride in our work and we measure ourselves not by speed, but by technique; we put what's best for the plant ahead of speed. Proper pruning helps keep plants' attractive and vigorous and will add years to the plants usefulness. When done properly, the pruning results include:

- ✓ Increase flowering and fruiting
- ✓ Trained plants to a particular size or shape, including hedge and espalier
- ✓ Rejuvenate old, overgrown shrubs
- ✓ Restore plant density, shape and vigor

In some extreme cases, such as when dealing with older or diseased material, we will perform what's called rejuvenating pruning. In this case, more aggressive cuts are made and more material is removed from the plant. It's also commonly referred to as "hard cut backs." Many implement this practice annually during the summer months to minimize growth and thus reduce pruning times. This practice for the sake of saving time is not something we do at Crawford. We use this extreme measure only when required.



## IRRIGATION

*"When the well's dry, we know the worth of water."*

– Benjamin Franklin

Crawford Landscaping's irrigation department serves three functions. First, we monitor all our clients irrigation systems. Second, we repair or modify our client's irrigation systems to ensure adequate moisture for the turf and plants. And Third, we offer irrigation system design and installation services. In a word, we are "full-service" when it comes to all things irrigation.

Water control is obviously a big part of landscape maintenance. Too much or too little water can effect soil negatively by inhibiting the process of germination of seeds, prevent waterlogged roots from growing, and negatively effect soil chemistry.

That's why our irrigation-monitoring program involves detailed monthly wet checks by trained and experienced technicians. Modifications are made for clogged nozzles, damaged or misaligned heads, time clock issues, leaking or malfunctioning valves, pressure issues, overspray, and changes to the landscape that results in coverage issues.

Crawford also exclusively offers 24-hour emergency service on major irrigation issues.



## INTEGRATED PEST MANAGEMENT

*"Treatment without prevention is simply unsustainable."*

- Bill Gates

Integrated pest management is usually the last step in dealing with landscape issues. Any failure in one of the other services usually results in insects and disease to be treated by the Pest Control Department. We do our best to perform the other services in a way that minimizes insect and disease damage, but proper pest identification and treatment is another vital part of landscape maintenance.

Crawford Landscaping's Integrated Pest Management (IPM) program uses an efficient, effective and environmentally friendly approach to managing pest. This approach draws on knowledge from multiple sciences including mycology (study of fungi), entomology (study of insects), horticulture and chemistry. This approach enables our team to develop sustainable and affordable solutions to many common landscape problems.



As part of our program, a licensed pest control technician visits our sites usually on a monthly basis to inspect for any insects or disease. We believe strongly in a process of identification and treatment, versus blanket spraying. Blanket spraying can be harmful to the environment, and often destroys good insects and bad alike. Where spot treatments are isolated and effective.

In many cases, we visit the site up to 2-3 more times for additional re-treat applications to ensure complete eradication and treatment often applies these retreats.



## ARBOR CARE

*"I am the Lorax. I speak for the trees, for the trees have no tongues."*

- Dr. Suess

Caring for hardwoods and palms is a vital part of landscape maintenance, especially in Southwest Florida where we face year-round challenges. Unfortunately, arbor care is often either overlooked or entrusted to unqualified individuals or companies. When managed properly, trees and palms can enhance a landscape in many ways.

Proper tree care improves the health of your tree(s) by eliminating branches that are dead or dying, improves the overall appearance and structure of the tree by keeping it from developing broad or weak branches. Trimming prevents limbs from growing with weak crotches, or eventually crossing each other and competing for space in the crown. Proper tree care also affects the rest of your landscape by increasing sun exposure and air circulation throughout the tree and underlying landscape, which will improve the tree's health.

At Crawford, we've entrusted this vital service to Phil Buck, a Board Certified Master Arborist, one of only 8 in the state of Florida, who leads our Arbor Division. Phil is currently on the Board of the International Society of Arboriculture and is the current President (2014-2015) for the Royal Palm Chapter of the FNGLA (Florida Nursery, Growers and Landscape Association). Phil is passionate about trees and enjoys teaching our clients about proper tree and palm care. With Phil's expertise, we are able to create custom hardwood and palm management programs to meet both care and budget requirements. These programs include not only trimming, but also supplemental fertilization and pest control plans.



Our experienced and insured trimmers are trained tree workers able to do removals and pruning with aerial equipment or by rope and saddle while performing proper pruning according to ISA (International Society of Arboriculture) standards. Our staff is also trained in all OSHA safety standards and where proper Personal Protective Equipment at all times.

## DESIGN SERVICES

*“Design is a funny word. Some people think design means how it looks. But of course, if you dig deeper, it’s really how it works.”*

- Steve Jobs

A good landscaper will tell you when it comes to designing a landscape you should consider “right plant, right place.” Whether you’re creating a brand new landscape or enhancing an existing one, having a good design is crucial.

At Crawford, we offer complimentary design services to our maintenance clients. Our designers’ work with our clients through the entire process, and because of our experience maintaining landscapes, can suggest not only good-looking designs, but ones that will minimize additional maintenance and flourish long-term in our harsh Southwest Florida environment.



There are the 5 key elements that your landscape design must possess in order to secure that it will become a stand out:

- ❖ **Unity:** Unity or Harmony means that all the components in the design should go together as one and must express consistency and style
- ❖ **Focal Point:** A landscape design would not be complete without a focal point like a big tree or a flowerbed, a pool or a pond, and a fountain or artificial waterfalls.
- ❖ **Proportion:** Proportion refers to the size of the parts of the landscape design in respect to one another, to the landscape design as a whole, and to the property, structures, and human elements.
- ❖ **Symmetry and Balance:** To achieve balance, the landscape design should have a good use of line, shape, texture, form, and color all at the same time.
- ❖ **Simplicity:** A landscape design should not be overdone just to stand out from the entire neighborhood. Simplicity is the key. It also goes with the faithful regards to 4 mentioned key elements.

## LANDSCAPE CONSTRUCTION & ENHANCEMENT

*"The garden must first be prepared in the soul first or else it will not flourish."*

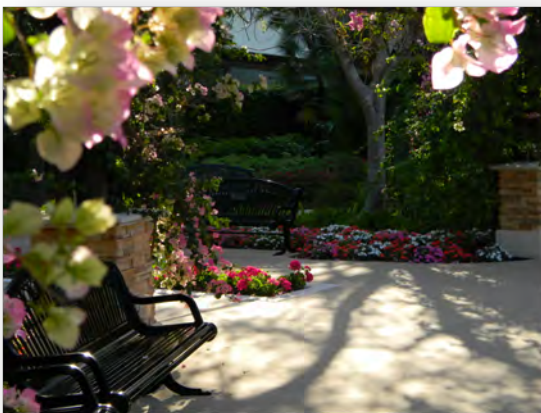
- English proverb

A great design is only as good as its installation. And to the average person, installing a plant is as simple as digging a hole, throwing the plant in, covering it up, sprinkle a little fertilizer and throw a little water on it. While that is essentially what happens, there are some important details that easily get over-looked.

And at Crawford, we understand these differences and are committed to doing things the right way. Because we often maintain the landscaping once installed, we know first hand what happens when things are installed incorrectly.

Some of the details of a good installation include:

- ◆ Proper plant, flower, tree, palm and sod identification and placement (right plant, right place)
- ◆ Proper planting techniques, such as plant depth and width, root ball scarification and watering in to prevent air pockets
- ◆ Proper soil amendments to promote root establishment and growth
- ◆ Proper staking to stabilize without damaging
- ◆ Proper plant purchasing from reputable nurseries and growers who provide quality plants, flowers, trees and palms.



# CLIENT AOP

## ANNUAL OPERATING PLAN

CRAWFORD LANDSCAPING							QUALITY SYSTEMS					
CLIENT OPERATING PLAN							QSD-061					
CLIENT NAME												
JOB # TBD												
<b>MAINTENANCE</b>												
<b>ACTIVITY</b>	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>
Turf Mowing	Bi-Weekly	Bi-Weekly	Bi-Weekly	Bi-Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	Bi-Weekly	Bi-Weekly
Hard Edging	Bi-Weekly	Bi-Weekly	Bi-Weekly	Bi-Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	Bi-Weekly	Bi-Weekly
Soft Edging	Bi-Weekly	Bi-Weekly	Bi-Weekly	Bi-Weekly	Bi-Weekly	Bi-Weekly	Bi-Weekly	Bi-Weekly	Bi-Weekly	Bi-Weekly	Bi-Weekly	Bi-Weekly
Weed Control - Beds	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly
Debris Pickup	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly	Weekly
Pruning	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly
<b>PEST &amp; FERTILIZATION</b>												
<b>ACTIVITY</b>	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>
Turf Weed Control		2nd Week		2nd Week		2nd Week		2nd Week		2nd Week		2nd Week
Plant Pest Control	2nd Week		2nd Week		2nd Week		2nd Week		2nd Week		2nd Week	
Turf Pest Control	2nd Week		2nd Week		2nd Week		2nd Week		2nd Week		2nd Week	
Plant/Palm Fertilization		TBD			TBD					TBD		
Turf Fertilization		TBD			TBD					TBD		
Palm Drenching			Extra-TBD						Extra-TBD			
White Fly Treatment	EXTRA - TBD						EXTRA - TBD					
<b>IRRIGATION</b>												
<b>ACTIVITY</b>	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>
Irrigation Inspection	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly
<b>EXTRAS</b>												
<b>ACTIVITY</b>	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>
Pine Straw / Mulch				Extra-TBD						Extra-TBD		
Annual Flowers				Extra - TBD						Extra - TBD		
Frost Covering	Extra - TBD											Extra-TBD
Hardwood Pruning (12'+)								Extra - TBD				
Palm Pruning (12'+)								Extra - TBD				
Hurricane Cleanup								Extra - TBD				
<b>CHECKPOINTS</b>												
<b>ACTIVITY</b>	<b>JAN</b>	<b>FEB</b>	<b>MAR</b>	<b>APR</b>	<b>MAY</b>	<b>JUN</b>	<b>JUL</b>	<b>AUG</b>	<b>SEP</b>	<b>OCT</b>	<b>NOV</b>	<b>DEC</b>
Walk Thru	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly
Quarterly Review			Quarterly			Quarterly			Quarterly			Quarterly
Annual Review												Annual
<b>CONTACT INFO</b>												
Property Manager:					Account Manager:				CLG Customer Svc:	888-581-5151		
Contact Number:					Contact Number:				CLG Emergency:	239-438-5945		

# CRAWFORD LANDSCAPING

# QUALITY SYSTEMS

CLIENT OPERATING PLAN		QSD-061
<b>EXAMPLE</b>		
<b>JOB # TBD</b>		
<b>Client Hot Buttons</b>		
Ingress & Egress points to maintain buffer		
Mow buffer the same day as the community		
Irrigation issues with operation and coverage		
Sedge issues throughout site: need to understand root cause and pursue replacement plan		
Plant care: plants have been mechanically pruned and under-nourished; need to elongate life of plants and plan for replacement		
Mow the site toward the end of the week		
Proactive approach		
<b>12-Month Goals</b>		
		<u>Status</u>
Turf plan for areas with sedge and other damage; identify damaged square footage		
Improve plant health and appearance w/ proper fert and trimming; identify replacement types and quantities		
Comprehensive review of irrigation system and plan to repair		
Present Ficus Whitefly treatment program to all residents		
<b>30-Day Goals</b>		
	<u>DUE 10/31/15</u>	<u>Status</u>
Establish site tour schedules for bi-weekly and quarterly checkpoints		
Initial irrigation system review and zone map		
Create Photo file (before photos)		
Turf and Ornamental fertilizer application		
<b>60-Day Goals</b>		
	<u>DUE 11/30/15</u>	<u>Status</u>
Ficus whitefly treatment proposals to all residents		
Quantify dead or diseased sod		
Quantify dead plants		
<b>90-Day Goals</b>		
	<u>DUE 12/31/15</u>	<u>Status</u>
2016 Annual Operating Plan (AOP)		

# QUALITY CONTROL

CRAWFORD LANDSCAPING				QUALITY SYSTEMS						
<b>WEEKLY FIELD AUDIT - TURF</b>						<b>QSD-029</b>				
CREW #:		FOREMAN:		WEEK OF:						
PROPERTY # 1:				GRADE:						
COMMENTS:				WEEDS	A	B	C	D	F	N/A
				EDGING	A	B	C	D	F	N/A
				TRIMMING	A	B	C	D	F	N/A
				MOWING	A	B	C	D	F	N/A
				CLEAN-UP	A	B	C	D	F	N/A
				GENERAL	A	B	C	D	F	N/A
				DETAIL	A	B	C	D	F	N/A
PROPERTY # 2:				GRADE:						
COMMENTS:				WEEDS	A	B	C	D	F	N/A
				EDGING	A	B	C	D	F	N/A
				TRIMMING	A	B	C	D	F	N/A
				MOWING	A	B	C	D	F	N/A
				CLEAN-UP	A	B	C	D	F	N/A
				GENERAL	A	B	C	D	F	N/A
				DETAIL	A	B	C	D	F	N/A
PROPERTY # 3:				GRADE:						
COMMENTS:				WEEDS	A	B	C	D	F	N/A
				EDGING	A	B	C	D	F	N/A
				TRIMMING	A	B	C	D	F	N/A
				MOWING	A	B	C	D	F	N/A
				CLEAN-UP	A	B	C	D	F	N/A
				GENERAL	A	B	C	D	F	N/A
				DETAIL	A	B	C	D	F	N/A
OVERALL COMMENTS						OVERALL GRADE:				
INSPECTOR:				DATE:						



**SECTION 4  
PROPOSAL**

FOR  
LANDSCAPE MAINTENANCE OF RIGHT-OF-WAYS  
BERMS, WATER MANAGEMENT AREAS, AND  
SIMILAR PLANTING AREAS  
WITHIN THE DISTRICT

Proposal of:

Crawford Landscaping

2360 Catawba Street

Naples, FL 34120

To furnish all materials, equipment and labor and perform all Work in accordance with the Contract Documents for:

Miromar Lakes CDD

Gentlemen:

The undersigned, as Bidder, hereby declares that the only person or persons interested in the Proposal, as Principal or Principals, is or are names herein and that no other person than herein mentioned has any interest in the Proposal of the Contract to which the Work pertains; that this Proposal is made without connection or arrangement with any other person, company, or parties malting a bid or Proposal and that the Proposal is in all respects fair and made in good faith without collusion or fraud.

The Bidder further declares that he has examined the site of the Work; that he has made sufficient investigations to fully satisfy itself that such site is a correct and suitable one of this Work; and he assumes full responsibility therefore; that he has examined the Specifications for the Work and from its experience and from professional advice that the Specifications are sufficient for the Work to be done and it has examined the other Contract Documents relating thereto, including the Advertisement for Bids, Instructions to Bidders, Proposal, Contract, General Conditions, and it has read all Addenda prior to the opening of bids, and that it has satisfied itself fully, relative to all matters and conditions with respect to the Work to which this Proposal pertains.

The Bidder proposes and agrees, if this Proposal is accepted, to contract with the District in the form of contract specified to furnish all necessary materials, all equipment, all necessary machinery, tools, apparatus, means of transportation, and labor necessary to complete the Work specified in the Proposal and the Contract, and called for by the Specifications and in the manner specified.

NOTE: THIS SCHEDULE OF BID ITEMS IS MERELY ILLUSTRATIVE OF THE MINIMUM AMOUNT/QUALITY OF WORK TO BE PERFORMED UNDER THE CONTRACT, IN THE CASE OF ANY CONFLICT BETWEEN THIS SCHEDULE OF BID ITEMS AND CONTRACT

SPECIFICATION, THE CONTRACT SPECIFICATIONS WILL PREVAIL.

Each Bidder shall submit one bid encompassing all proposal areas; or may bid on any combination of the Proposal Areas. The District reserves the right "to award one Contract to one Bidder for all areas described in the Proposal or may award multiple Contracts to different Bidders for anyone individual Proposal Area or combination of Proposal Areas.

NOTE: FOR QUANTITIES AND DETAILED ITEMS, REFER TO THE SPECIFICATIONS. ALL WORK IS TO BE PERFORMED IN ACCORDANCE WITH MAINTENANCE SPECIFICATIONS. THIS SCHEDULE REFLECTS ONLY THE PAYMENT PROCESS.

The Bidder further proposes and agrees to comply in all respects with time limits for commencement of the Work as stated in the Contract Form.

The Bidder further agrees to execute a Contract and furnish all required information within ten (10) consecutive calendar days after written notice being given by the District of the award of- Contract, and the undersigned agrees that in case of failure on his part to execute the said Contractor, the award of the Contract may be rescinded at the option of the District within the ten (10) consecutive calendar days after the award of the Contract.

The undersigned agrees to accept full compensation therefore the total of the lump sum prices and extended unit prices items named in the following schedule. It is understood that the unit prices quoted or established for a particular item are to be used for computing the amount to be paid to the Contractor, based on the Work actually performed as determined by the Contract and the District. However, in utilizing the schedule, the Bidder agrees that in no event shall the compensation paid to Bidder under the Contract exceed the dollar amount of the Bidder's Proposal amount.

**Bidder's Certificate No. FED ID# 80-0111709**

**Bidder's Occupational**

**License No. 1604376**

WITNESS

By: Blake Crawford

Signature of Authorized Agent

SECTION 5  
DETAILED SPECIFICATIONS

**1.1 SCOPE OF WORK** -The Contractor shall furnish all labor, materials, supervision, equipment, supplies, tools, services, and all other necessary incidentals required to perform complete maintenance of landscape area as detailed below:

**Each Bidder shall submit one bid encompassing all proposal areas. It is also requested that each Bidder provide a breakdown of the total yearly cost for each of the facilities**

MIROMAR LAKES COMMUNITY DEVELOPMENT DISTRICT

**1.2 EXISTING FACILITIES**

Exhibit "A" is the map showing the locations of the facilities to be maintained by this contract. Existing Facilities include:

- A 1-75 Berm abutting San Marino and Miromar: The southern boundary of this section is just north of the Estero Parkway Overpass on I-75 and runs to the North Miromar Lakes Boundary Marker and returns +/- 1,200 LF east toward the Miromar Lakes Golf Maintenance Facility. The scope of maintenance includes the area from the base of the Berm (FDOT Fence Line) to the ridgeline of the Berm which is delineated by the Viburnum Hedge.
- B Ben Hill Griffin Parkway (Perimeter): The scope of maintenance includes the area from the BOC of Ben Hill up to and including maintenance of the Viburnum Hedge at the ridgeline of the berm. Extents of Sections are as delineated on the Exhibit Maps. The entrance to the Neighborhoods and the Paspalum at the Entrance to Miromar Lakes is not included in this section.
- C Ben Hill Griffin Parkway (Median): The scope of maintenance includes the Median from the Miromar Lakes Golf Cart Overpass Bridge South to the North Entrance Road to FGCU (N. FGCU Parkway)
- D FGCU Parkway (North) / Verona Lago Berm: - This section is comprised of two (2) different types of maintenance requirements. (1) INTERIOR - This section is defined as the area from the south curb line of Verona Lago Drive up to and including the Dwarf Schefflera Hedge at the top of the berm. This also includes the area adjacent to a 2.42 acre lake from the waterline to the Dwarf Schefflera hedge at the peak of the berm on the western portion of this section. (2) EXTERIOR - This section is defined as the area from the Chain Link Fence / Dwarf Schefflera hedge to the North curb line of N. FGCU Parkway. Please refer to Specifications for differences in maintenance requirements of this area.
- E Peninsula East Buffer: This area is defined as by the Berm opposite the perimeter lake channel for Miromar Lakes developed / undeveloped property. This area encompasses the area from the lake edge on the north to the outfall weir structure to the south.
- F FGCU Berm by Athletic Facilities: The scope of services for this section includes the Berm opposite the Miromar Lakes channel, running east and west adjacent to the FGCU Athletic Facility. Maintenance to include from the edge of water to the base of the south side of the berm. Access for maintenance of this section will be through the FGCU Campus and some coordination with FGCU Maintenance Staff will be required. This section of Berm is jointly owned by both the university and Miromar Lakes.

G Dry Detention area #1 & #2 located within the Verona Largo area.

### **1.3 MAINTENANCE SPECIFICATIONS**

#### **1 Turf Maintenance**

Stenotaphrum secundatum, variety "Floritam" St Augustine grass.

- a) Mowing height shall be maintained at three (3"1/2 - 4") inches, except during periods when turf is being renovated or for other approved reasons. This will assist root-shoot relationship and help retard weed growth.
- b) The contractor shall use mower types that are identified with each type of turf listed. Dull blades shall be changed at midday per cut.
- c) The Contractor shall use mulching type mowers to eliminate the need to bag and transport grass clippings. Should bagging be necessary, the bagged clippings shall be removed at no additional cost.
- d) Bahia grass located at the Ben Hill Griffin Parkway Perimeter will be mowed weekly from April 1st thru October 31st and every other week from November 1st thru March 31st (42 times per year).
- e) Zoysia grass located at the Ben Hill Griffin Parkway Median will be mowed two times per week from May 15th thru September 15th and one time per week from September 16th thru May 14th (80 times per year). This grass needs to be maintained weed free at all times and special attention to be paid to the median grass as it is the main entrance and exist feature of the Miromar Lakes community.
- f) The contractor shall use .80 HOC Reel Mowers for the Zoysia grass.
- g) Floritam grass located at the Ben Hill Griffin Parkway Perimeter, FGCU Parkway North, and FGCU berm by Athletic Facilities shall be mowed (48) times per year. At times, the frequency or mowing shall be modified when fertilization causes "flashes" requiring more frequent mowing or when the production of seed heads mars the appearance of the turf. The Contractor shall, weather permitting, mow the grass when the grass height reaches 1.3 times the desired cut height.
- h) The contractor shall use 3 1/2" HOC minimum
- i) The 1-75 Berm/FGCU Berm, by the FGCU Athletic Facilities, shall be rough mowed January, March, June, July, September and November. Suggested use of a weed-eater or a walk behind weed-eater may be utilized to complete.
- j) If necessary grass clipping shall be either bagged and removed or mulched into the turf. Streets, curbs, sidewalks, bike paths, plant beds and borders shall be maintained free of grass clippings.
- k) Weather permitting, mowing operations shall be completed within one (1) working day.

#### **2 Edging**

- a) Mechanical edging of all turf grass areas next to curbs, streets, sidewalk, bike paths, beds and borders shall be done at every cut to prevent grass encroachment over hard surfaces or onto beds or borders.
- b) Chemical edging shall not be permitted unless written approval is secured from the Resident Project Representative for the District.

- c) Dirt, trash and debris resulting from edging operations shall be removed and all areas shall be left in clean condition before the end of the working day.

### 3 Turf Fertilization

The following fertilization schedule shall be followed and complaint with Lee County Ord.

- a) Bahia - applications per year. In January, May and October, apply 1112 lbs. nitrogen, a complete slow release fertilizer per 1,000 square feet of 16-4-8 50% organic plus minor elements. Fertilizers to be complete and shall include micro-elements such as Mg, Mn, Cu, Zn, S, and Mo. The Contractor shall submit a fertilizer label to the Resident Project Representative for approval prior to application. No changes or substitutions will be permitted unless the approval of the Resident Project Representative is secured. In July apply 8 lbs. per 1,000 square feet of Milorganite, or Groganite. In March and October, apply 1 lbs. per 1,000 square feet of ammonium sulfate.
- b) St. Augustine Floratam - applications per year. In February and October, apply 6 lbs. per 1000 square feet of 16-4-8, 50% organic with micro-elements. In June and August, as needed, apply organic nitrogen such as Milorganite, Organo or Groganite at the rate direction listed on the bag. In March, May, November and December, apply 3 lbs. per 1,000 square feet of ammonium nitrate or 1-1-12 lbs. per 1,000 square feet of ammonium sulfate per application.
- c) All Zoysia Areas: Quarterly - March, June, October and December - 16-0-8 50% Slow Release - 1# N per applications. The contractor shall submit a fertilizer label to the resident project representative for approval prior to application. No changes or substitutions will be permitted unless approval of the resident project representative is secured.
- d) 1-75 Berms: Fertilization of the turf, trees and shrubs shall be completed two (2) times per year - in January and May - 16-4-8.
- e) FGCU Berm by Athletic Facilities: No fertilizer will be applied to the Bahia in this area.
- f) At times environmental conditions may require additional applications of nutrients, augmenting the above fertilization programs to see that turf areas are kept uniformly GREEN, healthy and in top condition. It shall be the responsibility of the Contractor to determine specific needs and requirements and notify the District Resident Project Representative when these additional applications are needed and being executed.
- g) Fertilizers containing iron shall be removed from curbs, roads, or walks to avoid staining before the sprinklers are activated after applications are needed and being executed.
- h) The complete fertilizers specified shall contain a combination of soluble nitrogen and W.I.N. nitrogen. Such fertilizer shall be watered in promptly after application.
- i) Soil test samples shall be taken by the Contractor to determine whether changes in pH or fertilizer formulations are indicated. The test results shall be given to the District for review by the Resident Project Representative and the Lee County Horticultural Agent. If it is determined, by the Resident Project Representative after this review, that the pH or fertilizer formulations should be changed, the District will so advise the Contractor in writing and the Contractor shall implement such change, at the contractor's expense within two (2) weeks of receipt of said notice.



- j) The method of application of fertilizer shall be the responsibility of the Contractor. If any turf is badly damaged or killed by excessive fertilizer, it shall be replaced by the Contractor at no additional expense to the owner.
- k) Not less than seventy-two (72) hours prior to the application or placement of any fertilizer, the Contractor shall notify the Resident Project Representative of the time and date that the Contractor will apply fertilizers. Failure on the part of the Contractor to notify the Resident Project Representative shall result in the Contractor forfeiting any and all right to payment for the applications made without notification.
- l) Prior to application of fertilizer, Contractor shall arrange for inspection of and approval of fertilizer material by District Resident Project Representative.

#### 4 **Weed Control**

- a) Annual grassy weeds shall be controlled by pre-emergent herbicides applied before seed germination begins. For Bahia, only Balon, Ronstar G., Betasan and Dacthal are approved by the District. For St. Augustine; only Kerb, Aslon, Betasan, Datha and Atrazine may be used. Application times shall be appropriate to seed germination which depends upon whether the grasses are summer annuals or winter annuals.
- b) Annual grasses, annual broad leaf weeds, perennial broad leaf weeds and sedges may be treated in Bahia turf with post emergent herbicides such as the following approved by the District: 2, 4-D, Basagran, Dicamba, Sencor, Asuloxz and Atrazine. Atrazine and Dicamba are the two most preferred by the District except for sedge where the preference is Basagran. The chemicals listed before are safe to use on the type turf specified only when used in the correct way on mature, healthy turf at the correct dose as specified by the manufacturer.
- c) Zoysia: Treatment required in the Spring and Fall; spot spray as needed. Application: Barricade, Certainty, Quicksilver and Trimec Southern.
- d) No spraying for weeds in either type of turf may be done when there is any reasonable potential of winds causing a spray drift into surrounding plants. The only approved herbicides to be used to control selected species of sedge (*Cyherus esculentus* and *C. compressus*) are Manage and Certenty. Water the day before each application and repeat the sprays until control is achieved. *Cyherus rotundus* is tolerant to Basagran and shall be mechanically removed.
- e) Mowing intervals set forth above in "Turf Section 1" may be relaxed during herbicidal treatment periods, with the written approval of the Resident Project Representative.
- f) If District turf is contiguous to grasses of another variety, care shall be taken by the Contractor to avoid injury to such turf. If the contiguous turf is Bermuda, do not spray it with Atrazine or 2, 4-D. If the area contiguous to Floratam is Bahia, do not spray it with Atrazine.
- g) WEED CONTROL ELSEWHERE THAN I N TURF. THE CONTRACTOR SHALL KEEP ALL -PLANTED AREAS FREE OF WEEDS AT ALL TIMES. THIS INCLUDES THE BASES OF TREES AND SHRUBS BEDS AND BORDERS IN GENERAL; WEEDS SHALL BE REMOVED BY HAND FROM THESE AREAS. CHEMICALS WHICH MAY CAUSE PLANT INJURY, DECLINE OR DEATH SHALL NOT BE USED. GRANULAR PRE-M AND RONSTAR G, UNDER SOME CIRCUMSTANCES, MAY BE USED FOR

## PREEMERGENT CONTROL AFTER WEEDS HAVE BEEN REMOVED BY HAND

- h) Mechanical treatment may be necessary if and when directed by District or Resident Project Representative.

### 5 Insect and Pest Control

- a) Turf.

An insect and pest control program designed to prevent damage to St. Augustine/Bahia turf will be provided by the Contractor on an "as needed" basis or whenever requested by the Resident Project Representative for the District. Particular attention to damage by chinch bugs, grubs, sod web worms, mole crickets will require that control programs be initiated promptly. Restricted chemicals can be used only by a certified pest control operator. Infestations by other insects and pests shall be controlled by chemicals approved by the Resident Project Representative prior to their use. Top Choice shall be used on fire ants. Apply approved chemicals for use on chiggers, fleas, ticks, and other insects. These approved chemicals may be used also on white grubs, billbugs, spittlebugs, millipedes, earwigs, sowbugs. The earwig should not be sprayed if possible as it is a useful predator of lawn caterpillars. There are many chemical controls available. The Resident Project Representative can advise the Contractor on approved formulations and the safe rates of their applications, if requested.

Floratom Turf should be treated annually in the late spring, and summer as needed. Required application - Imidacloprid/Bifenthrin and Acephate.

Bahia Turf should be treated two - (2) times per year with Imidacloprid/Bifenthrin.

- b) Trees and shrubs.

When insects such as white flies, scales, stinging caterpillars, hornworms, mealy bugs, spittlebugs, beetles, grasshoppers, katydids, leaf minors, leaf rollers, borers or others are detected and are reaching damaging levels on landscape plants, the contractor shall apply the appropriate control measures. These may be general purpose sprays or systemic insecticides and their selection shall be related to the way they damage plants. The chemical selected shall control the target pest and be safe to use on the host plant. It is not necessary always to spray to control insect or mite populations. Whenever possible use a mechanical control method, biological controls or other non-chemical methods. The number of sprays per year needed cannot be predicted. The contractor must provide for an allowance in his bid, however, to plan for insect control. Some plants will require repeated sprays to control scale or caterpillars. The contractor shall plan for a minimum of two sprays for all plants as an average.

Whenever possible, Contractor shall use a mechanical control method, biological controls or other non-chemical methods. The number of sprays per year needed cannot be predicted. The Contractor must provide for an allowance in the bid; however, to plan for insect control. Some plants will require no spray; others will require repeated sprays to control pests, such as and including, but not limited to scale or caterpillars. The Contractor shall plan for a minimum of two sprays for all plants as an average.

### 6 Disease Control

- a) Since diseases are easier to prevent than control, Contractors shall apply at least three

(3) sprays per year to all plants known to be susceptible to the most common disease such as, but not limited to: Brown Patch and Dollar Spot, Grey Leaf Spot, Ruse and Helmenthosporium of St. Augustine. Contractor will inspect weekly for turf grass disease and shall spray on an "as needed" basis. Resident Project Representative shall be informed of all such activities or problems.

- b) Zosja: Fungicide treatment as follows: (1) application of Heritage/Daconil in the late Fall and (1) application of 3336 in the Spring.
- c) Tree and shrub fungicides shall be applied to assist in the prevention of diseases on susceptible species. In some cases sprays or injections will be applied to combat other living agents such as bacteria, viruses, microlasmas, algae, nematodes or virions. The best method of control shall be used by the Contractor for the given situation. The most important consideration when combating disease is to have the spray on the plant before infection takes place; most fungicides are protectants not eradicants.
- d) Diseases which commonly attack plants include: Botrytis Blight, Bacterial Wilt, Brown Gall, Mushroom Root Rot, Powdery Mildews, Pythium Root Rots, Rizoctonia Stem Rot, Sclerotonea Rot, and Southern Wilt.
- e) If diseases are diagnosed which have no known method of control, the Resident Project Representative shall be notified promptly. If the disease is confirmed, the plant shall be removed and destroyed off the site. In some cases, as required, the Contractor shall remove infected soil and replace with new soil before replacing the diseased plant.
- f) Other chemicals to control or prevent disease may be used on selected plants subject to the Resident Project Representative's approval.
- g) The Contractor shall assume full responsibility for spray damage to plants, property or persons. The applicator shall be properly trained and licensed for commercial spraying. A photocopy of his or her license shall be provided. Diseases of Sabals include leaf scab, phytophthora bud rot, black mildew and manganese. The Contractor shall take prompt action to control these conditions either by spraying with the appropriate chemicals such as Copper sulfate, zineb, Tru Ban and Benlate or in the case of manganese deficiency either by applying Manganese to the soil or applying it as a one percent (1 %) foliar spray.

## **7 Shrubs, Trees, Palms and Annuals Fertilization**

- a) The Contractor shall fertilize all trees, palms, shrubs, ground covers, and annuals to maintain them in a healthy growing condition, free from symptoms of nutritional deficiency or undesirable appearance.
- b) The number of fertilizer applications per year for shrubs, trees and palms will normally be three (3), but (annuals) may require more applications, as noted below.
  - i Fertilizer application for Ficus, Shrubs and Trees shall be completed quarterly with the application as follows: Micromax 1x - 8-2-10 - This includes all areas with the exception of the I-75 Berm, which is fertilized twice per year. Refer to Section 3.e. (Ben Hill Griffin Parkway Perimeter and Median; FGCU Parkway North; 100 acre berm and FGCU Berm by Athletic Facilities).
  - ii Fertilizer application for Palms shall be completed quarterly with the application as follows: 8-2-10.

- c) A complete acid fertilizer such as a 13-3-13 organic with micronutrients shall be applied in February, March and September/October and at such other times as required by the District.
- d) Landscape Plantings shall be fertilized as follows:
  - Annuals and Bedding Plants-Apply 1, 1-1/2 lbs. per 100 sq. ft. of either Osmocote, Polyon, Nutricote when planting.
  - Small Shrubs and Ground Covers -Apply 1, 1-1/2 pounds per plant. Medium shrubs Apply 1-1, 1/2 pounds per plant.
  - Large Shrubs -Apply 1, 1-1/2 pounds per plant.

Distribution. The fertilizer shall be well scattered in an area from halfway between the stem and the drip line of the circumference and an equal distance beyond the circumference. The fertilizer shall be distributed as evenly as possible by hand or by special mechanical applicator.

The Contractor shall apply fertilizers to plants which are turgid and shall water-in the fertilizer promptly and thoroughly after application.

Fertilizer which lands on leaves shall be shaken off or hosed off leaves.

Trees -measure the tree four feet above the ground and apply one half pound of fertilizer per inch of caliper per year. Do not apply fertilizer within two feet of the trunk of a small tree or within four feet of the trunk of a large tree. (Maximum of 10 lbs.)

Palms -apply a 12-2-14 or 13-13-13 analysis fertilizer with organic nitrogen content and trace elements (Mn, Ma) at the rate of one half pound per inch of caliper per year. (5 to 10 pounds, maximum).

Distribution: Apply a deep root application with a 30-10-7 or granular on trees applied at drip line or stakes.
- e) Not less than seventy-two (72) hours prior to the application or placement of any fertilizer, the Contractor shall notify the Resident Project Representative of the time and date that the Contractor will apply fertilizers. Failure on the part of the Contractor to notify the Resident Project Representative shall result in the Contractor forfeiting any and all right to payment for the applications made without notification.
- f) Prior to application of fertilizer, Contractor shall arrange for inspection of and approval of fertilizer material by District Resident Project Representative.

## **8 Pruning**

- a) All pruning not performed at ground level or with the use of a ladder must be performed through the use of a bucket truck. The use of tree-climbing spikes shall not be permitted at any time.
- b) All pruning shall be performed as required to maintain the natural shape and characteristics of the plant species. The Resident Project Representative shall be made aware of all pruning activities. Contractor shall employ a certified arborist.
- c) Pruning shall also include removal of trees, palms, shrubs or ground covers which are dead, broken or diseased. When diseased plant material is removed, the cut should be made well into healthy plant tissue or the plant totally removed. All stumps shall be removed completely and hauled away.

- d) Pruning shall include the removal of inward growing branches, water suckers and crossing or rubbing branches. The crossing branch facing inward will generally be selected for removal
- e) Major pruning shall be done by the Contractor to shape individual plant species and/or to renew the vigor of the particular plant species on the following schedule:
- f) Tree pruning must be either in May or November, as determined by District Resident Project Representative, to be completed within two (2) weeks from commencement, in accordance with pruning standards for shade trees as prescribed in Exhibit A, Pages 1-7 as Class I & II Fine and Standard Pruning.
- g) Pruning of the trees located on the I-75 Berm shall be completed one (1) time per year in September. In accordance with pruning standards as class I & II Fine and Standard Pruning as defined by the National Arborists Association.
- h) Ficus trimming to be completed (10) - ten times per year. Note that a Hi lift is required and shall be provided by the contractor at no additional cost to the owner.
- i) Palms and related plants shall be pruned in November and early December. Pruning shall require the removal of all fronds as close to the trunk as possible when they are brown on the tips or when the fronds are infested with the leaf scarifier. Dead and live inflorescence shall be removed at the same time. Do not remove green healthy fronds (just to make it easier to reach dead fruiting stalks or emerging florescence) and avoid nicking the petioles of adjacent healthy fronds. Unightly dead fronds that occur at other times of the year shall be removed immediately.
- j) When major pruning begins on a particular species of plant, it shall continue until all plants of that species have been pruned within the jurisdiction of this contract.
- k) Minor pruning shall occur throughout the year to keep individual plants within desired limits on an "as needed" basis.
- l) The contractor shall prune vertical growth at a 45 degree angle. Branches shall be removed flush with the trunk per arborist standards.
- m) The contractor is required to remove all pruned materials and debris from the site each day.
- n) Plant materials shall be trimmed on a regular basis from around landscape lighting accent fixtures and signage.
- o) Starting the week after the traditional Easter Holiday, trim all ornamental grasses (Fountain Grass, Fakahatchee) to the ground.
- p) Follow the completion of the ornamental grass pruning with pruning on Thryallis, Blue Sage, Wax Myrtle, and Silver Buttonwood and other non-flowering shrub species.
- q) As soon as the major flowering of the Oleander species has been completed in late Spring, any necessary required pruning should occur.
- r) In June, all asparagus springeri beds should be pruned by trimming to the ground, followed with an application of 8-4-8 acid fertilization at the rate of 1-1 1/2 pounds per 100 sq. ft. of bed area. A light top dressing of mulch should then be applied over the entire bedding area.
- s) An additional pruning may be required in July/August of the Blue Sage. This will be determined by its growth rate.

- t) Hedge trimming shall be performed at a minimum of monthly from May through October, bi-monthly from November through April, or more frequently as directed by District Resident Project Representative.
- u) Royal Palm disease control. All Royal Palms will require a bud drenching in March and September of each year. The drenching shall consist of a combination of insecticide and liquid fertilizer. Exact formulation shall be subject to District approval prior to application.
- v) Whitefly Application shall include all Ficus hedges and trees. Spiraling Whitefly will be addressed on all coconut palms. Spraying and dousing program will be submitted by vendor for approval.

## 9 Water, Irrigation and Sprinklers

**Be advised that all maintenance will be performed as indicated in the specifications including the Ben Hill Perimeter, FGCU North Parkway and 100 Acre Berm will be wet tested and checked for scheduled run times.**

The manual and automatic sprinkler systems are to be used to maintain plant health and to conserve water.

- a) The Contractor shall provide supervision of the system and shall make all adjustments, repairs and replacements required. Repairs shall be made within twenty-four (24) hours of notification by District Resident Project Representative.
- b) The Contractor agrees to replace, at its expense, any part of the irrigation system damaged for any reason except those parts of the irrigation system supporting and including the pumps and controllers.
- c) A soil moisture probe meter shall be used by the Contractor to determine soil moisture content in off-color turf areas and corrective action taken promptly to rectify the condition.
- d) Newly planted trees and shrubs shall be watered at least daily by sprinklers or rain for the first two weeks. Moisture meter readings in the ball area shall be maintained in the "moist" zone on the meter.
- e) "Pop-Up" risers shall be added as needed in bed areas to ensure that water is being supplied to the entire shrub area and not being blocked or deflected by growing plants.
- f) The Contractor shall inform the District immediately of any serious problems in the irrigation system.
- g) The Contractor shall run through each line of the system a minimum of once per month to check that all heads are working properly and that all areas are being evenly and completely covered.
- h) The clock controls shall be programmed to deliver the amount of water which can be used by the turf and plants. Field capacity shall never be exceeded. Because turf water needs vary from month to month, the amount of watering time shall be adjusted periodically to reflect these needs.

January, 0.91 inches; February, 0.98 inches; March 1.12 inches; April, 1.33 inches; May, 1.68 inches; June, 2.10 inches; July, 2.38 inches; August, 2.38 inches; September, 2.24 inches; October, 1.82 inches; November, 1.19 inches; and December, 1.05 inches per week. The field capacity of most sandy soils is 0.4 inches.



- i) All turf and other irrigation shall be between the hours of 6:00 P.M. and 7:00 AM., unless otherwise approved in writing by the Resident Project Representative.
- j) It shall be clearly understood and agreed by the Contractor that all irrigation, sprinkler systems including all necessary appurtenances to maintain said system shall be the responsibility of the Contractor. Damage by others will not relieve the Contractor of its responsibility to maintain the turf, shrubs, trees, ground covers and annuals in a healthy condition. Material allowance for repairs is included in Bid Form for irrigation repair supplies.
- k) The contractor is responsible following all watering restriction and is responsible for all fines or penalties for non-compliance.
- l) The site is irrigated using two Hoover pumps located on Ben Hill Griffin Parkway with Toro LTC Plus irrigation controller systems. The Contractor will be provided with hand-held radios for day to day operation of the satellites.
- m) Irrigation Wet Testing of the I-75 Berm as well as the FGCU Berm by Athletic Facilities shall be reviewed during each scheduled cut.

## **10 Mulching**

- a) Mulch - Black Mulch/Cypress may be purchased from Forestry or an equivalent - shall be replenished in November and May or at the Districts request as it deteriorates, is blown, washed away, or becomes unsightly. Mulch shall be of high quality, which will be provided by and placed by the Contractor. The depth of mulch in no case shall be greater than a two inch depth. If mulch build up occurs greater than two inches depth, the existing mulch shall be removed and the area re-mulched to the proper two inch depth. Black Mulch in Ben Hill Griffin corridor.
- b) Pine Straw - Installation of Pine straw located on the I-75 Berm shall be completed in the month of November. Pine straw shall be applied at all tree and shrub rings. The Pine Straw will be provided by the District and placed by the contractor. The depth of mulch in no case shall be greater than a two inch depth. If mulch build up occurs greater than two inches depth, the existing mulch shall be removed and the area re-mulched to the proper two inch depth.
- c) Pine Straw is specified for I-75 berm, FGCU, FGCU Parkway/ Verona Lago, Ben Hill Griffin SW, NW, SE and NE Berm, Porto Romano, and Peninsula. Material to be purchased from Everglades Pine straw Inc. of Fort Myers, FL.

## **11 Debris/Trash**

- a) Trash Removal. Contractor shall maintain road rights of way and landscaped areas in a trash free condition at all times and shall respond to specific requests from District Resident Project Representative within four (4) hours. To include but not limited to; paper, bottle, cans, other trash and horticultural debris. The disposal of all trash and debris must be at a proper landfill or disposal site.
- b) Storm Damage Debris Removal. Contractor shall respond to District Resident Project Representative within twenty-four (24) hours to remove storm damage debris. CONTRACTOR WILL PROVIDE A HURRICANE RESPONSE PLAN.
- c) The Contractor will be familiar with all FEMA, State and County rules and regulations. Contractor will be responsible for proper documentation of all work including debris removal, meeting with the agencies and the filing of applications to ensure the District will comply and receive all available reimbursements for

hurricane clean up or any other event that causes damage to District property.

## **12 Traffic Control**

- a) The Contractor shall comply with the requirements of the City and County Maintenance of Traffic (MOT CERTIFICATION REQUIRED) Policy, copies of which are available through Risk Management or the Purchasing Department. The Contractor shall obtain and review the City & County MOT policy requirements prior to signing the contract.
- b) The Contractor will be responsible for obtaining copies of all required manuals, MUTCD, FDOT Roadway & Traffic Design Standard Indexes, or other related documents, so to become familiar with the requirements. Strict adherence to the requirements of the MOT policy will be enforced under this contract.
- c) The Contractor will be responsible for ensuring that at no time landscaping (hedges, shrubs, trees, etc.) or vehicles being use to perform service create a sight problem for vehicles or pedestrians.
- d) To assist in employee visibility: approved bright day glow red/orange colored safety vest shall be worn by employees when servicing the area.

## **13 Hours of Work**

- a) Per Miromar Homeowners Association Schedule  
Hours of work will be Monday thru Friday 7:00 a.m. to 5:30 p.m., Saturday 7:00 a.m. to 2:00 p.m.

**Miromar Lakes CDD Landscape Bid Pricing Form**

<b>A. Section I Landscape Maintenance</b>	
<b>(Turf, Shrubbery, Palm &amp; Tree Mowing, Edging, Pruning)</b>	
<b>(Sections per Miromar CDD Bid Exhibit)</b>	
Section 1 Interstate 75 Buffer	<u>\$ 16,000 LS</u>
Section 2 Ben Hill Porto Ramano/ San Marino Berm	<u>\$ 16,000 LS</u>
Section 3 Ben Hill SW Berm	<u>\$ 37,000 LS</u>
Section 4 Ben Hill NW Berm	<u>\$ 37,000 LS</u>
Section 5 Ben Hill SE Berm	<u>\$ 37,000 LS</u>
Section 6 Ben Hill NE Berm	<u>\$ 37,000 LS</u>
Section 7 Florida Gulf Coast University/ Verona Lugo Berm	<u>\$ 13,000 LS</u>
Section 8 Peninsula East Buffer	<u>\$ 30,000 LS</u>
Section 9 Florida Gulf Coast University Berm	<u>\$ 30,000 LS</u>
Section 10 Ben Hill Median	<u>\$ 14,490 LS</u>
<b>B. Irrigation System Maintenance</b>	
System Maintenance	<u>\$ 17,189 LS</u>
Irrigation Repair Allowance (Material)	<u>\$ 5,000 LS</u>
<b>Sub-Total</b>	<u><b>\$ 289,679 LS</b></u>
<b>A. Section II Applications</b>	
<b>Weed, Disease, Fertilization, Insect (Turf, Shrubbery, Palm &amp; Tree)</b>	
Section 1 Interstate 75 Buffer	<u>\$ 2,700 LS</u>
Section 2 Ben Hill Porto Ramano/ San Marino Berm	<u>\$ 2,700 LS</u>
Section 3 Ben Hill SW Berm	<u>\$ 3,700 LS</u>
Section 4 Ben Hill NW Berm	<u>\$ 3,800 LS</u>
Section 5 Ben Hill SE Berm	<u>\$ 3,800 LS</u>
Section 6 Ben Hill NE Berm	<u>\$ 3,800 LS</u>
Section 7 Florida Gulf Coast University/ Verona Lugo Berm	<u>\$ 2,900 LS</u>
Section 8 Peninsula East Buffer	<u>\$ 2,810 LS</u>
Section 9 Florida Gulf Coast University Berm	<u>\$ 2,810 LS</u>
Section 10 Ben Hill Median	<u>\$ 6,607 LS</u>
<b>B. Whitefly Control</b>	
Ficus Hedges (approx. 8,250 Lft)	<u>\$ 150 LS</u>
Ficus Trees (approx. 670 trees)	<u>\$ 4,489 LS</u>
Coconut Spiraling Trees	<u>\$ 3,634 LS</u>
<b>Sub-Total</b>	<u><b>\$ 43,900 LS</b></u>

<b>A. Section III</b>	
<b>Turf Replacement</b>	
Floratam	<u>\$ .80 SF</u>
Bahia	<u>\$ .40 SF</u>
Zoysia	<u>\$ .80 SF</u>
Mulch - Material	<u>\$ 3,804 LS</u>
Mulch - Labor	<u>\$ 2,000 LS</u>
Straw - Material (2300 bales)	<u>\$ 21,920 LS</u>
Straw - Labor	<u>\$ 21,680 LS</u>
Tree Pruning	<u>\$ 55,773 LS</u>
<b>B. Performance Bond</b>	<u>\$ 1 LS</u>
<b>Sub-Total</b>	<u>\$ 105,180 LS</u>
<b>Total Amount (addition of Subtotals I, II, III)</b>	<u>\$ 438,759 LS</u>

Section I, II, will be billed on monthly bid schedule, less 10% retainage to be billed quarterly. Section III tree pruning and mulch will be billed in full after work is completed and approved.

Contractor Crawford Landscaping

Date 10/21/16

Contact Name Jeff Balyeat Phone 239-227-1756

The page features a minimalist abstract design. Three overlapping circles are arranged vertically. The top circle is the largest, with an orange center, a light blue middle ring, and a dark blue outer ring. The middle circle is smaller, with a blue center, a light blue middle ring, and an orange outer ring. The bottom circle is the largest of the three, with an orange center, a light blue middle ring, and a green outer ring. Two thin blue lines originate from the top left and extend towards the top and middle circles. A thin blue line also extends from the top right towards the middle circle. The text is positioned to the left of the circles.

**SUPERIOR LANDSCAPING & LAWN  
SERVICE, INC**

A detailed proposal for Landscape Maintenance of Right-of-Ways, Berms, Water Management Areas and Similar Planting Areas Within The District prepared for the Miromar Lakes Community Development District

SECTION 4  
PROPOSAL

FOR  
LANDSCAPE MAINTENANCE OF RIGHT-OF-WAYS  
BERMS, WATER MANAGEMENT AREAS, AND  
SIMILAR PLANTING AREAS  
WITHIN THE DISTRICT

Proposal of:

(Name) Superior Landscaping & Lawn Service, Inc.

(Address) 6220-2 Topaz Court Ft. Myers, FL 33966

To furnish all materials, equipment and labor and perform all Work in accordance with the Contract Documents for:

Miromar Lakes CDD

Gentlemen:

The undersigned, as Bidder, hereby declares that the only person or persons interested in the Proposal, as Principal or Principals, is or are names herein and that no other person than herein mentioned has any interest in the Proposal of the Contract to which the Work pertains; that this Proposal is made without connection or arrangement with any other person, company, or parties malting a bid or Proposal and that the Proposal is in all respects fair and made in good faith without collusion or fraud.

The Bidder further declares that he has examined the site of the Work; that he has made sufficient investigations to fully satisfy itself that such site is a correct and suitable one of this Work; and he assumes full responsibility therefore; that he has examined the Specifications for the Work and from its experience and from professional advice that the Specifications are sufficient for the Work to be done and it has examined the other Contract Documents relating thereto, including the Advertisement for Bids, Instructions to Bidders, Proposal, Contract, General Conditions, and it has read all Addenda prior to the opening of bids, and that it has satisfied itself fully, relative to all matters and conditions with respect to the Work to which this Proposal pertains.

The Bidder proposes and agrees, if this Proposal is accepted, to contract with the District in the form of contract specified to furnish all necessary materials, all equipment, all necessary machinery, tools, apparatus, means of transportation, and labor necessary to complete the Work specified in the Proposal and the Contract, and called for by the Specifications and in the manner specified.

NOTE: THIS SCHEDULE OF BID ITEMS IS MERELY ILLUSTRATIVE OF THE MINIMUM AMOUNT/QUALITY OF WORK TO BE PERFORMED UNDER THE CONTRACT, IN THE CASE OF ANY CONFLICT BETWEEN THIS SCHEDULE OF BID ITEMS AND CONTRACT SPECIFICATION, THE CONTRACT SPECIFICATIONS WILL PREVAIL.



Each Bidder shall submit one bid encompassing all proposal areas; or may bid on any combination of the Proposal Areas. The District reserves the right "to award one Contract to one Bidder for all areas described in the Proposal or may award multiple Contracts to different Bidders for anyone individual Proposal Area or combination of Proposal Areas.

NOTE: FOR QUANTITIES AND DETAILED ITEMS, REFER TO THE SPECIFICATIONS. ALL WORK IS TO BE PERFORMED IN ACCORDANCE WITH MAINTENANCE SPECIFICATIONS. THIS SCHEDULE REFLECTS ONLY THE PAYMENT PROCESS.

The Bidder further proposes and agrees to comply in all respects with time limits for commencement of the Work as stated in the Contract Form.

The Bidder further agrees to execute a Contract and furnish all required information within ten (10) consecutive calendar days after written notice being given by the District of the award of-Contract, and the undersigned agrees that in case of failure on his part to execute the said Contractor, the award of the Contract may be rescinded at the option of the District within the ten (10) consecutive calendar days after the award of the Contract.

The undersigned agrees to accept full compensation therefore the total of the lump sum prices and extended unit prices items named in the following schedule. It is understood that the unit prices quoted or established for a particular item are to be used for computing the amount to be paid to the Contractor, based on the Work actually performed as determined by the Contract and the District. However, in utilizing the schedule, the Bidder agrees that in no event shall the compensation paid to Bidder under the Contract exceed the dollar amount of the Bidder's Proposal amount.

**Bidder's Certificate No. C30610**

**Bidder's Occupational License No. 1201802**

WITNESS



By: Orlando Otero, President



Signature of Authorized Agent

**CERTIFIED RESOLUTION**

I, Orlando Otero, President a Florida corporation organized and existing under the laws of the State of Florida (the Corporation") do hereby certify that the following is a true and correct copy of a resolution duly adopted at a meeting of the Board of Directors of the Corporation duly held and convened on 10/19/2016 at which meeting a duly constituted quorum of the Board of Directors was present and acting throughout, and that such resolution has not been modified, rescinded or revoked, and is at present in full force and effect:

RESOLVED: That Orlando Otero, President is empowered and authorized to execute and deliver in the name of and on behalf of the Corporation a certain contract with **Miromar Lakes CDD** dated 10/20/2016 for landscape maintenance and related services, and to affix the corporate seal of the Corporation.

IN WITNESS WHEREOF, the undersigned has affixed its signature and corporate seal of the Corporation this.



Secretary

(Corporate Seal)

## Miromar Lakes CDD Landscape Bid Pricing Form

<b>A. Section I Landscape Maintenance</b>			
(Turf, Shrubbery, Palm & Tree Mowing, Edging, Pruning)			
(Sections per Miromar CDD Bid Exhibit)			
Section 1	Interstate 75 Buffer	<u>\$ 29,093.00</u>	LS
Section 2	Ben Hill Porto Romano/San Marino Berm	<u>\$ 14,417.00</u>	LS
Section 3	Ben Hill SW Berm	<u>\$ 21,887.00</u>	LS
Section 4	Ben Hill NW Berm	<u>\$ 18,152.00</u>	LS
Section 5	Ben Hill SE Berm	<u>\$ 14,417.00</u>	LS
Section 6	Ben Hill NE Berm	<u>\$ 21,887.00</u>	LS
Section 7	Florida Gulf Coast University/Verona Lugo Berm	<u>\$ 25,961.00</u>	LS
Section 8	Peninsula East Buffer	<u>\$ 38,920.00</u>	LS
Section 9	Florida Gulf Coast University Berm	<u>\$ 34,003.00</u>	LS
Section 10	Ben Hill Median	<u>\$ 52,586.00</u>	LS
<b>B. Irrigation System Maintenance</b>			
	System Maintenance	<u>\$ 27,600.00</u>	LS
	Irrigation Repair Allowance (Material)	<u>\$ 5,000.00</u>	LS
<b>Sub-Total</b>		<b><u>\$ 303,923.00</u></b>	<b>LS</b>
<b>A. Section II Control Applications</b>			
Weed, Disease, Fertilization, Insect (Turf, Shrubbery, Palm & Tree)			
Section 1	Interstate 75 Buffer	<u>\$ 18,719.00</u>	LS
Section 2	Ben Hill Porto Romano/San Marino Berm	<u>\$ 2,860.00</u>	LS
Section 3	Ben Hill SW Berm	<u>\$ 8,010.00</u>	LS
Section 4	Ben Hill NW Berm	<u>\$ 5,435.00</u>	LS
Section 5	Ben Hill SE Berm	<u>\$ 2,860.00</u>	LS
Section 6	Ben Hill NE Berm	<u>\$ 8,010.00</u>	LS
Section 7	Florida Gulf Coast University/Verona Lugo Berm	<u>\$ 12,629.00</u>	LS
Section 8	Peninsula East Buffer	<u>\$ 27,912.00</u>	LS
Section 9	Florida Gulf Coast University Berm	<u>\$ 6,810.00</u>	LS
Section 10	Ben Hill Median	<u>\$ 9,324.00</u>	LS
<b>B. Whitefly Control</b>			
	Ficus Hedges (approx. 8,250 Lft)	<u>\$ 20,625.00</u>	LS
	Ficus Trees (approx. 670 trees)	<u>\$ 23,450.00</u>	LS
	Coconut Spiraling Trees	<u>\$ 7,000.00</u>	LS
<b>Sub-Total</b>		<b><u>\$ 153,644.00</u></b>	<b>LS</b>

## Miromar Lakes CDD Landscape Bid Pricing Form

**A. Section III**

Turf Replacement		
Floratam	\$ 0.88	SF
Bahia	\$ 0.60	SF
Zoysia	\$ 0.95	SF
Mulch - Material	\$ 20,000.00	LS
Mulch - Labor	\$ 14,000.00	LS
Straw - Material (2,300 bales)	\$ 6,300.00	LS
Straw - Labor	\$ 4,800.00	LS
Tree Pruning	\$ 34,000.00	LS

**B. Performance Bond**

\$ 10,800.00      LS

**Sub-Total** \$ 89,902.43      LS

**Total Amount (Addition of Subtotals I, II, III)**      \$ 547,469.43      LS

Sections I, II, will be billed on monthly bid schedule, less 10% retainage to be billed quarterly. Section III tree pruning and mulch will be billed in full after work is completed and approved.

Contractor Superior Landscaping & Lawn Service, Inc.

Date 10/24/2016

Contact Name Orlando Otero, President

Phone 305-634-0717







Black Mulch/Cypress	I/s	\$0.00	\$6,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Sub Total	I/s	\$200.00	\$25,800.00	\$0.00	\$11,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,000.00	\$0.00	\$200.00	\$4,000.00	\$4,000.00

**Shrub Maint.**

Fertilization	I/s	\$0.00	\$0.00	\$0.00	\$9,583.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,523.00	\$0.00	\$0.00	\$9,523.00	\$0.00
Pruning	I/s	\$7,000.00	\$7,000.00	\$7,000.00	\$7,000.00	\$7,000.00	\$7,000.00	\$7,000.00	\$7,000.00	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00
Ficus Trimming	I/s	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00
Insect control	I/s	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00
Weed control	I/s	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Disease control	I/s	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Black Mulch/Pine Straw	I/s	\$0.00	\$26,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00

Sub Total	I/s	\$8,400.00	\$34,400.00	\$8,400.00	\$17,983.00	\$8,400.00	\$8,400.00	\$8,400.00	\$8,400.00	\$8,900.00	\$20,423.00	\$8,900.00	\$18,423.00	\$18,423.00	\$8,900.00
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**Palm Maint.**

Pruning	I/s	\$0.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Fertilization	I/s	\$0.00	\$0.00	\$0.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,000.00	\$0.00	\$0.00	\$4,000.00	\$0.00
Insect control	I/s	\$0.00	\$400.00	\$0.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$400.00	\$0.00
Disease control	I/s	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00
Black Mulch/Pine Straw	I/s	\$0.00	\$1,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Sub Total	I/s	\$0.00	\$14,800.00	\$0.00	\$7,000.00	\$2,000.00	\$0.00	\$0.00	\$5,000.00	\$400.00	\$4,000.00	\$2,000.00	\$4,000.00	\$2,000.00	\$2,000.00
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Sub Total	I/s	\$35,627.00	\$96,879.00	\$35,069.00	\$32,674.00	\$60,257.00	\$37,427.00	\$30,637.00	\$58,450.00	\$33,532.00	\$31,737.00	\$48,660.00	\$39,532.00	\$39,532.00	\$39,532.00
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Monthly Totals  
Annual Total

		\$35,627.00	\$96,879.00	\$35,069.00	\$32,674.00	\$60,257.00	\$37,427.00	\$30,637.00	\$58,450.00	\$33,532.00	\$31,737.00	\$48,660.00	\$39,532.00	\$39,532.00	\$39,532.00
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Note: For quantities and detail items, refer to the specifications. All work is to be performed in accordance with maintenance specifications.  
(This schedule reflects Monthly Invoice process only)



# Document A310™ – 2010

Conforms with The American Institute of Architects AIA Document 310

## Bid Bond

### CONTRACTOR:

(Name, legal status and address)

Superior Landscaping & Lawn Service, Inc.  
2200 NW 23 Avenue  
Miami FL 33142

### SURETY:

(Name, legal status and principal place of business)

Great American Insurance Company  
301 East Fourth Street  
Cincinnati OH 45202

### Mailing Address for Notices

301 East Fourth Street  
Cincinnati OH 45202

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

### OWNER:

(Name, legal status and address)

Miromar Lakes Community Development District  
6200 Whiskey Creek Drive  
Fort Myers FL 33919

**BOND AMOUNT:** \$ 5% Five Percent of Amount Bid

### PROJECT:

(Name, location or address, and Project number, if any)

Landscape Maintenance of Right-of-Ways, Berms, Water Management Areas and Similar Planting Areas Within the District

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

Signed and sealed this 24th day of October, 2016.

(Witness)

Superior Landscaping & Lawn Service, Inc.

(Principal)

(Seal)

By:

(Title)

  
PRESIDENT

Great American Insurance Company

(Surety)

(Seal)

By:

(Title)

, Attorney-in-Fact



**GREAT AMERICAN INSURANCE COMPANY®**

Administrative Office: 301 E 4TH STREET • CINCINNATI, OHIO 45202 • 513-369-5000 • FAX 513-723-2740

The number of persons authorized by this power of attorney is not more than ONE

No. 0 18120

**POWER OF ATTORNEY**

**KNOW ALL MEN BY THESE PRESENTS:** That the GREAT AMERICAN INSURANCE COMPANY, a corporation organized and existing under and by virtue of the laws of the State of Ohio, does hereby nominate, constitute and appoint the person or persons named below, each individually if more than one is named, its true and lawful attorney-in-fact, for it and in its name, place and stead to execute on behalf of the said Company, as surety, any and all bonds, undertakings and contracts of suretyship, or other written obligations in the nature thereof; provided that the liability of the said Company on any such bond, undertaking or contract of suretyship executed under this authority shall not exceed the limit stated below.

Name	Address	Limit of Power
BRETT ROSENHAUS	LAKE WORTH, FLORIDA	\$100,000,000

This Power of Attorney revokes all previous powers issued on behalf of the attorney(s)-in-fact named above.

IN WITNESS WHEREOF the GREAT AMERICAN INSURANCE COMPANY has caused these presents to be signed and attested by its appropriate officers and its corporate seal hereunto affixed this 22ND day of FEBRUARY, 2016

GREAT AMERICAN INSURANCE COMPANY



*Steph C. B.*  
Assistant Secretary

*David C. Kitchin*  
Divisional Senior Vice President

STATE OF OHIO, COUNTY OF HAMILTON - ss:

DAVID C. KITCHIN (877-377-2405)

On this 22ND day of FEBRUARY, 2016, before me personally appeared DAVID C. KITCHIN, to me known, being duly sworn, deposes and says that he resides in Cincinnati, Ohio, that he is a Divisional Senior Vice President of the Bond Division of Great American Insurance Company, the Company described in and which executed the above instrument; that he knows the seal of the said Company; that the seal affixed to the said instrument is such corporate seal; that it was so affixed by authority of his office under the By-Laws of said Company, and that he signed his name thereto by like authority.



**Susan A. Kohorst**  
Notary Public, State of Ohio  
My Commission Expires 06-18-2020

*Susan A. Kohorst*

This Power of Attorney is granted by authority of the following resolutions adopted by the Board of Directors of Great American Insurance Company by unanimous written consent dated June 9, 2008.

*RESOLVED: That the Divisional President, the several Divisional Senior Vice Presidents, Divisional Vice Presidents and Divisional Assistant Vice Presidents, or any one of them, be and hereby is authorized, from time to time, to appoint one or more Attorneys-in-Fact to execute on behalf of the Company, as surety, any and all bonds, undertakings and contracts of suretyship, or other written obligations in the nature thereof; to prescribe their respective duties and the respective limits of their authority; and to revoke any such appointment at any time.*

*RESOLVED FURTHER: That the Company seal and the signature of any of the aforesaid officers and any Secretary or Assistant Secretary of the Company may be affixed by facsimile to any power of attorney or certificate of either given for the execution of any bond, undertaking, contract of suretyship, or other written obligation in the nature thereof, such signature and seal when so used being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed.*

**CERTIFICATION**

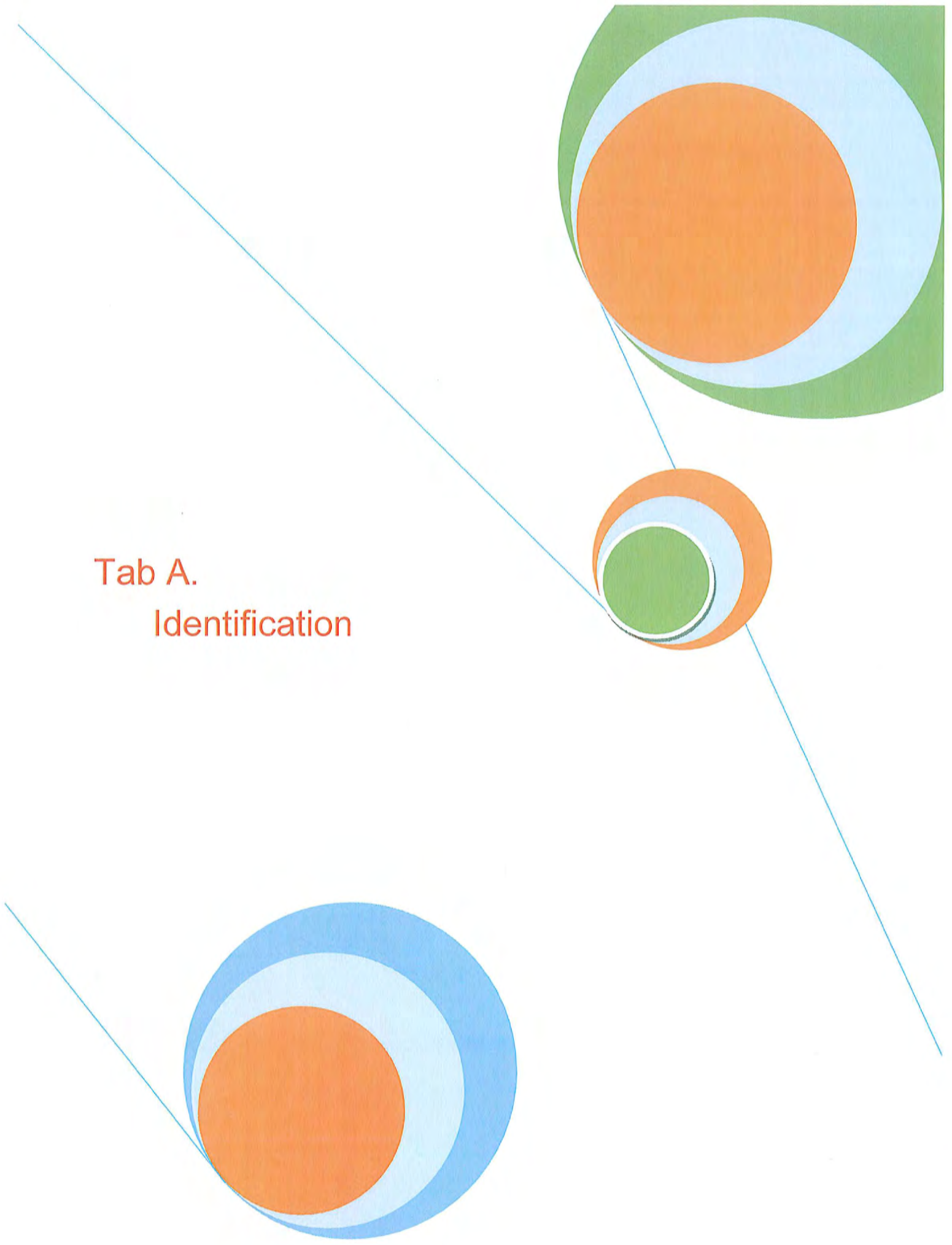
I, STEPHEN C. BERAHA, Assistant Secretary of Great American Insurance Company, do hereby certify that the foregoing Power of Attorney and the Resolutions of the Board of Directors of June 9, 2008 have not been revoked and are now in full force and effect.

Signed and sealed this 24th day of October, 2016



*Steph C. B.*  
Assistant Secretary

Tab A.  
Identification



Miromar Lakes Community Development District  
6200 Whiskey Creek Drive, Fort Myers, Florida 33919

Landscape Maintenance of Right-of-Ways, Berms, Water Management Areas and Similar Planting  
Areas Within The District

A. Identification Page

Bidder Name:

Superior Landscaping & Lawn Services, Inc.

Address:

6220-2 Topaz Court Ft. Myers, FL 33966

Email Address:

superlandscape@bellsouth.net

Telephone Number:

(305) 634-0717

Federal Tax Identification Number:

65-0838100

Company Organization:

Corporation

Signature of Authorized Representative:



Printed Name of Authorized Representative:

Orlando Otero

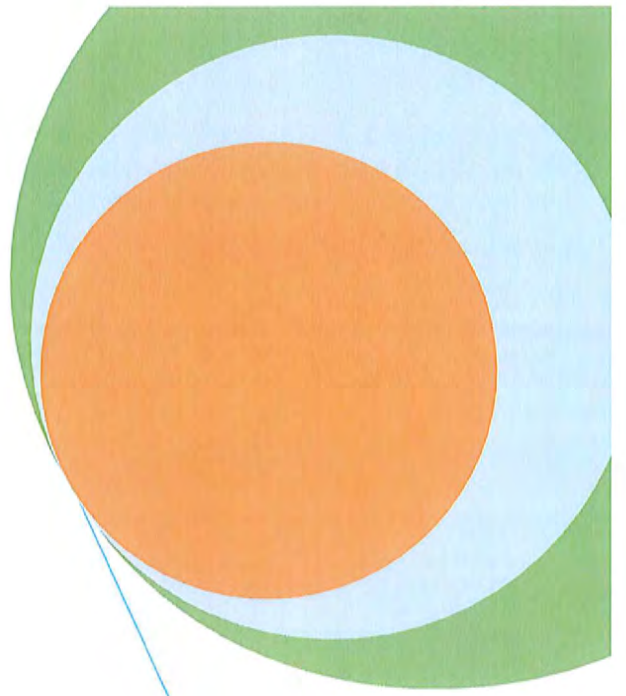
Title of Authorized Representative:

President

Date:

Monday, October 24, 2016





Tab B.  
Key Personnel

**PROJECT TEAM MEMBERS LIST  
& CONTACT INFORMATION**

**KEY PERSONNEL**

**Rolando Sanchez**  
**West Coast Manager**  
C: 239-703-4139  
E: rsanchez@superiorlandscaping.com

**Marcos Ceballos**  
**Account Manager**  
C: 786-448-5289  
E: Mceballos@superiorlandscaping.com

**Orlando Otero**  
**President/Principal**  
C: 786-431-8824  
E: orlando@superiorlandscaping.com

**Maria Valdes**  
**Vice-President**  
C: 786-251-5323  
E: mvaldes@superiorlandscaping.com

**Betty Gerdtts**  
**Maintenance Division Manager**  
C: 305-776-4960  
E: bgerdts@superiorlandscaping.com

**Julio Valdes**  
**Fleet & Warehouse Manager**  
C: 305-525-6377  
E: jvaldes@superiorlandscaping.com

**SATELLITE PHONE & DISASTER RESPONSE**

Satellite Phones operate in all situations and are important during natural disasters. Land/Mobile phone antennas and networks may be damaged from the impact. Telephone networks also experience high volumes of calls during emergency situations. Satellite phones will be available to ensure secure communication and an immediate response from our key personnel.



## **ORLANDO OTERO**

*Principal/President*

### **PROFESSIONAL EXPERIENCE**

Superior Landscaping & Lawn Service, Inc.  
*Owner/President*

February 1982 - present

- Direct Business Operations
- Responsible for providing quality services to my company's clients
- Strive for continued growth and expansion of services
- Founded the company over twenty years ago
- Establish sound and ethical working practices for the company
- Responsible for overseeing all daily operations of the company
- Responsible for stockholder decision-making

### **EDUCATION**

Florida International University, 1990  
*BA Business Administration*  
*Major: Finance*

### **CERTIFICATIONS**

Certified Tree Trimmer, Certificate of Competency  
Miami, Florida

American Management Association, Managing Conflicts in the Workplace

American Management Association, Strategies to Improve Performance

American Management Association, Creating a Positive and Productive Workplace

Lawn Care Professional

## MARIA VALDES

*Principal/Treasurer*

### PROFESSIONAL EXPERIENCE

Superior Landscaping & Lawn Service, Inc.  
Miami, FL  
*Treasurer*

January 1993 - present

- Supervise administrative staff
- Staff training
- Accounts receivable and collections analysis
- Cashflow management
- Contact person for clients with special requests and or concerns

Fernando Fonseca, MD  
Miami, FL  
*Office Manager*

January 1990 – January 1993

- Supervise office staff
- Staff training
- Manage Accounts Receivable and Payables
- Monthly bank reconciliations
- Responsible for month-end and year-end entries

### EDUCATION

Miami Dade Community College  
Miami, FL 1987  
*AA - Business Administration*

Florida International University  
Miami, FL 1990  
*BA - Business Administration*

## **Rolando Sanchez**

5130 Roma Street, Ave Maria, Florida 34142 (954) 668-3174  
rsanchez@onecarecompanion.com

### **BACKGROUND SUMMARY**

An experienced professional with over twenty-five years of exceptional achievements in Client Relations. Proven supervisory skills combined with outstanding customer service. Detail oriented, excelling in busy work environment. Dynamic leader and team builder, consistently motivating others.

- **Marketing**
- **Personnel Training and Development**
- **Client Services**

### **PROFESSIONAL EXPERIENCE**

**Superior Landscaping & Lawn Service, Inc. Fort Myers, FL. 2016 – Present**  
**Operation Manager/Business Development**

- Review e-mails with Director and responded accordingly via e-mail, memos, letters, or personal phone calls.
- Coordinated when necessary with company administrators to the President, VP and Project Managers.
- Research information via internet, phone and personal contacts.
- Prepared files, researched and supplied all documentation for legal department to prepare contracts.
- Supervise and manage office personnel and address Human Resource issues.
- Responsible for daily operations of this diversified landscape services firm.
- Provide direction and supervision of work crews and field operations.
- Direct client relations and problem resolution responsibilities.
- Conduct business development activities.

**Mainguy Landscape Services, Inc. Davie, FL. 2008 – 2016**  
**General Manager**

- Self motivated, quick thinking, work independently or with a team, required very little supervision.
- Strong organizational and prioritizing skills, ability to multi task and meet time frames.
- Review e-mails with Director and responded accordingly via e-mail, memos, letters, or personal phone calls.
- Correspondence- typing, dictation, excellent verbal, written and phone skills.
- Addressed confidential and sensitive communications.
- Record Documentation, scan, copy, fax, and file when appropriate.
- Administered, directed and maintained outlook calendars, meetings, travel arrangements, billing and social events.
- Coordinated when necessary with company administrators to the President, VP and Project Managers.
- Research information via internet, phone and personal contacts.
- Prepared files, researched and supplied all documentation for legal department to prepare contracts.
- Supervise and manage office personnel and address Human Resource issues.
- Responsible for daily operations of this diversified landscape services firm.
- Provide direction and supervision of work crews and field operations.
- Direct client relations and problem resolution responsibilities.
- Conduct business development activities.

**Stiles Landscape Service Company, Fort Lauderdale, FL**  
**Business Developer**

**1998 – 2008**

- Development, Organization and Implementation of All Customer Services Clients.
- Attained progressive responsibility at this regional landscape firm.
- Conduct business development activities and prepare reports as appropriate.
- Provide direction and supervision of work crews and field operations.
- Direct client relations and problem resolution responsibilities.
- Handled Multi Safety Rules of the company.
- Scheduling and Coordination of Services of All Maintenance Personnel.
- Customer Service Retention of all accounts.

**Garden Leader Corporation, South West Ranches, FL**  
**Account Manager**

**1985 – 1998**

- Prepared and Reviewed Sales Contracts.
- Resolved Client Problems, Informed Client's of Corporate Policies & Procedures.
- Maintained Inventory Control.
- Coordinated Employee Work Schedules.
- Trained Employees to Enhance and Support Corporate Development.
- Provide direction and supervision of work crews and field operations.
- Direct client relations and problem resolution responsibilities.
- Conduct business development activities from time-to-time.

#### **EDUCATION**

**Hialeah Miami Lakes Senior High, Miami Lakes, FL**  
**High School**

**Keiser University, Pembroke Pines, FL**  
**Business Administration**

#### **COMPUTER EDUCATION**

**Horizon Computer Training Center, Lauderhill, FL**  
**Certificates of Completion**

- Window's 2000 and 2003, Microsoft Word.
- Excel, Outlook, Microsoft Projects.

#### **GREEN EDUCATION**

**Broward Community College, Pembroke Pines, FL**  
**Certificates of Completion**

- Landscape Technology.

#### **FLUENT IN ENGLISH & SPANISH**

## Betty Gerdtz

*Maintenance Division Manager*

### PROFESSIONAL EXPERIENCE

Superior Landscaping & Lawn Service, Inc.

September 2011 – present

*Maintenance Division Manager*

- Provide administrative staff assistance to upper management.
- Plans and implement goals and objectives for the maintenance department and ensures that company policies and procedures are adhered to at all times.
- Directs, oversees and participates in department work plans, assign work activities, operations and maintenance programs.
- Monitors work flow and project status.
- Visits job sites to oversee work in progress and provide needed direction; responds to emergencies at any time and evaluates the progress of ongoing maintenance activities.
- Oversees the maintenance of department records and files.
- Attends weekly department meetings with my staff.
- Reviews costing reports.
- Coordinates the fertilization program for all properties, including to ordering the materials and keeping an organized inventory control.
- Interviews and hires new staff, prioritizes, assigns and reviews work
- Approve time off for payroll purposes and participates in weekly payroll meetings.

Vila & Son Landscaping Corp.

March 2009 - August 2011

*Office Manager*

- Act as liaison between customers and Account Managers. Followed up and resolved customer concerns.
- Request insurance and federal bonds for construction projects.
- Managed all office personnel as well as providing support to our Corporate Office as needed.
- Responsible for all aspects of billing, A/R, Collections and A/P postings.
- Input all customer information as well as the monthly billings in Great Plains Dynamic Accounting Software.
- Create weekly financial projections reports for the corporate office.
- Participate in all staff meetings and conference calls in order to provide feedback and maintain company standards.
- Managed Payroll and HR personnel.
- Prepared all hiring packages and offer letters for new hires for salary personnel.
- Order Office Supplies.
- Maintained records of all workman compensation claims.



Spanish Broadcasting System, Inc.  
Office Manager and Executive Assistant to C.O.O.

December 1996 – April 2008

- Managed all aspects of the office, including a full range of administrative support for the organization's President, C.O.O., C.F.O and Board of Director. Duties included word processing of letters, internal memos, and expense reports.
- Created weekly and monthly reports, pulling data from Arbitron and Nielsen systems as well as provided analysis to help the non-researchers understand the different dayparts performances. In addition to regularly scheduled reports, pulled data and provided analysis to respond to various requests from Programming, Sales and Marketing departments.
- Other responsibilities included tracking the competition and other audience analysis, as needed. Coordinated a wide range of projects involving critical media analyses, research briefs and articles relating to broadcasting.
- Coordinating all travel arrangements for upper management, talent, clients and contest winners.
- Handled invoices, drafting of weekly production reports, and all correspondence. Maintained personnel files and employment contracts.
- Adhered to the highest degree of professional standards and strict confidentiality in matters that require discretion.

Peter Collins & Associates Law Office.  
Legal Secretary

February 1993 – December 1996

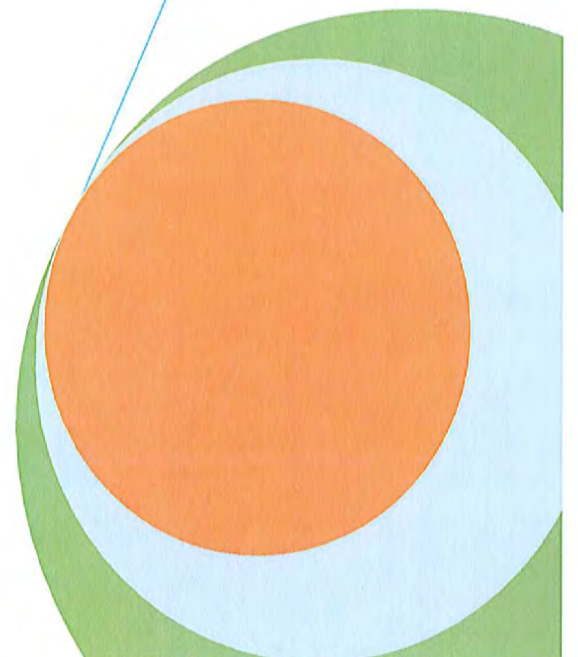
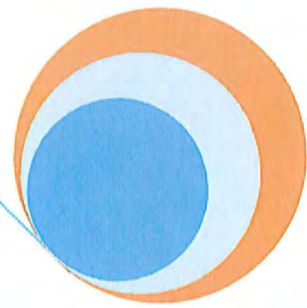
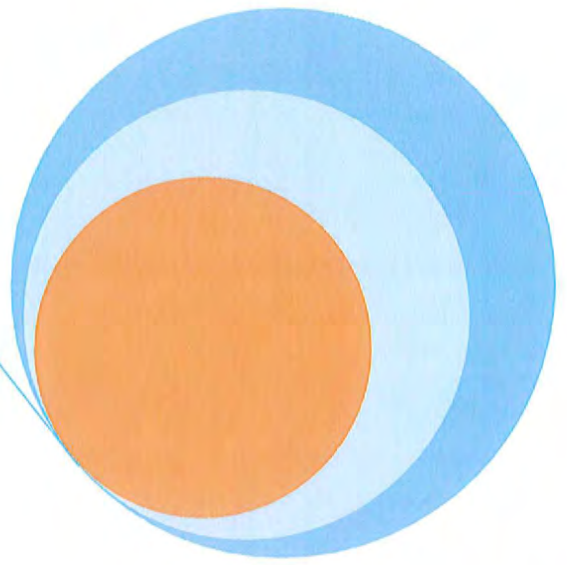
- Head assistant to two senior partners. Responsible for court filings, preparation of legal documentation, scheduling depositions and court appointments.
- Responsibilities included scheduling appointments; researching case laws, arguing motions; conferencing cases in pre-trial procedure; drafting notices of discovery, subpoenas, and complaints; and preparing clients for examination before trial hearings.
- Participated in civil, family law and criminal trials, took depositions, and drafted court decisions.
- Prepared all monthly billings and filings of legal documents with different courts. Performed extensive research and heavy filing.
- Answered phones and met with clients to assist with preparation of documents and answer questions.

## EDUCATION

Miami Dade Community College  
Miami Sunset Senior High School  
Other Certifications: State of Florida Notary



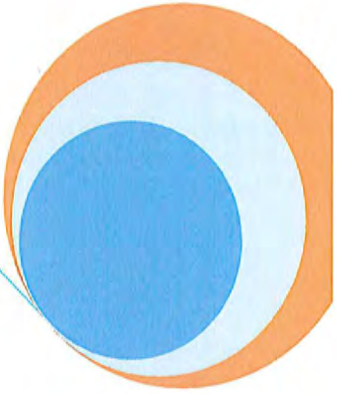
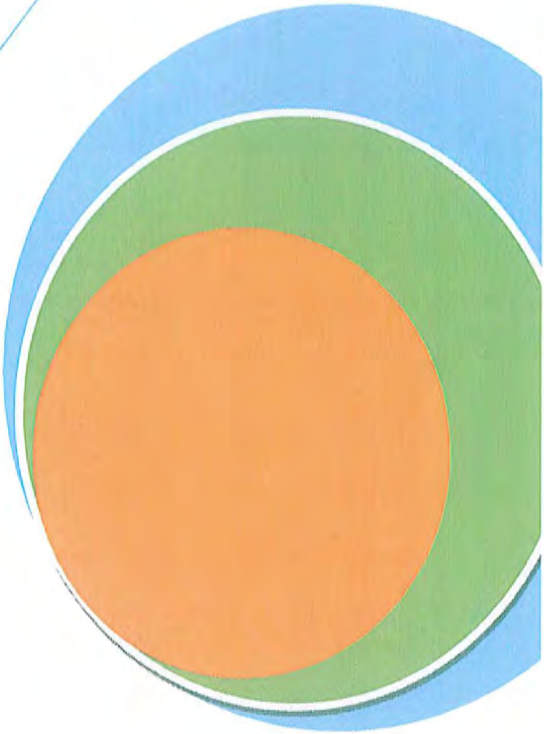
Tab C.  
References



# References

Company Name	Address	Contact Person	Contact Information
Florida Department of Transportation	14655 South West 122 Avenue Miami, FL 33186	Eddie Taylor	<a href="mailto:eddie.taylor@dot.state.fl.us">eddie.taylor@dot.state.fl.us</a>
City of Miami	444 SW 2nd Ave 8th Floor Miami, FL 33130	Fabia Dubuisson	<a href="mailto:FDubuisson@miamigov.com">FDubuisson@miamigov.com</a>
City of Hollywood	2600 Hollywood Blvd. Hollywood, FL 33022-9045	Xavier Leal	<a href="mailto:XLeal@hollywoodfl.org">XLeal@hollywoodfl.org</a>
City of Virginia Gardens	6498 NW 38th Terrace Virginia Gardens, FL 33166	Spencer Deno	<a href="mailto:Yamayordeno1@bellsouth.net">Yamayordeno1@bellsouth.net</a>
Westbroke Lakes HOA	1083 SW 135 Pl. Miami, FL 33184	Eusebio Ojeda	<a href="mailto:o_eusebio@bellsouth.net">o_eusebio@bellsouth.net</a>
Meadows Maintenance HOA	12270 SW 3rd Street Plantation, FL 33325	Lissette Negron	<a href="mailto:lnegron@castlegroup.com">lnegron@castlegroup.com</a>

Tab D.  
Experience



October 24, 2016

Miromar Lakes Community Development District  
6200 Whiskey Creek Drive  
Fort Myers, Florida 33919

To whom it may concern,

Superior Landscaping & Lawn Service, Inc along appreciates the opportunity to present the proposal with the intent to offer its services at Collier County. The extensive experience that our company brings to this property will certainly continue to enhance the property's beauty and serene vista. Our approach is to team up with your staff, being the front line of the maintenance. By not only taking care of our contractual agreement, but reporting anything we see before your guest. For example if a light is out or if there is a tripping hazard, etc to name a few. This teaming approach will ensure an excellent and successful working relationship.

Formed in 1998, Superior Landscaping & Lawn Service, Inc has provided on-point services for many quality municipalities, property management companies and historical residences. We pride ourselves in having successfully completed many challenging contracts that cover a full spectrum of services such as daily porter & janitorial services, landscape & hardscape maintenance, arbor care, irrigation repairs and maintenance, pesticide and insecticide control, and pre- and post storm preparation and restoration services. Our company's mission statement is to exceed customer's expectations with a 'service-first' attitude while forming a lifelong company-client relationship that is committed and mutually beneficial.

Our service teams are bilingual, friendly and knowledgeable. Most of our employees have dedicated their services to our company and customer base for over ten years. It is with the same loyalty and dedication that our team members will provide services to our customers.

We work only with reputable vendors such as John Deere Landscapes, Helena Chemicals, and Grainger that distribute only the most reliable material to their customers. Partnerships with local farms such as Acosta Farms, Groundworks, Manuel Diaz Farms, PalmCo, Nature's Way and Pure Beauty Farms will result in only beautiful, lush, quality plants.

Fully licensed, insured and bonded, Superior Landscaping & Lawn Service, Inc. is capable of handling the largest contracts. Our administrative and financial personnel and advisors constantly report, analyze and interpret data in order to guide the company and its stakeholders in the most fiscally sound manner.

The following pages represent the commitment that Superior Landscaping & Lawn Service, Inc. will have in providing professional, quality service. Our company and its team will deliver friendly, customer-oriented services with the intention of creating a more welcoming, clean and special environment for its owners, tenants and visitors.

Best,

Orlando Otero  
Superior Landscaping & Lawn Service, Inc.



## About Us

Since in 1998, Superior Landscaping & Lawn Service, Inc. has been creating landscape solutions for clients throughout the State of Florida. The owners, Orlando Otero and Maria Valdes, began their business as a sole proprietorship over twenty years ago with a vision to create a company that would provide excellent service to



their customers as well as create a welcoming and creative atmosphere for its employees.



Years of experience, discipline and hard work have shaped a complete landscaping and lawn maintenance service company that can accommodate projects of any size. Throughout decades of exceptional performance and sound professional practices, the company has been exceeding the needs of its customers by providing the highest quality of services in the industry, establishing itself as one of the leading landscaping companies in South Florida.

**Structure**

Superior Landscaping & Lawn Service, Inc is a legal corporation registered in the State of Florida. Owned and operated by Orlando Otero and Maria Valdes, the company employs over 150 team members in the operations, administrative and business development departments. Our company teams are organized as follows:

**Executive Management**

Orlando Otero, President and Chief Executive Officer  
Maria Valdes, Treasurer and Chief Administrative Officer

**Operations Management**

Fabrice Boulet, Construction Division Manager  
Beatriz Gerds, Maintenance Division Manager  
Casimiro Gordillo, Certified Pest Control Operator  
Bernard Levy, Certified Plumber  
Michael Morel, Certified Arborist

**Account and Project Managers**

Rolando Sanchez, Operations Manager  
Marcos Ceballos, Account Manager  
Jesus Acosta, Construction Division, Irrigation Specialist  
Lisandro Iglesias, Construction Division  
Julio Valdes, Construction Division  
Daniel Roque, Maintenance Division  
Jorge Arroyo, Maintenance Division

**Administrative Office**

Aileen Villasana, Human Resources Director, EEO Officer  
Juan Vicario, Purchaser Manager  
Santiago Cabrera, Accounting  
Sandra Arroyo - Accounting  
Daniel Infante - Accounting  
Deborah Flores, Receptionist

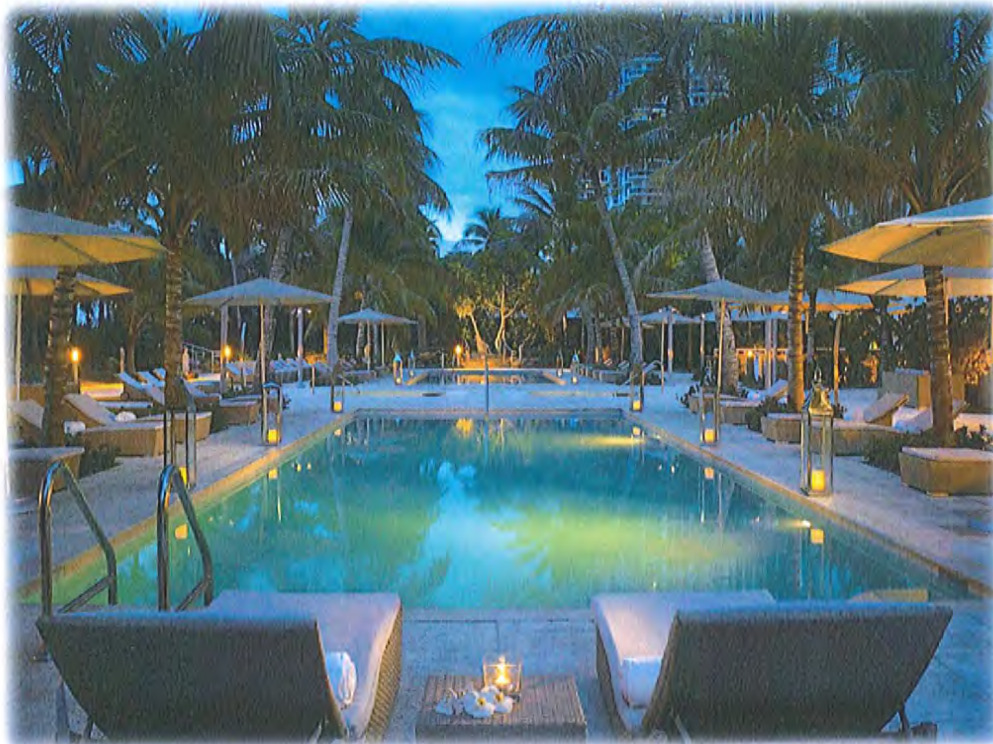
**Business Development Office**

John McCarty, III, Director of Business Development  
Luis F. Cruz, Business Development and Senior Estimator  
Jesenia Otero, Estimator



One of South Florida's leading landscape contractors, Superior Landscaping & Lawn Service, Inc. has provided maintenance solutions to South Florida's elite residential, commercial and government properties. Our team of experts is trained to develop quality plans to provide a full menu of services in order to satisfy our customer's needs. We are fully licensed, insured and bonded to provide landscape & irrigation system installations and maintenance, fertilizer, pesticide and herbicide treatment plans, arbor services and pre-preparation and post-storm recovery.

The company's influence stretches beyond Miami to include commercial and municipal accounts located in Broward, Palm Beach, Lee, Collier & Sarasota counties.



## **CONTRACTOR SCORE**



*KNOW THE SCORE*

### **Certification**

The Contractor Score is an empirical tool derived from the contractor's documented and verified information. It is based on objective calculations without subjectivity or bias. The main goal of Contractor Score is to provide a concise gauge whereby customers may evaluate the short-term liquidity and management capacity of the contractor relative to its own needs. It is not a bond nor guarantee of performance. The emphasis is on liquidity, working capital, leverage and profitability of the most recent fiscal year and fiscal quarter as it relates to the existing backlog. Available funds contributing to the liquidity may be internal or external.

## **Superior Landscaping & Lawn Service, Inc.**

2200 NW 23 Avenue  
Miami, FL 33142

Has a Contractor Score of

**1052**

Effective Date as of Latest Financial Statements Submitted

July 31, 2015

0 – 350 Weak ♦ 350 – 650 Fair ♦ 650 – 1000 Good ♦ Over 1000 Excellent

#### *Contractor Score GENERAL DISCLAIMER*

This financial information has been prepared by CONTRACTOR SCORE for the purpose of providing interested parties with general information about the Company. The data included was derived from the books and records of the Company. Although such information is believed to present fairly the history and business of the Company, CONTRACTOR SCORE does not make any representation as to the completeness or accuracy of the contents of these financial metrics. CONTRACTOR SCORE, specifically, is only calculating data provided to CONTRACTOR SCORE by the Company. CONTRACTOR SCORE has, in no manner, attempted to verify the information provided to them.

Parties wishing to pursue business with the Company shall be responsible for the verification of any information upon which they may make any decisions.

The underlying financial information in Contractor Score is treated as confidential. The recipient shall use such information only for the purpose of evaluating conduct of business with the Company and not in any manner or for any purpose adverse to the interests of the Company. Contractor Score is in no way a guarantee of the company's future performance.

COLLIER COUNTY  
CERTIFICATE OF COMPETENCY

CERTIFICATION INFORMATION

C30610 Certification Information  
Collier County Board of County Commissioners

Date: September 07, 2016

DBA: SUPERIOR LANDSCAPING & LAWN SERVICE, INC  
ADDRESS: PO BOX 35-0095  
MIAMI, FL 33135-

PHONE: 3056340717

CELL: 7864731503

FAX: 3056340744

LICENSEE NBR: C30610

QUALIFIER: SALVADOR RASSI

TYPE: LANDSCAPING RESTRICTED CONTR.

CLASS CODE: 4235

ISSUANCE NBR: 30610

INSURANCE:

ORIG ISSD:

EXPIRATION:

General Liability  
December 01, 2016

October 01, 2014

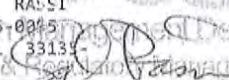
September 30, 2017

Worker's Compensation  
December 01, 2016

Worker's Comp Exemption  
March 21, 2018

**NOTE: It is the Qualifier's responsibility to keep all business, licensing and requirements current and to provide up to date copies for Collier county files. This includes all insurance certificates and any change of address information.**

Collier County \* City of Marco \* City of Naples  
Contractor Licensing

LANDSCAPING RESTRICTED CONTR.  
Cert Nbr: C30610 Exp: 09/30/2017 Status: Active  
SUPERIOR LANDSCAPING & LAWN SERVICE, INC  
SALVADOR RASSI  
PO BOX 35-0095  
MIAMI, FL 33135-  
Signed:  Department  
Supervisor of Contractor Licensing Division





**2016 - 2017**  
**LEE COUNTY LOCAL BUSINESS TAX RECEIPT**

**Account Number: 0803984**

**Account Expires: September 30, 2017**

**State License Number: CFC1425682**

*If state license has changed, contact our office at 239.533.6000*

**Location:**

5740 ZIP DR  
FT MYERS FL 33905

SUPERIOR LANDSCAPING & LAWN SERVICE INC  
LEVY BERNARD A  
PO BOX 35-0095  
MIAMI FL 33135

May engage in the business of:
<b>PLUMBING CONTRACTOR-CERTIFIED</b>
<b>THIS LOCAL BUSINESS TAX RECEIPT IS NON REGULATORY</b>

Payment Information:
<b>PAID</b> 418725-223-2      07/29/2016 02:09 PM
WEB      \$50.00

**Transit Payment**

**2016 - 2017**  
**LEE COUNTY LOCAL BUSINESS TAX RECEIPT**

**Account Number: 1201802**

**Account Expires: September 30, 2017**

**Location:**

5740 ZIP DR  
FT MYERS FL 33905

SUPERIOR LANDSCAPING & LAWN SERVICES INC  
LANGANEY JOEL  
PO BOX 35 0095  
MIAMI FL 33135-0095

May engage in the business of:
<b>PROFESSIONAL LANDSCAPING COMPANY</b>
The business and qualifier on this Business Tax Receipt is "REGISTERED" in compliance with ordinance 08-08.
<b>THIS LOCAL BUSINESS TAX RECEIPT IS NON REGULATORY</b>

Payment Information:
<b>PAID</b> 418725-223-1      07/29/2016 02:09 PM
WEB      \$50.00





*Florida Department of Transportation*

RICK SCOTT  
GOVERNOR

605 Suwannee Street  
Tallahassee, FL 32399-0450

JIM BOXOLD  
SECRETARY

May 19, 2016

SUPERIOR LANDSCAPING & LAWN SERVICE, INC.  
2200 NW 23 AVE  
MIAMI FL 33142

RE: CERTIFICATE OF QUALIFICATION

Dear Sir/Madam:

The Department of Transportation has qualified your company for the type of work indicated below. Unless your company is notified otherwise, this Certificate of Qualification will expire 6/30/2017. However, the new application is due 4/30/2017.

In accordance with S.337.14 (1) F.S. your next application must be filed within (4) months of the ending date of the applicant's audited annual financial statements.

If your company's maximum capacity has been revised, you can access it by logging into the Contractor Prequalification Application System via the following link:  
<https://www3.dot.state.fl.us/ContractorPreQualification/>

Once logged in, select "View" for the most recently approved application, and then click the "Manage" and "Application Summary" tabs.

**FDOT APPROVED WORK CLASSES:**

DEBRIS REMOVAL (EMERGENCY), GRASSING, SEEDING AND SODDING, LANDSCAPING, IRRIGATION, TREE TRIMMING.

You may apply for a Revised Certificate of Qualification at any time prior to the expiration date of this certificate according to Section 14-22.0041(3), Florida Administrative Code (F.A.C.), by accessing your most recently approved application as shown above and choosing "Update" instead of "View." If certification in additional classes of work is desired, documentation is needed to show that your company has done such work with your own forces and equipment or that experience was gained with another contractor and that you have the necessary equipment for each additional class of work requested.

All prequalified contractors are required by Section 14-22.006(3), F.A.C., to certify their work underway monthly in order to adjust maximum bidding capacity to available bidding capacity. You can find the link to this report at the website shown above.

Sincerely,

**Alan D Autry**

Alan Autry, Manager  
Contracts Administration Office

Digitally signed by Alan D Autry  
DN: cn=US, o=IdemTrust ACES Business Representative,  
ou=FLORIDA DEPARTMENT OF TRANSPORTATION, cn=Alan  
D Autry,  
0.9.2342.19200300.100.1.1=A01097C00000140E287391B00  
004776  
Date: 2016.05.20 13:59:44 -0400

AA:cj



*The mission of the Florida Nursery, Growers & Landscape Association is to promote and protect the interests of Florida's nursery and landscape industry.*

# **SUPERIOR LANDSCAPING & LAWN SERVICE, INC.**

is a member of the

## **Florida Nursery, Growers & Landscape Association**

through June 30, 2017



*Ben Bolusky, Executive Vice President*



*Member in good  
standing since 2011*



**Metro Florida  
Safety Council**



**Rolando Sanchez**

**MOT Workzone Traffic Control: Intermediate Level**

**{FDOT Provider #140}**

3/11/2018

Expiration Date

[www.metrofloridasafetycouncil.com](http://www.metrofloridasafetycouncil.com)

*Wallace McCleod*

Instructor Signature

(888) 697-6372



STATE OF FLORIDA  
Department of Agriculture and Consumer Services  
BUREAU OF LICENSING AND ENFORCEMENT

Date	File No.	Expires
May 11, 2016	JB169995	April 30, 2017

THE PEST CONTROL FIRM NAMED BELOW HAS REGISTERED UNDER THE PROVISIONS OF CHAPTER 482 FOR THE PERIOD EXPIRING: **April 30, 2017** AT

6620 TOPAZ CT  
FORT MYERS, FL 33966  
SUPERIOR LANDSCAPING & LAWN SERVICE INC. Lawn and Ornamental  
PO BOX 35-0095  
MIAMI, FL 33135

  
ADAM H. PUTNAM, COMMISSIONER

STATE OF FLORIDA  
Department of Agriculture and Consumer Services  
BUREAU OF LICENSING AND ENFORCEMENT

SUPERIOR LANDSCAPING & LAWN SERVICE INC  
6620 TOPAZ CT  
PEST CONTROL FIRM

**JB169995**

HAS PAID THE FEE REQUIRED BY CHAPTER 482 FOR THE PERIOD EXPIRING April 30, 2017

---

 Signature  
COMMISSIONER

Wallet Card - Fold Here


BUREAU OF LICENSING & ENFORCEMENT  
3125 CONNER BLVD, BLDG. 8  
TALLAHASSEE, FLORIDA 32399-1650

STATE OF FLORIDA  
Department of Agriculture and Consumer Services  
BUREAU OF LICENSING AND ENFORCEMENT

Date	File No.	Expires
May 11, 2016	JE194803	April 30, 2017

THE ID CARD HOLDER NAMED BELOW HAS REGISTERED UNDER THE PROVISIONS OF CHAPTER 482 FOR THE PERIOD EXPIRING: **April 30, 2017** AT

SUPERIOR LANDSCAPING & LAWN SERVICE INC  
FORT MYERS, FL 33966  
RICARDO SOSA Regular  
SUPERIOR LANDSCAPING & LAWN SERVICE INC  
PO BOX 35-0095  
MIAMI, FL 33135

  
ADAM H. PUTNAM, COMMISSIONER


STATE OF FLORIDA  
Department of Agriculture and Consumer Services  
BUREAU OF LICENSING AND ENFORCEMENT

RICARDO SOSA  
SUPERIOR LANDSCAPING & LAWN SERVICE INC  
ID CARD HOLDER

**JE194803**

HAS PAID THE FEE REQUIRED BY CHAPTER 482 FOR THE PERIOD EXPIRING April 30, 2017

---

 Signature  
COMMISSIONER

ATTACH PHOTO ON REVERSE

Wallet Card - Fold Here

BUREAU OF LICENSING & ENFORCEMENT  
3125 CONNER BLVD, BLDG. 8  
TALLAHASSEE, FLORIDA 32399-1650

STATE OF FLORIDA  
Department of Agriculture and Consumer Services  
BUREAU OF LICENSING AND ENFORCEMENT

Date	File No.	Expires
May 11, 2016	JE43349	April 30, 2017

THE ID CARD HOLDER NAMED BELOW HAS REGISTERED UNDER THE PROVISIONS OF CHAPTER 482 FOR THE PERIOD EXPIRING: **April 30, 2017** AT

SUPERIOR LANDSCAPING & LAWN SERVICE INC  
FORT MYERS, FL 33966  
THOMAS ANTHONY BROWN Certified Operator  
SUPERIOR LANDSCAPING & LAWN SERVICE INC  
PO BOX 35-0095  
MIAMI, FL 33135

  
ADAM H. PUTNAM, COMMISSIONER

STATE OF FLORIDA  
Department of Agriculture and Consumer Services  
BUREAU OF LICENSING AND ENFORCEMENT

THOMAS ANTHONY BROWN  
SUPERIOR LANDSCAPING & LAWN SERVICE INC  
ID CARD HOLDER

**JE43349** Certified Operator

HAS PAID THE FEE REQUIRED BY CHAPTER 482 FOR THE PERIOD EXPIRING April 30, 2017

---

 Signature  
COMMISSIONER

ATTACH PHOTO ON REVERSE

Wallet Card - Fold Here

BUREAU OF LICENSING & ENFORCEMENT  
3125 CONNER BLVD, BLDG. 8  
TALLAHASSEE, FLORIDA 32399-1650

STATE OF FLORIDA  
Department of Agriculture and Consumer Services  
BUREAU OF ENTOMOLOGY & PEST CONTROL

Date	File No.	Expires
June 12, 2014	LF220940	June 11, 2018

THE LTD COMMERCIAL FERTILIZER APPLICATOR HOLDER  
NAMED BELOW HAS REGISTERED UNDER THE PROVISIONS OF  
CHAPTER 482 FOR THE PERIOD EXPIRING: June 11, 2018

CASIMIRO GORDILLO  
27707 S DIXIE HWY APT 215  
HOMESTEAD, FL 33032

  
ADAM H. PUTNAM, COMMISSIONER



INTERNATIONAL SOCIETY OF ARBORICULTURE  
CERTIFIED ARBORIST™

Michael Morel

Having successfully completed the requirements set by the Arborist Certification Board of the International Society of Arboriculture, the above named is hereby recognized as an ISA Certified Arborist®



Jim Skiera, Executive Director  
International Society of Arboriculture

Skip Kucera  
Certification Board, Chair  
International Society of Arboriculture

FL-5372A      Jan 28, 2006      Jun 30, 2018  
Certification Number      Certified Since      Expiration Date





STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD  
1940 NORTH MONROE STREET  
TALLAHASSEE FL 32399-0783

(850) 487-1395

LEVY, BERNARD A  
SUPERIOR LANDSCAPING & LAWN SERVICE INC  
12041 NW 20 STREET  
PLANTATION FL 33323

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto [www.myfloridalicense.com](http://www.myfloridalicense.com). There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!



DETACH HERE

RICK SCOTT, GOVERNOR

KEN LAWSON, SECRETARY



ISSUED: 05/19/2016

DISPLAY AS REQUIRED BY LAW

SEQ # L1605190000784

Florida Department of Agriculture and Consumer Services  
Pesticide Certification Office  
Public Applicator License

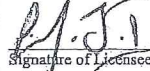
License # PB11239

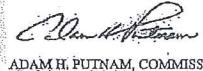
DELGADO, SIUL JESUS  
13321 SW 47 ST  
MIAMI, FL 33175

Categories  
3

Issued: February 24, 2015

Expires: February 28, 2019

  
Signature of Licensee

  
ADAM H. PUTNAM, COMMISSIONER

The above individual is licensed under the provisions of Chapter 487, F.S. to purchase and apply restricted use pesticides.

State of Florida  
DEPARTMENT OF  
ENVIRONMENTAL PROTECTION

Siul Delgado

GV26949-1

GV26949

Certificate #

Trainee ID #

GREEN INDUSTRIES BEST MANAGEMENT PRACTICES  
TRAINING PROGRAM



STATE OF FLORIDA  
Department of Agriculture and Consumer Services  
BUREAU OF LICENSING AND ENFORCEMENT

Date	File No.	Expires
October 4, 2016	LF251295	October 4, 2020

THE LTD COMMERCIAL FERTILIZER APPLICATOR HOLDER  
NAMED BELOW HAS REGISTERED UNDER THE PROVISIONS OF  
CHAPTER 482 FOR THE PERIOD EXPIRING: **October 4, 2020**

MARCO ANTONIO MANZO  
1434 SE 14 ST  
CAPE CORAL, FL 33990

  
ADAM H. PUTNAM, COMMISSIONER

STATE OF FLORIDA  
Department of Agriculture and Consumer Services  
BUREAU OF LICENSING AND ENFORCEMENT

MARCO ANTONIO MANZO  
LTD COMMERCIAL FERTILIZER APPLICATOR HOLDER

LF251295

HAS PAID THE FEE REQUIRED BY CHAPTER 482 FOR THE PERIOD  
EXPIRING **October 4, 2020**

  
COMMISSIONER

Signature

Wallet Card - Fold Here

BUREAU OF LICENSING & ENFORCEMENT  
3125 CONNER BLVD, BLDG. 8  
TALLAHASSEE, FLORIDA 32399-1650



# Department of Environmental Protection

2600 Blair Stone Road, M.S. 3570  
Tallahassee, Florida 32399-2400

# UF IFAS

UNIVERSITY of FLORIDA  
GI-BMP Trainee ID: GV38971  
Certification date: 1/29/2016

Congratulations on successfully completing the Florida Green Industries Best Management Practices Training Program. Your certificate of completion and wallet card are attached. If there are errors in the certificate, or if we can be of further assistance, please contact the GI-BMP Office of the UF/Florida-Friendly Landscaping™ Program at gi.bmp@ifas.ufl.edu or (352) 273-4517.

Please note that this training certificate alone does not authorize you to apply fertilizer commercially after January 1, 2014. You must take additional steps to become licensed for commercial fertilizer application in the state of Florida. The Limited Urban Commercial Fertilizer Applicator Certification (state "fertilizer license") is issued by the Florida Department of Agriculture and Consumer Services (FDACS).

Apply online: <https://aesecomm.freshfromflorida.com>. The certificate number from this document is required to apply for Fertilizer Applicator Certification. For assistance contact: The Bureau of Licensing and Enforcement, (850) 617-7997

If your test score is 90% or greater, you may be eligible to become a GI-BMP Instructor:  
[http://fyn.ifas.ufl.edu/professionals/instructor\\_program.html](http://fyn.ifas.ufl.edu/professionals/instructor_program.html)

**Test Score: 85%**

Beatriz Gerdts  
12578 SW 125th Ter  
Miami, FL 33186

State of Florida  
DEPARTMENT OF  
ENVIRONMENTAL PROTECTION

**Beatriz Gerdts**

GV38971-1

GV38971

Certificate #

Trainee ID #

**GREEN INDUSTRIES BEST MANAGEMENT PRACTICES  
TRAINING PROGRAM**



GV38971-1

Certificate #  
GV38971

Trainee ID #

## Certificate of Training Best Management Practices Florida Green Industries

UF IFAS  
UNIVERSITY of FLORIDA

The undersigned hereby acknowledges that

**Beatriz Gerdts**

has successfully met all requirements necessary to be fully trained through the Green Industries Best Management Practices Program developed by the Florida Department of Environmental Protection with the University of Florida Institute of Food and Agricultural Sciences.

Issuer

D. Rainey  
Instructor

1/29/2016  
Date of Class

DEP Program Administrator

Not valid without seal

State of Florida  
DEPARTMENT OF  
ENVIRONMENTAL PROTECTION

Casimiro Gordillo

GV24687-1

GV24687

Certificate #

Trainee ID #

GREEN INDUSTRIES BEST MANAGEMENT PRACTICES  
TRAINING PROGRAM







# State of Florida



## Department of State

I certify the attached is a true and correct copy of the Articles of Incorporation of SUPERIOR LANDSCAPING & LAWN SERVICE INC., a Florida corporation, filed on May 18, 1998, as shown by the records of this office.

The document number of this corporation is P98000044604.

Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capitol, this the  
Eighteenth day of May, 1998



CR2EO22 (2-95)

*Sandra B. Northam*

Sandra B. Northam  
Secretary of State



Superior Landscaping Lawn Service, Inc.

Equipment List

January 21, 2016  
Owned or Leased

Purchase Description	Owned or Leased
2006 Prentice Loader	Owned
Terra Topper Fertilizer Unit	Owned
2006 Anderson Trailer Vin 8896	Owned
2007 Anderson Trailer Vin 7381	Owned
2006 Hooper Trailer 7x18'6" Ton Vin 0032	Owned
2007 Anderson 7 Ton Trailer Vin 6996	Owned
2007 Anderson Trailer Vin 0585	Owned
2007 Anderson trailer Vin 0584	Owned
8' x 16 Suncoast Enclosed Trailer Vin 3462	Owned
1991 Great Dane 48" Trailer	Owned
2009 Better Built Trailer	Owned
2005 Utility Flatbed	Owned
2005 Rori Trailer	Owned
1997 Chevy Tiltmaster 12' Pipe body Vin 0939	Owned
2000 Isuzu 14' Dump truck Vin 0886	Owned
2000 Ford Ranger Pickup Vin 9163	Owned
2004 Ford F750 Pickup - Grapple Vin 8748	Owned
2007 Ford F-150 Vin 4022	Owned
2007 Ford F-150 XL Vin 6525	Owned
2007 Ford F-150 XL Vin 6520	Owned
2007 Ford F-150 XL Vin 6524	Owned
2007 Ford F-150 XL Vin 6521	Owned
2007 Ford F-150 XL Vin 6526	Owned
2007 Ford F-150 XL Vin 6527	Owned
2007 Ford F-150 XL Vin 6534	Owned
2007 Ford F-150 XL Vin 6533	Owned
2007 Ford F-150 XL Vin 6530	Owned
2007 Ford F-150 XL Vin 6529	Owned
2007 Ford F-150 XL Vin 6523	Owned
2007 Ford F-150 XL Vin 6522	Owned
2007 Ford F-150 XL Vin 6532	Owned
2007 Ford F-150 XL Vin 6528	Owned
2006 Intl 4300 Bucket Truck Vin 5101	Owned
2006 Intl 4300 Bucket Truck Vin 5113	Owned
2007 Ford Cargo Van Vin 5739	Owned
2007 Ford Cargo Van Vin 5740	Owned
2007 Ford Cargo Van Vin 5741	Owned
2007 Ford Cargo Van Vin 5742	Owned
2005 Ford F-650 Vin 8134	Owned
2007 Ford 10' Flat Bed Vin 6043	Owned
2006 Isuzu MPR-HD Vin 4485	Owned
2006 Isuzu MPR-HD Vin 3886	Owned
2002 Ledwell/Freightliner Water Truck	Owned
2003 Ford F-650 Water Truck Body Vin 2568	Owned
2007 Isuzu NPR-HD Flatbed Vin 4860	Owned

Superior Landscaping Lawn Service, Inc.

Equipment List

January 21, 2016  
Owned or Leased

Purchase Description	Owned or Leased
2001 Sterling at 9500 Vin 0686	Owned
2005 Ford F-6500 A/Water Tank Vin 2052	Owned
2005 Ford F-550 Crew Cab Vin 9326	Owned
2005 Ford F-550 Crew Cab Vin 3703	Owned
2007 GMC W4500 Crew Cab Vin 1277	Owned
2008 Nissan Sentra Vin 0185	Owned
2008 Nissan Sentra Vin 4722	Owned
2008 Nissan Sentra Vin 8460	Owned
2008 Nissan Sentra Vin 9026	Owned
2006 GMC W5500 Vin 3094	Owned
2007 Chevy CW5500 Vin 2709	Owned
2007 Isuzu NPR HD Vin 5969	Owned
2006 Isuzu NPR Vin 3667	Owned
2007 Isuzu NPR Crew Cab 12' FB Vin 9770	Owned
2006 Ford 650 Reg Cab Vin 5191	Owned
2006 Ford F450 Flat Bed Vin 3409	Owned
2006 Ford 550 P-Rack Vin 1170	Owned
2006 Ford 450-P Rack Vin 3410	Owned
2005 Ford 550-Dump Bed Vin 7044	Owned
2005 Ford F-650 Water Truck 5666	Owned
2013 Toyota Corolla 3255	Owned
2013 Toyota Corolla 6192	Owned
2013 Volvo S60 7402	Owned
2006 Ford F-650 Water Truck 4104	Owned
2013 Ford F-150 Reg Cab	Owned
2013 Ford F-150 Reg Cab	Owned
2013 Ford F-150 Reg Cab	Owned
2013 Ford F-150 Reg Cab	Owned
2006 Ford F-650 Water Truck 4121	Owned
2014 Volvo S60 T5 VIN YV1612FS5E2274019	Owned
Arrowboard Wanco SP 55-LSA	Owned
Arrowboard Wanco SP 55-LSA	Owned
Arrowboard Solar Powered 15 Light WT SP	Owned
Large outline style Arrow Board w/basic LED	Owned
Caterpillar D250E-11	Owned
2000 Caterpillar D250E-II	Owned
Caterpillar 420E Backhoe Loader	Owned
KAW Blower Tube Throttle KRB750BC	Owned
KAW Blower Tube Throttle KRB750BC	Owned
Shindaiwa SHEEB802RT Blower	Owned
KAW Blower Tube Throttle KRB750B-A3	Owned
KAW Blower Tube Throttle KRB750B-A3	Owned
KAW Blower Tube Throttle KRB750B-A3	Owned
KAW Blower Tube Throttle KRB750B-A3	Owned
KAW Blower Tube Throttle KRB750B-A3	Owned

Equipment List

January 21, 2016  
Owned or Leased

Purchase Description	Owned or Leased
KAW Blower Tube Throttle KRB750B-A3	Owned
KAW Blower Tube Throttle KRB750B-A3	Owned
KAW Blower Tube Throttle KRB750B-A3	Owned
Shindaiwa SHEEB802RT Blower	Owned
Echo QECPB770T 64cc Blower	Owned
Echo QECPB770T 64cc Blower	Owned
Echo QECPB770T 64cc Blower	Owned
KAW Blower Tube Throttle KRB750B-A3	Owned
KAW Blower Tube Throttle KRB750B-A3	Owned
KAW Blower Tube Throttle KRB750B-A3	Owned
KAW Blower Tube Throttle KRB750B-A3	Owned
KAW Blower Tube Throttle KRB750B-A3	Owned
KAW Blower Tube Throttle KRB750B-A3	Owned
Shindaiwa SHEEB208RT Blower	Owned
Shindaiwa SHEEB208RT Blower	Owned
Echo QECPB770T 64cc Blower	Owned
Echo QECPB770T 64cc Blower	Owned
Echo QECPB770T 64cc Blower	Owned
Echo QECPB770T 64cc Blower	Owned
Echo QECPB770T 64cc Blower	Owned
Echo QECPB770T 64cc Blower	Owned
Echo QECPB770T 64cc Blower	Owned
Echo QECPB770T 64cc Blower	Owned
Echo QECPB770T 64cc Blower	Owned
Echo QECPB770T 64cc Blower	Owned
Echo QECPB770T 64cc Blower	Owned
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Echo QECPB770T 64cc Blower	Owned
Echo QECPB770T 64cc Blower	Owned
Echo QECPB770T 64cc Blower	Owned
Echo QECPB770T 64cc Blower	Owned
Echo QECPB770T 64cc Blower	Owned
Echo 63CC Blower	Owned
Echo 63CC Blower	Owned
Echo 63CC Blower	Owned
Echo 63CC Blower	Owned
KAW Blower Tube Throttle KRB750B-A3	Owned
KAW Blower Tube Throttle KRB750B-A3	Owned
KAW Blower Tube Throttle KRB750B-A3	Owned
CAT Bulldozer D-8	Owned
Stihl Chain Saw STEMS-192T-16	Owned
Stihl Chain Saw STEMS-192T-16	Owned
Stihl Chain Saw STEMS-290-20	Owned
Stihl Chain Saw STEMS-192T-16	Owned
Stihl Chain Saw STEMS-192T-16	Owned
Stihl Chain Saw STEMS-192T-16	Owned
Stihl Chain Saw STEMS-391-25	Owned
Stihl Chain Saw STEMS-192T-16	Owned

Superior Landscaping Lawn Service, Inc.

Equipment List

January 21, 2016  
Owned or Leased

Purchase Description	
Stihl Chain Saw STEMS-192T-16	Owned
Stihl Chain Saw SSTEMS192T-16	Owned
Stihl 16" Chain Saw MS192TC-E-16	Owned
Stihl 16" Chain Saw MS192TC-E-16	Owned
Stihl 16" Chain Saw MS192TC-E-16	Owned
Stihl Chain Saw STEMS-192T-16	Owned
Stihl Chain Saw STEMS-192T-16	Owned
Stihl Chain Saw STEMS-192T-16	Owned
Stihl Chain Saw STEMS-192T-16	Owned
Stihl Chain Saw STEMS441-25	Owned
Stihl Chain Saw STEMS-192T-16	Owned
Stihl Chain Saw STEMS-192T-16	Owned
Hitachee Chipper	Owned
2007 Vermeer BC1500 Chipper	Owned
2007 Verneer BC1500 Chipper	Owned
2003 Vermeer BC1400 Chipper	Owned
Sod Cutter	Owned
Stihl STEFC-90 Edger	Owned
Stihl STEFC-90 Edger	Owned
Shindaiwa Edger SHELE254	Owned
Shindaiwa Edger SHELE254	Owned
Shindaiwa Edger SHELE254	Owned
Shindaiwa Edger SHELE254	Owned
Shindaiwa Edger SHELE254	Owned
Shindaiwa Edger SHELE254	Owned
Stihl STEFC-90 Edger	Owned
2009 KAW Edger KEL27B-A1	Owned
Stihl STEFC-90 Edger	Owned
Shindaiwa Edger SHELE242	Owned
Shindaiwa Edger SHELE242	Owned
Shindaiwa Edger SHELE242	Owned
Shindaiwa Edger SHELE242	Owned
Shindaiwa Edger SHELE242	Owned
Shindaiwa Edger SHELE242	Owned
Shindaiwa Edger SHELE242	Owned
Shindaiwa Edger SHELE242	Owned
Shindaiwa Edger SHELE242	Owned
Stihl STEFC-90 Edger	Owned
Stihl STEFC-90 Edger	Owned
Shindaiwa Edger SHELE260	Owned
Stihl STEFC-90 Edger	Owned
Stihl STEFC-90 Edger	Owned
Yanmar Mini Excavator Model 35N-2	Owned
Yanmar Model VI0273 Mini Excavator	Owned
Caterpillar 330 BL Excavator	Owned







Superior Landscaping Lawn Service, Inc.

Equipment List

January 21, 2016  
Owned or Leased

Purchase Description	Owned or Leased
KAW 60" Z Master G3 29HP	Owned
KAW 60" Z Master G3 29HP	Owned
KAW 60" Z Master G3 29HP	Owned
Toro Z Master G3 29 HP 60'	Owned
Toro Z Master G3 29 HP 60'	Owned
Toro Z Master G3 29 HP 60'	Owned
Toro Z Master G3 29 HP 60'	Owned
Toro Z Master G3 29 HP 60'	Owned
KAW 48" 17 HP Hydro Mower	Owned
60" Z Master G3 29HP KAW	Owned
KAW 60" Z Master GS 29HP	Owned
KAW 60" Z Master GS 29HP	Owned
KAW 60" Z Master GS 29HP	Owned
Snapper Ninja 21' Mower	Owned
Snapper 21' Easy Speed KAW 6HP Mower	Owned
Snapper Ninja 21' Mower	Owned
2004 Hydro Tek Pressure Washer w/ Trailer	Owned
2004 Hydro Tek Pressure Washer w/ Trailer	Owned
Echo 26CC Power Pruner	Owned
Echo PPT 265 Power Pruner 12' 8" Fully	Owned
STEHT101 Extendible Pruner	Owned
STEHT101 Extendible Pruner	Owned
Honda Water Pump Model WH20X	Owned
Honda Water Pump Model 3065HL	Owned
Motorola CP-200-XLS Radio	Owned
To record Doc fees for asset financing - GE Money	Owned
200-Gallon Sprayer W/ Accessories	Owned
2350 Gallon Tank ACE 2" Poly Bulkhead Fitting	Owned
Hoshizaki Ice Machine w/Storage bin	Owned
Large Outlet Style Arrowbaord	Owned
Blade Grinder 1-1/2 HP	Owned
Honda 4HP OHV Engine-Landscape dept	Owned
KAW 61"Velocity 26HP L	Owned
KAW 61"Velocity 26HP L	Owned
2350 Gal. Tank Ace 2" Poly Bulkhead fitting	Owned
61" Veloc 26HP KAWL	Owned
200-Gallon Sprayer W/ Accessories	Owned
Trimmer 0580	Owned
Purchase of (12) KAW Edgers KEL27B-A1	Owned
Purchase of (12) KAW Edgers KEL27B-A1	Owned
Purchase of (12) KAW Edgers KEL27B-A1	Owned
Purchase of (12) KAW Edgers KEL27B-A1	Owned
Purchase of (12) KAW Edgers KEL27B-A1	Owned
Purchase of (8) KAW Hedgetrimmer KHS1100-B1	Owned
Purchase of (8) KAW Hedgetrimmer KHS1100-B1	Owned

## Equipment List

January 21, 2016  
Owned or Leased

Purchase Description	
Purchase of (12) KAW Sold Shaft Trimmer KGT27B-A1	Owned
Purchase of (12) KAW Sold Shaft Trimmer KGT27B-A1	Owned
Purchase of (12) KAW Sold Shaft Trimmer KGT27B-A1	Owned
Purchase of (12) KAW Sold Shaft Trimmer KGT27B-A1	Owned
Purchase of (2) KAW Edger KEL27B-A1	Owned
2007 Caterpillar 268B Skid Steer	Owned
2007 New Holland L185 Skid Steer	Owned
2007 New Holland 185 Skid Steer	Owned
2007 New Holland L185 Skid Steer	Owned
Herbicide Spray Computer	Owned
Sprayer P 100G 5.5HP KAW	Owned
Sprayer P 200Gal GNC Space Saver 5.5 1/2 x 300"P	Owned
20' Storage Container	Owned
2007 Vermeer RT200 Walk Behind Trencher	Owned
Astec TR660	Owned
Echo Line Trimmer	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl 28.8cc Trimmer	Owned
Stihl 28.8cc Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Stihl STEHS86T-40 Hedge Trimmer	Owned
Echo Line Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl 28.8cc Trimmer	Owned
Stihl 28.8cc Trimmer	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned

Superior Landscaping Lawn Service, Inc.

Equipment List

January 21, 2016  
Owned or Leased

Purchase Description	Owned or Leased
Stihl Hedge Trimmer STEHL-100	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl 28.8cc Trimmer	Owned
Stihl 28.8cc Trimmer	Owned
2009 KAW 44" Hedge Trimmer KHS1100-B1	Owned
Echo Hedge Trimmer ECESH265	Owned
Echo Hedge Trimmer ECESH265	Owned
Stihl 28.8cc Trimmer	Owned
2009 KAW 44" Hedge Trimmer KHS1100-B1	Owned
Echo Hedge Trimmer ECESH265	Owned
2009 KAW 44" Hedge Trimmer KHS1100-B1	Owned
2009 KAW 44" Hedge Trimmer KHS1100-B1	Owned
Stihl 28.8cc Trimmer	Owned
2009 KAW 44" Hedge Trimmer KHS1100-B1	Owned
Echo Hedge Trimmer ECESH265	Owned
2009 KAW 44" Hedge Trimmer KHS1100-B1	Owned
2009 KAW 44" Hedge Trimmer KHS1100-B1	Owned
2009 KAW 44" Hedge Trimmer KHS1100-B1	Owned
2009 KAW 44" Hedge Trimmer KHS1100-B1	Owned
Shindaiwa SHET282 Trimmer	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
Shindaiwa SHET282 Trimmer	Owned
2009 KAW 44" Hedge Trimmer KHS1100-B1	Owned
Echo Line Trimmer	Owned
Echo Line Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
2009 KAW Edger KEL27B-A1	Owned
Echo Hedge trimmer Eceshc265	Owned
Echo Hedge trimmer Eceshc265	Owned
Stihl 28.8cc Trimmer	Owned
Stihl 28.8cc Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Echo Hedge trimmer Eceshc265	Owned
Echo Hedge trimmer Eceshc265	Owned
Echo Hedge trimmer Eceshc265	Owned

Equipment List

January 21, 2016  
Owned of Leased

Purchase Description	Owned of Leased
Echo Hedge trimmer Eceshc265	Owned
Echo Hedge trimmer Eceshc265	Owned
Shindaiwa T270A Trimmer	Owned
Shindaiwa T270A Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
Shindaiwa HT 23140 Hedge Trimmer	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Shindaiwa SHET282 Trimmer	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Shindaiwa SHET282 Trimmer	Owned
Stihl Hedge Trimmer STEHL-100	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
2009 KAW Solid Shaft Trimmer KGT27B-A1	Owned
Stihl 28.8cc Trimmer	Owned
Shindaiwa STEHS45-24 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Stihl Hedge Trimmer STEHL-100	Owned

Superior Landscaping Lawn Service, Inc.

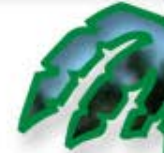
Equipment List

January 21, 2016  
Owned or Leased

Purchase Description	Owned or Leased
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Shindaiwa SHET282 Trimmer	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Shindaiwa SHET282 Trimmer	Owned
Stihl Hedge Trimmer STEHL-100	Owned
Stihl Hedge Trimmer STEHL-100	Owned
John Deere 6x4 Diesel Model# 419195	Owned
Gallon Elliptical Horizontal Tank 84x55x142	Owned



# ESTATE



landscaping & lawn  
management

*Superior Service From The Ground Up*

**Miromar Lakes Community Development District**

**Monthly Site Assessment Report**

**or**

**September - October 2011**

# Proactive Management    Communication    Observations and Improvements

## Issue:

Due to recent critical and candid feed back it has become apparent that the Estate management team with core responsibilities for the Miromar Lake Community Development District has become complacent as it related to operational and managerial responsibilities. Observations included communication gaps, service level degradation and reactive management practices.

## Resolution:

The following corrective measure have been initiated and implemented immediately:

1. Insertion of a new Account Manager Charlie Hemelgarn separate of the HOA. The CDD will be the primary focus and allow him to view the project with a 'fresh eyes' mindset while evaluating the property and service provided on a daily, weekly and monthly basis.
2. Meet onsite bi-weekly or more often with the District Representative to review site conditions and provide proactive site improvement options.
3. Submission of a weekly report to the District Representative detailing work completed from the previous week and work scheduled for the up coming week.
4. Submission of a comprehensive monthly report describing in detail work completed during the past month, work scheduled for the up coming month recap of areas of concern with proposed solutions and potential associated costs.
5. Attendance at all regularly scheduled Board of Directors Meetings by the account manager and a senior member of the management team to answers any questions that arise from the Board, staff or residents.

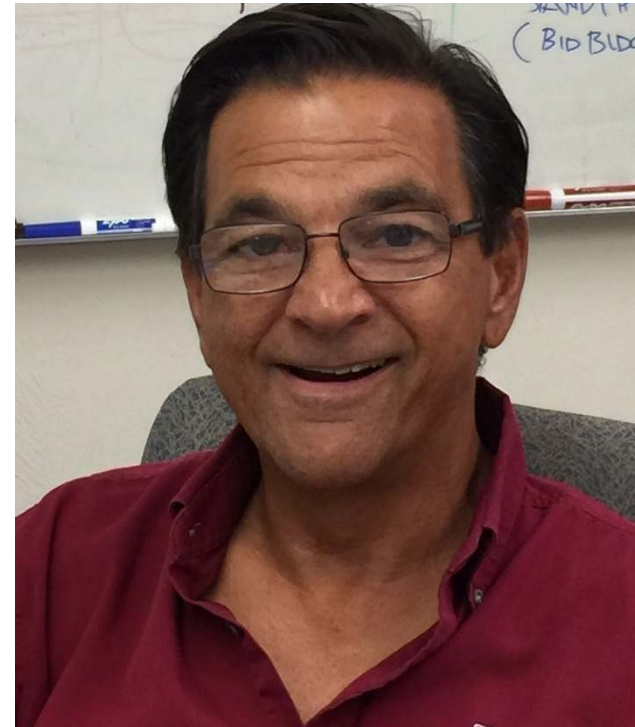




# Account Manager Charlie Hemelgarn

## Educational and Professional Background:

- 20 plus years of management experience
- Florida Certified Horticulture Professional
- Florida Best Management Practices
- Licensed Irrigation Technician
- ISA Certified Arborist
- Florida water Star Accredited Professional



## Contact Info:

Charlie Hemelgarn  
Cell # - (239)-825-1971  
Chemelgarn@TripleJinc.com



## Remediation Issue

Bougainvillea hedge located on the east and west side of Ben Hill Griffin Boulevard has become overgrown, vegetation infested and is crowding out the existing palm and hardwood trees.

### Immediate Response Plan



Before



After

- Removal of all undesirable vegetation from bougainvillea and existing trees.
- Selective pruning to provide separation between bougainvillea and trees.
- Re-establishment of a clean bed edge.

### Property Enhancement Idea

- Installation of approximately (30) new bougainvillea to fill voids in plant coverage.
- Estimate Cost \$1,749.00
- *Completed at No Charge to CDD*





## Remediation Issue

Bougainvillea hedge located on the east and west side of Ben Hill Griffin Boulevard has become overgrown, vegetation infested and is crowding out the existing palm and hardwood trees.

### Immediate Response Plan



Before



After

- Removal of all dead plant material.
- Detail manicure area i.e. undesirable vegetation.
- Relocated exposed irrigation line.
- Re-establishment of a clean bed edge.

### Property Enhancement Idea

- Installation of 16 new viburnum to fill voids in plant coverage.
- Estimate Cost \$3,171.42
- *Completed at No Charge to CDD*





## Remediation Issue

Verona Lago retention pond and roadways plant material has become over-grown. Plant material extends onto traffic lanes, undesirable vegetation and debris are present.

### Immediate Response Plan



Before



After

- Ensure all Plants are pruned
- Selective pruning to provide separation between bougainvillea and trees.
- Re-establishment of a clean bed edge.

### Property Enhancement Idea

- No recommendations at this time.



# Services Completed for the Month of September.

num	name	cu_culist	crew	date	descript
4223	MIROMAR LAKES CDD	MJ	5	06-Sep-16	Mow- Floratam- 48x BHG PERIMETER /FGCU PKWY/
4223	MIROMAR LAKES CDD	MJ	5	06-Sep-16	Bahia-Mowing 42x BHG PERIMETER / 42X FGCU PKWY
4223	MIROMAR LAKES CDD	MJ	43	06-Sep-16	Irrigation Checks BHG MEDIAN (Weekly)
4223	MIROMAR LAKES CDD	MJ	1	07-Sep-16	Mow 48x PENNINSULA
4223	MIROMAR LAKES CDD	MJ	5	07-Sep-16	Zoysia Mowing/Weed 80x BHG MEDIAN
4223	MIROMAR LAKES CDD	MJ	1	12-Sep-16	Mow 48x PENNINSULA
4223	MIROMAR LAKES CDD	MJ	5	12-Sep-16	Mow- Floratam- 48x BHG PERIMETER /FGCU PKWY/
4223	MIROMAR LAKES CDD	MJ	5	12-Sep-16	Bahia-Mowing 42x BHG PERIMETER / 42X FGCU PKWY
4223	MIROMAR LAKES CDD	MJ	43	12-Sep-16	Irrigation Checks BHG MEDIAN (Weekly)
4223	MIROMAR LAKES CDD	MJ	1	13-Sep-16	Mow 48x PENNINSULA- mnhrs to go w 9/12/16
4223	MIROMAR LAKES CDD	MJ	5	13-Sep-16	Zoysia Mowing/Weed 80x BHG MEDIAN
4223	MIROMAR LAKES CDD	MJ	43	15-Sep-16	Irrigation Check 6X I 75 BERM
4223	MIROMAR LAKES CDD	MJ	5	16-Sep-16	Zoysia Mowing/Weed 80x BHG MEDIAN
4223	MIROMAR LAKES CDD	MJ	43	16-Sep-16	Misc Irrigation Repair NC Part of Contract
4223	MIROMAR LAKES CDD	MJ	35	16-Sep-16	Shrub 4X Fert/Insect
4223	MIROMAR LAKES CDD	MJ	43	19-Sep-16	Irrigation Checks BHG MEDIAN (Weekly)
4223	MIROMAR LAKES CDD	MJ	43	19-Sep-16	Irrigation Checks 6x FGCU BERM
4223	MIROMAR LAKES CDD	MJ	1	20-Sep-16	Mow 48x PENNINSULA
4223	MIROMAR LAKES CDD	MJ	5	20-Sep-16	Zoysia Mowing/Weed 80x BHG MEDIAN
4223	MIROMAR LAKES CDD	MJ	43	20-Sep-16	Irrigation Check Penninsula/BHHG/Verona Lago 12X
4223	MIROMAR LAKES CDD	MJ	5	21-Sep-16	Mow- Floratam- 48x BHG PERIMETER /FGCU PKWY/
4223	MIROMAR LAKES CDD	MJ	5	21-Sep-16	Bahia-Mowing 42x BHG PERIMETER / 42X FGCU PKWY
4223	MIROMAR LAKES CDD	MJ	1	26-Sep-16	Mow 48x PENNINSULA
4223	MIROMAR LAKES CDD	MJ	5	26-Sep-16	Mow- Floratam- 48x BHG PERIMETER /FGCU PKWY/
4223	MIROMAR LAKES CDD	MJ	5	26-Sep-16	Bahia-Mowing 42x BHG PERIMETER / 42X FGCU PKWY
4223	MIROMAR LAKES CDD	MJ	43	26-Sep-16	Irrigation Checks BHG MEDIAN (Weekly)
4223	MIROMAR LAKES CDD	MJ	23	23-Sep-16	Prune Shrubs- Power 3x -(1M/48Wks)
4223	MIROMAR LAKES CDD	MJ	5	27-Sep-16	Zoysia Mowing/Weed 80x BHG MEDIAN
4223	MIROMAR LAKES CDD	MJ	80	29-Sep-16	September Lawn Maintenance Installment
4223	MIROMAR LAKES CDD	MJ	80	29-Sep-16	September Lawn Maint Installment 10% Retainage
4223	MIROMAR LAKES CDD	MJ	1	30-Sep-16	Mow FGCU Berm 6X
4223	MIROMAR LAKES CDD	MJ	5	30-Sep-16	Zoysia Mowing/Weed 80x BHG MEDIAN
4223	MIROMAR LAKES CDD	MJ	37	30-Sep-16	Tree & Palm Fertilization/Insect 3 of 4X
4223	MIROMAR LAKES CDD	MJ	41	30-Sep-16	Irrigation Check Penninsula/BHHG/Verona Lago 12X



## Services Scheduled for the Month of October

Miromar Lakes CDD	
Description	Scheduled Occ for October
Property Walks	4
Mow - Floratam 48X BHG	4
Mow 48x peninsula	4
Bahia-Mowing 42X BHG	4
Mow turf I-75 Berm 6X	4
Mow/Weed Zoysia 80X BHG	6
Power prune Shrubs	4
Irrigation Check	1
Irrigation Check 6x I-75 Berm	1
Irrigation Check 6x FGCU	1
Irrigation Check BFG	1
Irrigation Check BHG	4
IPM Visit	2



# Schedule of Enhancements extra s proposed through ctober

2 1 Estate Sales Sheet										SALES ADMIN
<b>Enhancements</b>										October 19, 2016 3:02 PM
ate Proposed	Cust	Cust ame	Code	ob escription	id	id rs	M	Status	ate Sold	otes
02/22/16	4223	Miromar Lakes CDD	E/I	10813- Phase 3 Plant Install w/Irrigation	\$ 7,169.41	21.4	MJ	BILLED	2/24/2016	
03/07/16	4223	Miromar Lakes CDD	E	10907- 60 Viburnum	\$ 795.00	8.6	MJ	BILLED	3/9/2016	
03/18/16	4223	Miromar Lakes CDD	E	11006- Viburnum Install	\$ 993.75	10.7	MJ	BILLED	3/21/2016	
04/22/16	4223	Miromar Lakes CDD	E	11211- Ben Hill Griffin Median Plant Install	\$ 10,222.66	101.5	MJ	BILLED	4/25/2016	
04/27/16	4223	Miromar Lakes CDD	E	11235- 15 Viburnum	\$ 1,192.50	30.0	MJ	BILLED	4/27/2016	
04/28/16	4223	Miromar Lakes CDD	E	11256- Plant Install-Ben Hill Griffin Under Oaks	\$ 5,498.00	88.3	MJ	BILLED	4/29/2016	
05/25/16	4223	Miromar Lakes CDD	E	11410- Pump Station #6 Viburnum	\$ 466.40	2.0	MJ	BILLED	7/13/2016	7/13 rcvd email approval
06/10/16	4223	Miromar Lakes CDD	E	11469- 5 Pallets of Bahia	\$ 1,000.00	20.0	MJ	BILLED	6/15/2016	
06/10/16	4223	Miromar Lakes CDD	E	11470- 4 Pallets of Bahia	\$ 800.00	16.0	MJ	BILLED	6/15/2016	
06/10/16	4223	Miromar Lakes CDD	E	11471- Replace 3 Dead Viburnum	\$ 238.50	6.0	MJ	BILLED	6/15/2016	
02/12/16	4223	Miromar Lakes CDD	E	10755- Plant Install - Option 1	\$ 59,004.86	539.9	TB	PENDING		
02/12/16	4223	Miromar Lakes CDD	E	10756- Plant Install - Option 2	\$ 48,495.50	400.4	TB	PENDING		
04/06/16	4223	Miromar Lakes CDD	I	11123- On Site Watering,Fuel Surcharge&Generator	\$ 4,305.00	20.0	MJ	PENDING		
05/25/16	4223	Miromar Lakes CDD	E	11411- Bougainvillea-Ben Hill Median	\$ 181.92	1.7	MJ	PENDING		
08/08/16	4223	Miromar Lakes CDD	E	11872- Replace Damaged Plants in Fire	\$ 35,131.40	458.7	MJ	PENDING		
08/18/16	4223	Miromar Lakes CDD	E	11929- Berm-St Moritz & Tivoli Plant Install	\$ 39,414.00	257.7	MJ	PENDING		
10/10/16	4223	Miromar Lakes CDD	E	12210- 16 Viburnum-Modena Across from 18020	\$ 3,171.52	12.8	MJ	PENDING		
10/12/16	4223	Miromar Lakes CDD	E	12243- 30 Bougainvillea-Ben Hill Griffin	\$ 1,749.00	7.9	MJ	PENDING		







*"Superior service from the ground up."*

P.O. Box 7258  
Fort Myers FL 33911-7258  
Ph: 239-498-1187  
Fx: 239-337-7093

**Transmittal Letter**

To: Mr. Charlie Krebs at Hole Montes and Associates  
6200 Wiskey Creek Drive  
Fort Myers, FL 33919  
From: Kevin Kollmann  
Subject: Miromar Lakes CDD  
Date: October 24, 2016

Enclosed are copies of our proposal for each of your board members.

If you have any others questions, please contact us at (239) 498-1187.

Hand delivered: October 24, 2016

Time: \_\_\_\_\_

Signed by: \_\_\_\_\_

Printed Name: \_\_\_\_\_



*Superior Service From The Ground Up*

October 24, 2016

Miromar Lakes Community Development District  
20141 N.E. 6<sup>th</sup> Terrace  
Wilton Manors, Florida 33305  
Attention District Manager – James P. Ward

Re: Landscapes Maintenance Bid for Miromar Lakes Community Development District

Dear Mr. Ward:

Thank you for the opportunity to submit a proposal for the landscape maintenance of Miromar Lakes Community Development District. After reviewing and evaluating the bid packet including the detailed specifications, we are pleased to submit for consideration the enclosed proposal and related documents.

In addition to the contract, proposal, bid schedule and public entity crime form included in the bid packet, we have provided responses to section 2.06.1-4-i-vii. PREPARATION AND SUBMISSION OF BIDS:

The Estate Team understands the expectations of quality and services which are required to maintain the level of detail everyone has come to know and appreciate. We will utilize a proactive management approach to ensure goals, objective and requests are fulfilled in a timely and professional manner.

Please do not hesitate to contact me directly if there are any questions or clarifications required. I can be reached via phone at (239) 872-0984 or by e-mail at [KKollmann@EstateLandscaping.com](mailto:KKollmann@EstateLandscaping.com). We look forward to continuing our relationship and being the preferred Landscape Provider for the Miromar Lakes Community Development District.

Regards,

A handwritten signature in black ink, appearing to read "Kevin Kollmann".

Kevin Kollmann  
Vice President  
Estate Landscaping

THIS CHECK IS AN ORIGINAL WATERMARK PRINTED ON THE BACK THE FRONT OF THE

# BuseyBANK

**OFFICIAL CHECK**  
ISSUED BY: MONEYGRAM PAYMENT SYSTEMS, INC.  
P.O. BOX 6476, MINNEAPOLIS, MN 55480  
DRAWEE: BUSEY BANK  
EDENHURST, IL

700734948

DOCUMENT HAS ANTI-COUNTERFEIT SECURITY FEATURES. THESE FEATURES WILL INDICATE A COPY.

FOR

Remitter: ESTATE LANDSCAPING AND LAWN

DATE

AMOUNT

P. \$21,000 DOLLARS AND 00 CENTS

October 19, 2016

\$21,000.00

TO THE ORDER OF

MIROMAR LAKES LAKES  
COMMUNITY DEVELOPMENT DISTRICT

DRAWER: BUSEY BANK



BUSEY BANK

⑆700734948⑆ 11031009510001281998⑆

700734948

Remitter: ESTATE LANDSCAPING AND LAWN

DATE

AMOUNT

\$21,000 DOLLARS AND 00 CENTS

October 19, 2016

\$21,000.00

MIROMAR LAKES LAKES  
COMMUNITY DEVELOPMENT DISTRICT

# **Miromar Lakes Community Development District**

Landscape Maintenance of Rights-of-Ways and similar Planting

Areas within the District

Bid Proposal Responses and Submittals

Prepared by:

Estate Lawn and Landscape Maintenance

October 2016



**Section 2.06**  
**2.06-1, 2.02-2, 2.06-3, 2.06-4a, 2.06b, 2.06c and 2.06d.i-vii**  
**Preparation and submission of the Bid**

**2.06-1 Signature of Bidder:**

Estate Landscaping Response - Signed Proposal and Resolution of Authorization enclosed.

**2.06-2 Basis for Bidding:**

Estate Landscaping Response - Enclosed pricing for work item as either lump sum or unit price.

**2.06-3 Price:**

Estate Landscaping Response - Enclosed total pricing calculated off the lump sum and/or unit pricing.

**2.06-4 Submission of Bids:**

**2.06-4.a Each bid must be submitted on the Proposal Form as furnished together with suitable Proposal Guaranty:**

Estate Landscaping Response- Enclosed please find fully completed and executed proposal forms accompanied by a certified bank check totaling no less than five percent (5%) of the bid amount made payable to Miromar Lakes Development District as a bid guarantee. (\$21,000)

**2.06.4. b The proposal and bid guarantee must submitted in a sealed envelope, which shall be marked so as to clearly indicate its contents and the name of the bidder:**

Estate Landscaping Response - Completed and submitted ten (10) printed copies and flash drive electronic copy.

**2.06.4. c The Bidder must submit with its bid an accompanying letter in which he shall list the name and addresses of its major Subcontractors together with the services they will supply:**

Estate Landscaping Response -

Everglades Pinestraw, Inc.  
5552 Tice Street Fort Myers FL, 33905.  
Phone 239-332-0015.

**2.06. d The bidder shall submit with his Proposal evidence in Landscape Maintenance and financial status by providing the following:**

Estate Landscaping Response – Please see answers to specific questions list below in 2.06.d.i-vii.

**2.06.d.i Proof that he maintains a permanent place of business; and**

Estate Landscaping Response –

Estate Landscaping and Lawn Management  
2360 Prince Street  
Fort Myers, FL 33911-7258  
Telephone Number (239)-498-1187  
Website [WWW.Estatelandscaping.com](http://WWW.Estatelandscaping.com)

Please see attached Certificate of Occupancy for proof that Estate maintains a permanent place of business. (Attachment #1)

**2.06.4.d.ii Proof that he has adequate plant, machinery, manpower and equipment and can do the work properly, expeditiously and in high quality manner in order to meet time and budget requirements; and**

Estate Landscaping Response –

Plant not applicable.

*Corporate Headquarters:*

Fort Myers, FL  
Office Space – 13,000 square feet  
Yard Space – 114,000 square feet  
Total Space – 127,000 square feet

*Naples Satellite Branch:*

Office space, storage facility and yard - 10,000 square feet

*Machinery and equipment:*

<b>Equipment</b>	<b>Quantity</b>
Crew Trucks	16
Crew Trailers	9
Pick Up Trucks	8
Irrigation Trucks	4
Pest Control Trucks	3
Pest Control Trailers	3

Toro Greens-master Reel Mower	3
Toro Triplex Reel Mower	1
Rotary Mowers 36" to 60 "	28
Rotary Mowers 21"	7
Stick Edger	24
Line Trimmer	30
Hedge Trimmer	18
Power Pruner	4
Chain Saw	4
Back Pack Blower	20
Back Pack Fertilizer Blower	3
New Holland Tractor	1
New Holland Skid-Steer	1
PC Z-Sprayer	3
Tractor Mounted Spreader	1
Utility Vehicle	7

*Employees:*

Company Wide

Number of employees summer season (May-September) – Approximately 100 to 110

Number of employees winter season (October – April) – Approximately 45 to 55

Number of employees assigned to perform work for the Miromar Lakes Community Development District:

- 1 Account Manager
- 1 Operations Supervisor
- 1 Certified Irrigation Technician
- 1 Pest Control Technician
- 1 Foreman
- 9-13 Gardeners based on season and operations being performed

*In consideration of the consistent, well-manicured appearance throughout Miromar Lakes Community Development District:*

Estate will be employing a 'fresh eyes' approach accompanied by pro-active management practices to ensure there is a consistent, well communicated and dynamic approach to managing the CDD landscape requirements.

To ensure that proactivity and communication remain at the highest levels Estate has initiated and will be utilizing the following management and response practices:

- New Account Manager separate from the HOA. The CDD will be the sole responsibility of Charlie Hemelgarn. This will allow for the 'fresh eyes' mindset when evaluating the property and the services provided on a daily, weekly and monthly time period.
- Meeting onsite bi-weekly or as needed with the District Representative to review the site in whole and provide proactive ideas for site improvements.
- Submission of a weekly report to the District Representative detailing work completed from the previous week, work scheduled for the upcoming week and areas of concern.
- Submission of a comprehensive monthly report detailing all work completed in the past month, work scheduled for the upcoming month and recap of areas of concern with proposed solutions and potential associated costs.
- Attendance at all regularly scheduled Board of Directors Meetings by the Account Manager and a senior member of the management team to answer any questions posed by the Board staff or residents.

Estates belief is that by enacting the principles detailed above we can provide transparent, forward thinking and pro-active strategic and tactical management practices to ensure all the requirements and expectations of the CDD and its representatives are met or exceeded.

Listed below are the educational backgrounds and professional experience of Estates Owner, Branch Manager and key employees that will be assigned to Miromar Lake Community Development District.

**Owner and Executive Vice President: Kevin Kollmann**

- BIE Auburn University, MBA Florida Institute of Technology
- Certified Pest Control Operator
- Florida Best Management Practices Certified
- LTD Commercial Fertilizer Applicator
- Vice Chairman, Gateway CDD Roadway Landscape Advisory Committee
- 27 years management experience
- 15 years landscape management experience
- 5 years' experience as a Plant Manager for a fertilizer company
- 5 years' experience as a Fertilizer and Chemical Business Manager for TERRA Corporation –Florida Division

**Branch Manager CDD Account Manager: Charlie Hemelgarn**

- Florida Certified Horticulture Professional
- Florida Best Management Practices Certified
- Licensed Irrigation Technician
- ISA Certified Arborist
- Florida Water Star Accredited Professional
- Over 20 years of Horticultural and Landscape management experience
- LTD Commercial Fertilizer Applicator
- Over 20 years Landscape and Property Management experience



Operations Supervisor: Miguel Barreto

- Bi-Lingual in English and Spanish giving him the ability to communicate with the mowing and pruning crews and the Account Manager, Charlie Hemelgarn
- Florida Certified Horticultural Professional
- Florida Best Management Practices Certified
- 15 years Landscape Management experience
- 4 years' experience managing the landscaping for Miromar Lakes Master Association
- LTD Commercial Fertilizer Applicator
- Pest Control Spray ID Card

Foreman: Felix Oxlaj

- Bi-Lingual in English and Spanish
- Florida Best Management Practices Certified
- Pest Control Spray ID Card
- 8 years landscape experience at Miromar Lakes

**2.06.4.d.iii Proof of recent, current and projected workloads of the firm, together with evidence of previously awarded contracts to the firm by owner; and**

Estate Landscaping Response – Estate landscaping serves approximately 250 plus diverse clients located throughout Lee and Collier Counties. Estate currently provides landscape services to Miromar Lake HOA, Miromar Lake CDD, Bella Terra HOA, various communities and associations located in Colonial Country Club. (Copies of fully execute contracts are available upon request.)

**2.06.4.d.iv Proof that he has suitable financial backing status to allow him to meet the obligations as outlined in and incident to the work; and**

Estate Landscaping Response – Estate Landscaping has the financial backing and stability to provide a consistent, high level of service. Estate Landscaping has a low debt to equity ratio and has never failed to complete a project.

Our excellent payment history and established line of credit allow us excess availability of capital for this project.

Banking and Credit References: (Please see Attachment #2)

**2.06.4.d.v Proof that he has successful contractual and technical experience in work of similar contracts, size and scope within Lee County and/or surround areas; and**

Estate Landscaping has been the service provider to Miromar Lakes Community Development District for over the past six (6) years and has been providing similar services to other local clients.

Miromar Lakes Beach and Golf Club  
 Miromar Lakes, FL  
 Chris Bevers Director of Golf and Grounds Maintenance: (239) 287-1061  
 Landscaping Managed by Estate since 2001

Bella Terra HOA  
 Estero, FL  
 Greg Grimaudo, Board President: (239) 671-3404  
 Landscaping Managed by Estate since 2013

Colonial Country Club (various HOA's/COA's)  
 Fort Myers, FL  
 Kathy Ownes, President of Home Owners Association: (239) 225-2775  
 Landscape Managed by Estate since 2003

Miromar Lakes Communities  
 Miromar Lakes, FL  
 Michael Fabian, Property Manager: (239) 287-2916  
 Landscape Managed by Estate since 2001

Please see attached reference letters for these properties (attachments #3, 4, 5 and 6)

**2.06.4.d.vi Proof that he has all valid necessary state, county and local licenses or certificates of competency covering all aspects of the Bidder and the work detailed in the contract documents; and**

Estate currently holds all required state, county and local licenses and certificates to perform the work outlined in the contract documents for Miromar Lakes Community Development District. Specifically Estates Pest Control License Number JB104200 is renewed and current with Mark Johonnett holding the Certified Pest Control Operator (CPCO) licensing.

Other areas of expertise certification and competency include Irrigation and Sprinkler Control, Landscape Restricted Control, FNGLA Certified Horticulture Professional, Landscape Maintenance, Certified Pest Control Operator, Best Management Practices, Storm-water Erosion and Sedimentation Control Inspector

Estate also possesses necessary insurance coverages to fulfill the requirements of the Miromar Lakes Community Development District.

Listing of Attachments

Attachment #1 - Certificate of Occupancy  
 Attachment #2 - Estate Credit References

- Attachment #3 - Letter of Reference – Chris Bevers
- Attachment #4 - Letter of Reference – Greg Grimaudo
- Attachment #5 - Letter of Reference – Kathy Owen
- Attachment #6 – Business Tax Receipt - Estate
- Attachment #7 - Pest Control License
- Attachment #8 - CPOC License
- Attachment #9 - CPOC Renewal
- Attachment #10 – BMP Certificate Charlie Hemelgarn
- Attachment #11 – Irrigation Certificate Charlie Hemelgarn
- Attachment #12 – Insurance Cert. General Liability – Estate
- Attachment #13 – Insurance Cert. Auto Estate
- Attachment #14-14.7- Various other Company Certifications/Licenses
- Attachment #15 – Subcontractor letter
- Attachment #16 – Insurance Cert. General Liability Subcontractor
- Attachment #17 – Insurance Cert. Property Subcontractor
- Attachment#18 – Business Tax Receipt Subcontractor
- Attachment#19 – W-9 Subcontractor
- Attachment#20 – Section 4 Fully executed Proposal
- Attachment#21 – Certified Resolution Estate
- Attachment#22 – 2016 annual Report Filing Estate
- Attachment#23 – Value Engineering/Estate Bucks Letter
- Attachment#24 – ML CDD Landscape Bid Form and Bid Schedule
- Attachment#25 – Copy of September – October Site Assessment Report

I.D. numbers for IRS – Federal ID # 20-8118894

**2.06.4.d.vii Proof that all the subcontractors he proposes to use hold all valid necessary state, county and local licenses, and certificates of competency covering all operations of said subcontractor.**

Estate Landscape Response – Estate is a full service provider of landscape services which perform most operations with a fully trained in-house staff. On occasion Estate will utilize the technical skills of our service partner base to provide specialized services to our customer base. Based on the current specifications and bid documents Estate will be utilizing the following subcontractors:

Everglades Pinestraw, Inc.  
 5552 Tice Street Fort Myers FL, 33905.  
 Phone 239-332-0015.

CITY OF FORT MYERS  
2200 SECOND STREET  
FORT MYERS, FL 33901

Attachment #1

BUILDING & ZONING  
2205 UNION STREET  
FORT MYERS, FL 33901

BUILDING AND ZONING

CERTIFICATE OF OCCUPANCY

This is a Final Certificate of Occupancy

This Certificate issued pursuant to the requirements of the Standard Building Code certifying that at the time of issuance this structure was in compliance with the various ordinances of the City regulating building construction or use. For the following:

Certificate of Occupancy No. 96100498-001 Building Permit No. 96100498  
Lot: 1-3+16-18 Block: 16 Parcel Number: 194425P1003160010

Subdivision: 145 : FRANKLIN PARK

~~State Land Use Code: 9400 : VACANT FLOOR AREA~~

Use Classification: Group B : BUSINESS

Building Address: 2360 PRINCE ST

Type Construction: Unknown Zoning: I1

Legal Description:

PRIOR PARCEL#: 34530020  
FRANKLIN PARK BLK 16PB 4 PG 72 LOTS 1-3 + 16-18

Power Release Information: 08/13/97 12:00PM

Permit Job Description: NEW COMMERCIAL BUILDING (OFFICE BUILDING FOR SOD CO)

C.O. Description: NEW COMMERCIAL BUILDING

Owner of Building: TRIPLE, J OF LEE CO. INC  
PO BOX 6742  
FT. MYERS FL 33911

Paul E. Keller  
Building Official or Authorized Agent

Date: 8/12/97

NOTE: A new certificate is required if the use of the building or premises is changed, or if alterations are made to the building or property described. A new certificate voids any certificate of prior date.

Post in a Conspicuous Place

**Attachment # 2**

**Credit Information for**

**ESTATE LANDSCAPING & LAWN MANAGEMENT LLC**

**Federal ID#:** 20-8118894

**Physical Address:** 2360 Prince Street  
Fort Myers, FL 33916

**Billing Address:** P.O. Box 7258  
Fort Myers, FL 33911-7258

**Phone:** (239) 498-1187  
**Fax:** (239) 337-7093

**Purchase Orders Required:** Yes

**Tax Exempt:** No

**State:** Florida

**Bank:** Busey Bank Florida  
Jonathan Engh  
7980 Summerlin Lakes Dr. Suite 204  
Fort Myers, FL 33907  
(239) 689-7148

**Trade References:** Sario Power Mower, Inc.  
P.O. Box 1169  
Fort Myers, FL 33902  
(239) 322-1955

Cordiers Landscape Supply  
24119 Production Circle  
Bonita Springs, FL 34135  
(239) 495-5444

John Deere  
6281 Arc Way  
Fort Myers, FL 33912  
(239) 936-5959

Landscaper's Choice  
24242 Production Cr.  
Bonita Springs, FL 34135  
(239) 676-8293

**Officers/Owners:** Pamela Kollmann, President  
11770 Rosemount Drive  
Fort Myers, FL 33913

Kevin Kollmann, Vice President  
11770 Rosemount Drive  
Fort Myers, FL 33913





Estate Landscaping & Lawn Management, LLC  
PO Box 7258  
Fort Myers, FL 33911

Subj. Formal Letter of Recommendation for Estate Landscaping & Lawn Management, LLC.

The Miromar Lakes Community Common Area landscaping has been maintained by Estate Landscaping for approximately 10 years since the community began. In the 9 years that I have been working for Miromar Lakes, Estate Landscaping has performed their work in an extremely organized and professional manner. As the property has grown in size and complexity, Estate Landscaping has responded in providing the necessary staff increases to accommodate the needs of the community.

These account managers communicate with myself and my superiors on a regular basis, almost daily, as to the progress of the work and to address any concerns that have arisen.

I would recommend Estate Landscaping for complete grounds maintenance for any size property or community.

Respectively,

Chris Beyers  
Director of Golf and Grounds Maintenance at Miromar Lakes  
Miromar Lakes Beach & Golf Club  
(239) 433-6800

**Single Family Homeowners at Bella Terra  
Association, Inc.**

20070 Bella Terra Blvd.

Esteros, FL 33928

Phone: 239-495-7172 \*\* Fax: 239-405-7417



October 20, 2016

To whom it may concern,

We have used Estate Landscaping longer than I have been on the Board of The Directors for the Single Family homes in Bella Terra. I joined the Board in the fall of 2014. I am impressed with the concern of the management team at Estate for making our community look beautiful. Of course I am not going to say there are never any concerns and we know issues will arise with a community of almost 1100 homes. My satisfaction is also with what Estate does after a concern is raised. They are professional and work to resolve any issues in a timely manner whenever one is brought to their attention.

Dollar for dollar Estate Landscaping is the correct choice for us.

Signed,

A handwritten signature in black ink, appearing to read "Greg Grimaudo". The signature is written in a cursive, flowing style.

Greg Grimaudo

SF HOA President

**John Vesko**

---

**From:** Mark Johonnett  
**Sent:** Monday, October 17, 2016 1:54 PM  
**To:** John Vesko  
**Subject:** Fwd: Reference.

Mark Johonnett  
Account Manager  
Estate Landscaping &  
Lawn Management LLC  
M: 239-340-0014  
O: 239-498-1187  
[Mjohonnett@estatelandscaping.com](mailto:Mjohonnett@estatelandscaping.com)

Begin forwarded message:

**From:** Kathleen <[katowen59@aol.com](mailto:katowen59@aol.com)>  
**Date:** October 17, 2016 at 1:49:49 PM EDT  
**To:** Mark Johonnett <[Mjohonnett@EstateLandscaping.com](mailto:Mjohonnett@EstateLandscaping.com)>  
**Subject:** Reference.

October 17, 2016

To whom it may concern,

I am president of the Shadow Glen II Hoa at Colonial Country Club in Fort Myers, Florida. For the past 10 years I have worked closely with management of Estate landscaping. I am very happy with the quality of work they have performed for us and enjoy working with the crew managers. It is not unusual for me to ask for resolution to a problem and have it remedied the same day. It is this level of service that solidifies our relationship with Estate. We find that their depth of services allows us to work with one company rather than having to outsource. I would highly recommend this company.

Sincerely,

Kathy Owen  
President  
Shadow Glen II at Colonial

Sent from my iPhone



**Local Business Tax Receipt**

SUOD0004

Attachment #6

Dear Business Owner:

Your 2016-2017 Lee County Local Business Tax Receipt is attached below for account number 0703306.

If there is a change in one of the following, refer to the instructions on the back of this receipt.

- Business name
- Ownership
- Physical location
- Business closed

This is not a bill. Detach the bottom portion and display in a public location.

I hope you have a successful year.

Sincerely,

Lee County Tax Collector

2016 - 2017  
**LEE COUNTY LOCAL BUSINESS TAX RECEIPT**

Account Number: 0703306

Account Expires: September 30, 2017

Location:  
2360 PRINCE ST  
FT MYERS FL 33916

ESTATE LANDSCAPING AND LAWN MGMNT LLC  
KOLLMANN KEVIN  
2360 PRINCE ST  
FT MYERS FL 33916

May engage in the business of:

PROFESSIONAL LANDSCAPING COMPANY

The business and qualifier on this Business Tax Receipt is "REGISTERED" in compliance with ordinance 08-08.

**THIS LOCAL BUSINESS TAX RECEIPT IS NON REGULATORY**

Payment Information:

PAID 020437-15-1

08/23/2016 01:59 PM

\$50.00

State of

Florida



Department of Agriculture and Consumer Services  
Bureau of Entomology and Pest Control

PEST CONTROL LICENSE

Number: JB104200

ESTATE LANDSCAPING & LAWN MANAGEMENT  
2360 PRINCE ST. FORT MYERS, FL 33908

STATE OF FLORIDA  
Department of Agriculture and Consumer Services  
BUREAU OF LICENSING AND ENFORCEMENT

Date: October 30, 2015  
File No.: JB104200  
Expires: October 31, 2016

THE PEST CONTROL FIRM NAMED BELOW HAS REGISTERED UNDER THE PROVISIONS OF CHAPTER 482 FOR THE PERIOD EXPIRING: October 31, 2016

2360 PRINCE ST  
FORT MYERS, FL 33916  
ESTATE LANDSCAPING & LAWN MGMT LLC  
PO BOX 7238  
FORT MYERS, FL 33911-7238

Lawn and Ornamental

ADAM H. PUTNAM, COMMISSIONER

STATE OF FLORIDA  
Department of Agriculture and Consumer Services  
BUREAU OF LICENSING AND ENFORCEMENT

ESTATE LANDSCAPING & LAWN MGMT LLC  
2360 PRINCE ST  
PEST CONTROL FIRM

JB104200

HAS PAID THE FEE REQUIRED BY CHAPTER 482 FOR THE PERIOD EXPIRING: October 31, 2016

COMMISSIONER

Wellas Card - Fold Here  
BUREAU OF LICENSING & ENFORCEMENT  
3123 CONNER BLVD, BLDG. 8  
TALLAHASSEE, FLORIDA 32399-1650

DATE: 10/27/15 07:01



State of

Florida



Department of Agriculture and Consumer Services  
Bureau of Entomology and Pest Control

**CERTIFIED PEST CONTROL OPERATOR**

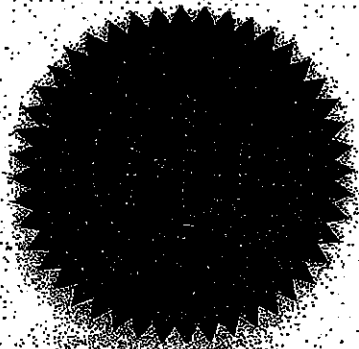
Number: JF150366

**MARK JOHN JOHONNETT**

*This is to Certify that the individual named above is a Certified Pest Control Operator and is privileged to practice*

*Law & Ornamental*

*in conformity with an Act of the Legislature of the State of Florida regulating the practice of Pest Control and imposing penalties for violations.*



*In Testimony Whereof, Witness My*

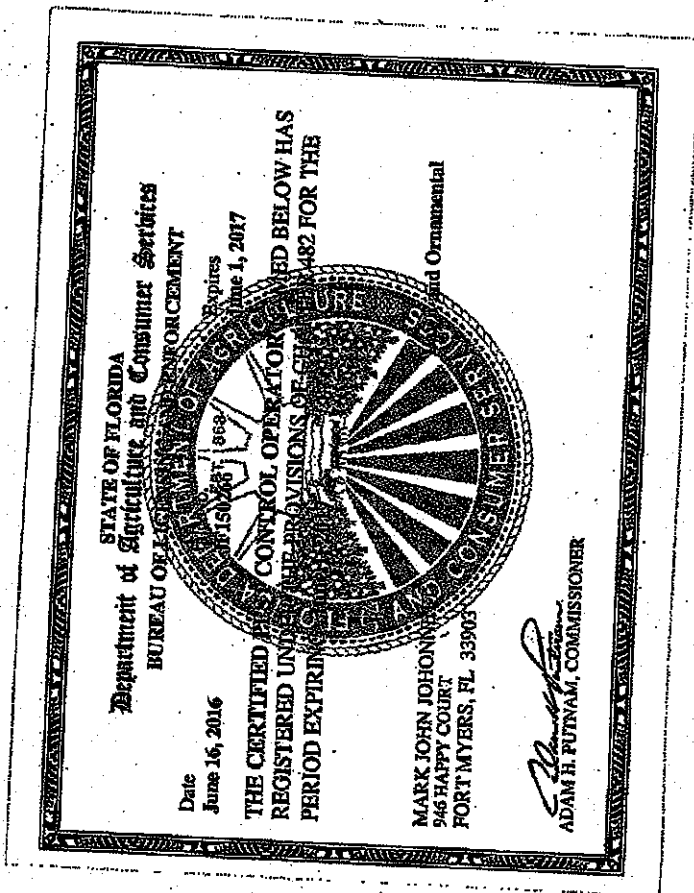
*Signature at Tallahassee, Florida on May 3, 2007.*

*Charles H. Bronson*

Charles H. Bronson  
Commissioner of Agriculture

*Charles H. Bronson*

Chief Bureau of Entomology and Pest Control



UNIVERSITY OF  
**FLORIDA**  
IPAS EXTENSION

# Certificate of Training Best Management Practices

Florida Green Infrastructure



GV007642

Certificate #

GV00764

Trainee ID #



has successfully completed the training course that  
the Green Infrastructure Program was developed through  
Florida Department of Environmental Protection and the University of

Renee Wilson

Issuer

No fee will be assessed

Heinholm

Instructor

03/07/06

Date of Class

*John Olson*  
JOER Program Administrator

JOER Program Administrator



LIC2009-00780

PKollmann@TripleJInc.com-renewal

License Holder Name: **CHARLES K HEMELGARN**  
 Firm Name: **ESTATE LANDSCAPING AND LAWN MGMT**  
 Address: **PO BOX 7258  
 FORT MYERS FL 33911**

Thank you for assisting Lee County Contractor Licensing in their effort to "Go Green". Please keep this document/file in a safe place as you will not be receiving any additional copies of your license from this office. Be sure to keep your email address current with us at all times.

Below please find your Lee County Certificate of Competency. This Certificate will need to be renewed yearly if you wish to perform work in Unincorporated Lee County. Renewal will begin in the middle of August of each calendar year. If you choose to place your license on inactive status please notify this office as soon as possible. Please keep yourself up to date with our departments information by periodically reviewing our website at [www.lee-county.com/dcd/contractorlicensing.htm](http://www.lee-county.com/dcd/contractorlicensing.htm)

In addition to this Certificate, it is your responsibility to maintain your workers compensation, general liability insurance and obtain a yearly business tax receipt from the Lee County Tax Collector while performing work in Unincorporated Lee County. You may email your certificates of insurance to [ContractorLicensing@Lee.gov](mailto:ContractorLicensing@Lee.gov). Our phone number is 239-633-8895.

Please send e-mail address and/or telephone changes to [ContractorLicensing@Lee.gov](mailto:ContractorLicensing@Lee.gov)

**IMPORTANT CHANGE PLEASE READ:**

In an effort to reduce costs and "go green" we will no longer be mailing renewal reminders. If you wish to receive a renewal reminder via email please provide us with your email address along with your case number LIC2009-00780 to [ContractorLicensing@Lee.gov](mailto:ContractorLicensing@Lee.gov). Re: "renewal by email"

-----  
 Cut Here  
 -----

**Conditions of Certificate**

Renewal due for active and inactive certificates each year in September.

COMP. NO. shall appear on all advertisements including vehicles reflecting a business name.

Shall only contract in D/B/A name as it appears on certificate. Board of Approval required on business name changes.

**LEE COUNTY  
 CERTIFICATE OF COMPETENCY  
 (239) 633-8895**

NAME: CHARLES K HEMELGARN  
 D/B/A: ESTATE LANDSCAPING AND LAWN MGMT LL  
 LICENSED FOR: Irrigation Sprinkler Contr

COMP. NO.: L509-00780  
 NOT VALID AFTER: 09/30/2018

*[Signature]*  
 Signature of License Holder

**Conditions of Certificate**

Shall maintain required insurances on active certificates.

Shall inform the Contractor Licensing Office of any address or telephone change.



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
10/17/2016

**THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.**

**IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).**

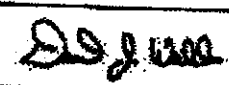
<b>PRODUCER</b> GREAT SCOTI INSURANCE INC 12155 Metro Pkwy Ste 28-A Ft Myers FL 33966-8302		<b>CONTACT NAME:</b> Daniel Wall <b>PHONE (A/C No. Ext.):</b> (239) 561-3400 <b>FAX (A/C No.):</b> (239) 561-0496 <b>E-MAIL:</b> dan@gscinsurance.com <b>ADDRESS:</b>	
<b>INSURED</b> Triple J Mgmt, LLC; Triple J Grassing, LLC; Estate Landscaping & Lawn Mgmt, LLC; Triple J Holdings, LLC 2360 Prince St, Ft Myers, FL 33916		<b>INSURER(S) AFFORDING COVERAGE</b> INSURER A: Markel Insurance Company NAIC # 35970 INSURER B: INSURER C: INSURER D: INSURER E: INSURER F:	

**COVERAGES**      **CERTIFICATE NUMBER:**      **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSUR LTR	TYPE OF INSURANCE	ADDITIONAL INSR / WAIV	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> GENERAL LIABILITY <input type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GENT. AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC		PCP20035416-00	10/17/2016	10/17/2017	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Per occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/OP AGG \$ 2,000,000 COMBINED SINGLE LIMIT (Per accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB DED      RETENTION \$ <input type="checkbox"/> CLAIMS-MADE		PCU20035416-00	10/17/2016	10/17/2017	EACH OCCURRENCE \$ 4,000,000 AGGREGATE \$ 4,000,000
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A			WC STATU-TORY LIMITS      OT-L-ER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$
A	Property		PCP20035416-00	10/17/2016	10/17/2017	Contents \$ 60,000

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES** (Attach ACORD 101, Additional Remarks Schedule, if more space is required)  
 Landscaping & Lawn Maintenance

<b>CERTIFICATE HOLDER</b> Miramar Lakes CDD 9220 Bonita Beach Rd., ste 214 Bonita Springs FL 34135	<b>CANCELLATION</b> SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
---	---





# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
10/17/2016

**THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.**

**IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).**

**PRODUCER**  
Bouchard Insurance  
P O Box 60257  
Fort Myers FL 33908

**CONTACT NAME:**  
**PHONE:** 239-489-3232  
**FAX:** 239-489-1084  
**E-MAIL ADDRESS:** dcarts@bouchardinsurance.com

**INSURED**  
**TRIPLEJM1**  
Triple J Management, LLC; Triple J Grassing, LLC;  
Estate Landscaping & Lawn Management, LLC  
DBA Triple J Grassing, LLC/Estate Landscaping &  
Lawn Management, LLC 2360 Prince Street  
Fort Myers FL 33916

INSURER(S) AFFORDING COVERAGE	NAIG #
INSURER A: Bridgefield Employers Ins Co	10701
INSURER B: Owners Insurance Company	32700
INSURER C:	
INSURER D:	
INSURER E:	
INSURER F:	

**COVERAGES**      **CERTIFICATE NUMBER: 362308892**

**REVISION NUMBER:**

**THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.**

TASK	TYPE OF INSURANCE	ADDITIONAL	POLICY NUMBER	POLICY EFF	POLICY EXP	LIMITS
CODE		INSR		(MM/DD/YYYY)	(MM/DD/YYYY)	
	<b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJ <input type="checkbox"/> LOC OTHER:					EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Per occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS-COMP/OP AGG \$
B	<b>ANY AUTO</b> <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS	Y	4435519800	6/1/2016	6/1/2017	COMBINED SINGLE LIMIT (Per accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	<b>UMBRELLA LIAB</b> <input type="checkbox"/> OCCUR <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE DED    RETENTION \$					EACH OCCURRENCE \$ AGGREGATE \$
A	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y	088052632	6/1/2016	6/1/2017	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES** (ACORD 104, Additional Remarks Schedule, may be attached if more space is required)

See Attached...

**CERTIFICATE HOLDER**

**CANCELLATION**

MIROMAR LAKES CDD  
9220 BONITA BEACH ROAD, SUITE #214  
BONITA SPRINGS FL 34135

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

AGENCY CUSTOMER ID: TRIPLEJMI

LOC#: \_\_\_\_\_



## ADDITIONAL REMARKS SCHEDULE

Page 1 of 1

<b>AGENCY</b> Bouchard Insurance		<b>NAMED INSURED</b> Triple J Management, LLC; Triple J Grassing, LLC; Estate Landscaping & Lawn Management, LLC DBA Triple J Grassing, LLC/Estate Landscaping & Lawn Management, LLC 2360 Prince Street Fort Myers FL 33916	
<b>POLICY NUMBER</b>		<b>EFFECTIVE DATE:</b>	
<b>CARRIER</b>	<b>NAIC CODE</b>		

### ADDITIONAL REMARKS

**THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM.**

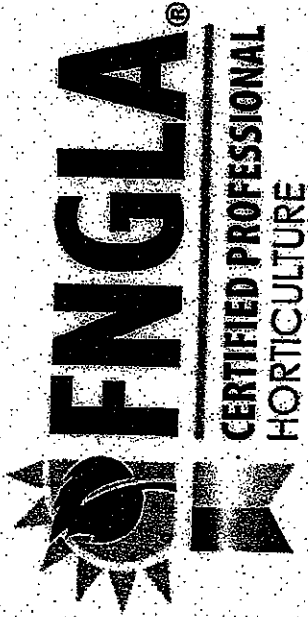
**FORM NUMBER: 25**      **FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE**

**NOTICE:**

Bouchard Insurance is required to comply with the licensing agreement we hold with ACORD. ACORD, in conjunction with the Department of Insurance, creates and enforces the rules and regulations pertaining to proper use of the Certificate of Liability Insurance form.

We are required to mark a Y next to the line of business in which the Additional Insured or Waiver of Subrogation coverage applies. According to ACORD, the Description of Operations section must be limited to describing information necessary to identify the operations, locations and vehicles for which the certificate was issued. Please note the Description of Operations section of the Certificate cannot be used to add additional information except as just described. Marking a Y next to the line of business adequately documents coverage. Equally important, it satisfies the rules and regulations governing the proper use of the Certificate of Liability Insurance form.

Certificate is a reflection of the current coverages provided for the insured. Limits and coverages are afforded to the certificate holder only if required by written contract.



The Florida Nursery, Growers & Landscape Association  
*Confers on*

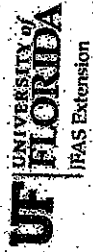
**Jose Miguel Barreto H37 7846**

*The Title of*  
**FNGLA Certified Horticulture Professional (FCHP)**

Expiration Date: March 31, 2017  
 Certified Since: March 2014

*Mike Marshall*  
 Mike Marshall, FNGLA President

*Merry Mott*  
 Merry Mott, FNGLA Certification Director



# Certificate of Training Best Management Practices Florida Green Industries



T-GV5330-2

Certificate #

GV5330

Trainer ID #

Instructor

The undersigned hereby acknowledges that

**Mark Johonnet**

has successfully met all requirements necessary to be fully trained through the Green Industries Best Management Practices Program developed by the Florida Department of Environmental Protection with the University of Florida Institute of Food and Agricultural Sciences.

Donald P. Rainey

Issuer

D. Rainey

Instructor

4/28/2010

Date of Class

*Deborah Ritchie*

DEP Program Administrator

Not valid without seal.



## Department of Environmental Protection

2000 Blair Stone Road, M.S. 3570  
Tallahassee, Florida 32399-2400

May 22, 2014

Congratulations on successfully completing the Florida Stormwater Erosion and Sedimentation Control Inspector Training Program. I greatly appreciate your participation in and successful completion of this course. I hope that it has helped you to better understand Florida's stormwater problems and the importance of proper design, construction, and maintenance of erosion and sediment controls during construction, in order to assure the proper long-term operation and maintenance of stormwater systems after construction is completed.

Attached you will find your numbered certificate and wallet card. Please let me know if there are any errors in the certificate or card, or in the grading of your exam. If I can be of further assistance, please do not hesitate to contact me at 850/245-8294 or via email: halton.lunsford@dep.state.fl.us

Mark Johonnett  
Estate Landscaping & Lawn Maintenance  
2360 Prince ST.  
Ft. Myers, FL 33911

DEPARTMENT OF  
ENVIRONMENTAL PROTECTION  
STORMWATER EROSION AND SEDIMENTATION CONTROL  
INSPECTOR TRAINING PROGRAM

**Mark Johonnett**

Class Date  
April 3, 2014

Inspector Number  
30533

QUALIFIED STORMWATER MANAGEMENT INSPECTOR

## QUALIFIED STORMWATER MANAGEMENT INSPECTOR

The undersigned hereby acknowledges that

**Mark Johonnett**

has successfully met all requirements necessary to be fully qualified through the Florida Department of Environmental Protection Stormwater Erosion and Sedimentation Control Inspector Training Program

April 3, 2014

  
Hal Lunsford

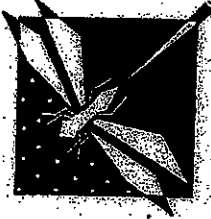
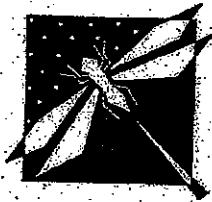
Inspector Number 30533

  
Kathryn Brackett



FLORIDA GREEN INDUSTRIES

# Certificate



Awarded to

## Mark Johannett

Certifying The Completion of 4.25 Training Hours  
on the Topic of Green Industries Best Management  
Practices on June 8, 2007

Terril A. Nell, Chair,  
Environmental Horticulture

UNIVERSITY OF  
**FLORIDA**  
IFAS EXTENSION

Michael Koester  
Florida Certified Horticultural Professional

TRAINED AND CERTIFIED IN THE

BEST MANAGEMENT PRACTICES

for the PROTECTION OF WATER RESOURCES in FLORIDA

Lee County Extension Service

# Certificate of Completion

Recognizing the Completion of all Requirements for

## Landscape Maintenance

### Mark Johonnett

Is hereby awarded this certification for successfully completing  
the prescribed course on November 5, 2003.



Stephen H. Brown  
Horticulture Agent



UNIVERSITY OF  
FLORIDA  
LEE COUNTY  
EXTENSION



Susan Hedge  
County Extension Director

Attachment #12.4



# The Florida Nurserymen & Growers Association Confers on

Charles Hemelgarn

Certificate No. H96 5424

*The Title of*

# Florida Certified Horticulture Professional (FCHP)

*with all the rights, duties and responsibilities pertaining thereto*

September 30, 2006

Expiration Date



Florida  
Nurserymen & Growers  
Association

W. E. B. ...  
FNGA President

Tom ...  
FNGA Certification Committee Chairman

Ben ...  
FNGA Executive Vice President

Henry ...  
FNGA Director of Industry Certifications



The Florida Nursery, Growers & Landscape Association

*Confers on*

Mark Johannett

Certificate No. H65 5323

*The Title of*  
**FNGLA Certified Horticulture Professional (FCHP)**



June 30, 2015

Expiration Date

April 2003

Certified Since

H. W. Peck

Halsey W. Beardsley, FNGLA President

Harold Jenkins

Harold Jenkins, FNGLA Certification Chair

Ben Bolusky

Ben Bolusky, FNGLA CEO

Merry Mott

Merry Mott, FNGLA Certification Dir



*Superior Service From The Ground Up*

October 24, 2016

Miromar Lakes Community Development District  
20141 N.E. 6<sup>th</sup> Terrace  
Wilton Manors, Florida 33305  
Attention District Manager – James P. Ward

Re: Section 2.6.4.c Subcontractors


Dear Mr. Ward:

Please accept this letter as notification and fulfillment of the requirements for Section 2.6.4.c. Estate will be utilizing the services of the following subcontracts to completed work at Miromar Lakes Community Development District.

Everglades Pinestraw Inc.  
5552 Tice Street  
Fort Myers FL, 33905  
239-332-0015

Presently we anticipate Everglades to provide material and labor for the installation of pine straw in planting beds, tree rings and buffer plants.

Regards,

  
Kevin Kollmann  
Vice President  
Estate Landscaping





# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
10/17/2016

**THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.**

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<b>PRODUCER</b> Brown & Brown of FL, Inc. - Fort Myers 6611 Orion Drive Suite 201 Fort Myers FL 33912	<b>CONTACT NAME:</b> Lorie Frost <b>PHONE (A/C No, Ext):</b> 239-278-0278 <b>E-MAIL ADDRESS:</b> lfrost@bbfmyers.com	<b>FAX (A/C No):</b>
	<b>INSURER(S) AFFORDING COVERAGE</b>	
<b>INSURED</b> Everglades Pinestraw Inc. dba:Pinestraw of South Florida 5552 Tice Street Fort Myers FL 33905	<b>INSURER A:</b> WESCO INS CO	<b>NAIC #</b> 25011
	<b>INSURER B:</b>	
	<b>INSURER C:</b>	
	<b>INSURER D:</b>	
	<b>INSURER E:</b>	
	<b>INSURER F:</b>	

**COVERAGES**      **CERTIFICATE NUMBER: 363903872**      **REVISION NUMBER:**

**THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.**

INSR LTR	TYPE OF INSURANCE	ADDL SUBR (INSR   WVD)	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> SOU Hazard GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJ <input type="checkbox"/> LOC OTHER:		WPP145884800	5/10/2018	5/10/2017	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$300,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMPIOP AGG \$2,000,000 \$
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS		WPP145884800	5/10/2018	5/10/2017	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$10,000		XS4859536	5/10/2018	5/10/2017	EACH OCCURRENCE \$3,000,000 AGGREGATE \$ \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input type="checkbox"/> N/A	WWC3196908	4/1/2018	4/1/2017	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEES \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)**  
 N.A.I.C. # 25011

<b>CERTIFICATE HOLDER</b> Estate Landscaping 2380 Prince St Fort Myers, FL 33916	<b>CANCELLATION</b> SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
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# CERTIFICATE OF PROPERTY INSURANCE

DATE (MM/DD/YYYY)  
10/17/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

If this certificate is being prepared for a party who has an insurable interest in the property, do not use this form. Use ACORD 27 or ACORD 28.

<b>PRODUCER</b> Brown & Brown of FL, Inc. - Fort Myers 6611 Orion Dr Suite 201 Fort Myers FL 33912		<b>CONTACT NAME:</b> Barbara Wasson <b>PHONE (A/C, No, Ext):</b> 239-278-0278 <b>FAX (A/C, No):</b> 239-278-5306 <b>E-MAIL ADDRESS:</b> bwasson@bbftmyers.com <b>PRODUCER CUSTOMER ID:</b> EVERG-3	
<b>INSURED</b> Everglades Pine Straw Inc 5552 Tice St Fort Myers FL 33905		<b>INSURER(S) AFFORDING COVERAGE</b> INSURER A: Wesco Insurance Company* INSURER B: INSURER C: INSURER D: INSURER E: INSURER F:	<b>NAIC #</b>

**COVERAGES**      **CERTIFICATE NUMBER:** 455417472      **REVISION NUMBER:**

**LOCATION OF PREMISES / DESCRIPTION OF PROPERTY** (Attach ACORD 101, Additional Remarks Schedule, if more space is required)  
 Location: 5552 Tice St., Fort Myers, FL 33905

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED, NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN. THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE		POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	COVERED PROPERTY	LIMITS
	PROPERTY	DEDUCTIBLES					
	CAUSES OF LOSS	BUILDING				BUILDING	\$
	BASIC	BUILDING				PERSONAL PROPERTY	\$
	BROAD	CONTENTS				BUSINESS INCOME	\$
	SPECIAL					EXTRA EXPENSE	\$
	EARTHQUAKE					RENTAL VALUE	\$
	WIND					BLANKET BUILDING	\$
	FLOOD					BLANKET PERS PROP	\$
	Repl Cost					BLANKET BLDG & PP	\$
	INLAND MARINE	TYPE OF POLICY					
	CAUSES OF LOSS	Equipment Floater			X	scheduled equip	\$76,021
	NAMED PERILS	POLICY NUMBER			X	Ded	\$1,000
A		WFP145884600	5/10/2016	5/10/2017			\$
	CRIME						\$
	TYPE OF POLICY						\$
	BOILER & MACHINERY / EQUIPMENT BREAKDOWN						\$
							\$
							\$
							\$

**SPECIAL CONDITIONS / OTHER COVERAGES** (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

**CERTIFICATE HOLDER**

Estate Landscaping  
 2360 Princea St  
 Fort Myers, FL 33916

**CANCELLATION**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



**Local Business Tax Receipt**

Attachment #18

Dear Business Owner:

Your 2016-2017 Lee County Local Business Tax Receipt is attached below for account number 0204729.

If there is a change in one of the following, refer to the instructions on the back of this receipt.

- Business name
- Ownership
- Physical location
- Business closed

This is not a bill. Detach the bottom portion and display in a public location.

I hope you have a successful year.

Sincerely,

Lee County Tax Collector

**2016-2017 LEE COUNTY LOCAL BUSINESS TAX RECEIPT**

Account Number: 0204729

Account Expires: September 30, 2017

Location:  
5552 TICE ST  
FORT MYERS FL 33905

EVERGLADES PINESTRAW INC  
JOHNSON TINA L  
5552 TICE ST  
FORT MYERS FL 33905

May engage in the business of:
<b>PROFESSIONAL LANDSCAPING COMPANY</b>
The business and qualifier on this Business Tax Receipt is "REGISTERED" in compliance with ordinance 08-08.
<b>THIS LOCAL BUSINESS TAX RECEIPT IS NON REGULATORY</b>

Payment Information:
PAID: 020412-41:1      07/29/2016 01:23 PM
DP500      \$50.00

Form **W-9**  
 (Rev. December 2014)  
 Department of the Treasury  
 Internal Revenue Service

# Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

1. Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.  
**Club Care, Inc.**

2. Business name/disregarded entity name, if different from above

3. Check appropriate box for federal tax classification; check only one of the following seven boxes:  
 Individual/sole proprietor or single-member LLC  
 C Corporation  
 S Corporation  
 Partnership  
 Trust/estate  
 Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership):  
 Note: For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.  
 Other (see instructions)

4. Exemptions (codes apply only to certain entities; not individuals; see instructions on page 3):  
 Exempt payee code (if any)  
 Exemption from FATCA reporting code (if any)  
(Apply to accounts maintained outside the U.S.)

5. Address (number, street, and apt. or suite no.)  
**5552 Tice St.**

6. City, state, and ZIP code.  
**Fort Myers, FL 33905**

7. List account number(s) here (optional)

Requester's name and address (optional)

Print or type. See Specific Instructions on page 2.

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN); if you do not have a number, see *How to get a TIN* on page 3.

Social security number

	-		-		
--	---	--	---	--	--

Note: If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

or

Employer identification number

6	5	-	0	5	9	2	7	5	0
---	---	---	---	---	---	---	---	---	---

## Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions:** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here: Signature of U.S. person 

Date:

## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.  
**Future developments:** Information about developments affecting Form W-9, such as legislation enacted after its release, is at [www.irs.gov/irb](http://www.irs.gov/irb).

### Purpose of Form

- An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:
- Form 1099-INT (interest earned or paid)
  - Form 1099-DIV (dividends, including those from stocks or mutual funds)
  - Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
  - Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
  - Form 1099-S (proceeds from real estate transactions)
  - Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-I (tuition)
  - Form 1099-C (cancelled debt)
  - Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien) to provide your correct TIN.
- If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is Backup Withholding? on page 2.**
- By signing the filled-out form, you:**
1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued).
  2. Certify that you are not subject to backup withholding, or
  3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
  4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting is correct. See *What is FATCA reporting?* on page 2 for further information.

**SECTION 4  
PROPOSAL**

**FOR  
LANDSCAPE MAINTENANCE OF RIGHT-OF-WAYS  
BERMS, WATER MANAGEMENT AREAS, AND  
SIMILAR PLANTING AREAS  
WITHIN THE DISTRICT**

Proposal of:

Estate Landscaping & Lawn Management  
2360 Prince Street  
Fort Myers, FL 33916

To furnish all materials, equipment and labor and perform all Work in accordance with the Contract Documents for:

Miromar Lakes CDD

Gentlemen:

The undersigned, as Bidder, hereby declares that the only person or persons interested in the Proposal, as Principal or Principals, is or are names herein and that no other person than herein mentioned has any interest in the Proposal of the Contract to which the Work pertains; that this Proposal is made without connection or arrangement with any other person, company, or parties making a bid or Proposal and that the Proposal is in all respects fair and made in good faith without collusion or fraud.

The Bidder further declares that he has examined the site of the Work; that he has made sufficient investigations to fully satisfy himself that such site is a correct and suitable one of this Work; and he assumes full responsibility therefore; that he has examined the Specifications for the Work and from its experience and from professional advice that the Specifications are sufficient for the Work to be done and it has examined the other Contract Documents relating thereto, including the Advertisement for Bids, Instructions to Bidders, Proposal, Contract, General Conditions, and it has read all Addenda prior to the opening of bids, and that it has satisfied itself fully, relative to all matters and conditions with respect to the Work to which this Proposal pertains.

The Bidder proposes and agrees, if this Proposal is accepted, to contract with the District in the form of contract specified to furnish all necessary materials, all equipment, all necessary machinery, tools, apparatus, means of transportation, and labor necessary to complete the Work specified in the Proposal and the Contract, and called for by the Specifications and in the manner specified.

**NOTE: THIS SCHEDULE OF BID ITEMS IS MERELY ILLUSTRATIVE OF THE MINIMUM AMOUNT/QUALITY OF WORK TO BE PERFORMED UNDER THE CONTRACT, IN THE CASE OF ANY CONFLICT BETWEEN THIS SCHEDULE OF BID ITEMS AND CONTRACT SPECIFICATION, THE CONTRACT SPECIFICATIONS WILL PREVAIL.**



Each Bidder shall submit one bid encompassing all proposal areas; or may bid on any combination of the Proposal Areas. The District reserves the right "to award one Contract to one Bidder for all areas described in the Proposal or may award multiple Contracts to different Bidders for anyone individual Proposal Area or combination of Proposal Areas.

NOTE: FOR QUANTITIES AND DETAILED ITEMS, REFER TO THE SPECIFICATIONS. ALL WORK IS TO BE PERFORMED IN ACCORDANCE WITH MAINTENANCE SPECIFICATIONS. THIS SCHEDULE REFLECTS ONLY THE PAYMENT PROCESS.

The Bidder further proposes and agrees to comply in all respects with time limits for commencement of the Work as stated in the Contract Form.

The Bidder further agrees to execute a Contract and furnish all required information within ten (10) consecutive calendar days after written notice being given by the District of the award of Contract, and the undersigned agrees that in case of failure on his part to execute the said Contractor, the award of the Contract may be rescinded at the option of the District within the ten (10) consecutive calendar days after the award of the Contract.

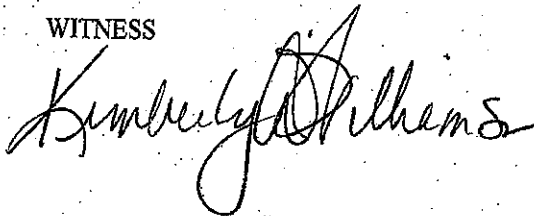
The undersigned agrees to accept full compensation therefore the total of the lump sum prices and extended unit prices items named in the following schedule. It is understood that the unit prices quoted or established for a particular item are to be used for computing the amount to be paid to the Contractor, based on the Work actually performed as determined by the Contract and the District. However, in utilizing the schedule, the Bidder agrees that in no event shall the compensation paid to Bidder under the Contract exceed the dollar amount of the Bidder's Proposal amount.

**Bidder's Certificate No.**

**Bidder's Occupational**

**License No.** 070 3306

WITNESS



By:



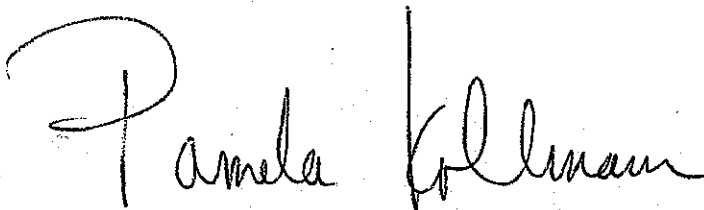
Signature of Authorized Agent

**CERTIFIED RESOLUTION**

I, ESTATE LANDSCAPING & LAWN MAINTENANCE, LLC a Florida corporation organized and existing under the laws of the State of Florida (the Corporation") do hereby certify that the following is a true and correct copy of a resolution duly adopted at a meeting of the Board of Directors of the Corporation duly held and convened on 02/23/2015 at which meeting a duly constituted quorum of the Board of Directors was present and acting throughout, and that such resolution has not been modified, rescinded or revoked, and is at present in full force and effect:

RESOLVED: That KEVIN KOLLMANN, VP is empowered and authorized to execute and deliver in the name of and on behalf of the Corporation a certain contract with Miromar Lakes CDD dated 06/1/2015 for landscape maintenance and related services, and to affix the corporate seal of the Corporation.

IN WITNESS WHEREOF, the undersigned has affixed its signature and corporate seal of the Corporation this.



Secretary

(Corporate Seal)

**2016 FLORIDA LIMITED LIABILITY COMPANY AMENDED ANNUAL REPORT**

DOCUMENT# L06000122746

**Entity Name:** ESTATE LANDSCAPING & LAWN MANAGEMENT, LLC

**Current Principal Place of Business:**

2360 PRINCE STREET  
FORT MYERS, FL 33916

**FILED**  
**Oct 17, 2016**  
**Secretary of State**  
**CC1342602178**

Attachment 22

**Current Mailing Address:**

2360 PRINCE STREET  
FORT MYERS, FL 33916 US

**FEI Number:** 20-8118894

**Certificate of Status Desired:** No

**Name and Address of Current Registered Agent:**

KOLLMANN, PAMELA  
2360 PRINCE ST.  
FORT MYERS, FL 33916 US

*The above named entity submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida.*

**SIGNATURE:**

\_\_\_\_\_  
Electronic Signature of Registered Agent

\_\_\_\_\_  
Date

**Authorized Person(s) Detail :**

Title MGR  
Name KOLLMANN, PAMELA  
Address 2360 PRINCE STREET  
City-State-Zip: FORT MYERS FL 33916

Title MGR  
Name PEASE SR, ROBERT  
Address 2360 PRINCE STREET  
City-State-Zip: FORT MYERS FL 33916

Title MGR  
Name KOLLMANN, KEVIN  
Address 2360 PRINCE STREET  
City-State-Zip: FORT MYERS FL 33916

*I hereby certify that the information indicated on this report or supplemental report is true and accurate and that my electronic signature shall have the same legal effect as if made under oath; that I am a managing member or manager of the limited liability company, or the receiver or trustee empowered to execute this report as required by Chapter 605, Florida Statutes; and that my name appears above, or on an attachment with all other like empowered.*

**SIGNATURE:** PAMELA KOLLMANN

**PRESIDENT**

**10/17/2016**

\_\_\_\_\_  
Electronic Signature of Signing Authorized Person(s) Detail

\_\_\_\_\_  
Date



*Superior Service From The Ground Up*

October 24, 2016

Board of Directors  
 C/O District Manager – James P. Ward  
 Miromar Lakes Community Development District  
 20141 N.E. 6<sup>th</sup> Terrace  
 Wilton Manors, Florida 33305

Re: Proactive Value Engineering – Estate Bucks

Gentlemen:

In consideration of the tenured partnership and Estates desire to proactively improve the appearance of the community we are pleased to offer Miromar Lakes Community Development District a value engineering process to further support and enhance the overall look, value and esthetics of the existing landscape.

Through this process the CDD will receive a portion of their contracted annual spend back in the form of Estate Bucks. These funds will be available to help offset the costs associated with out of scope enhancement opportunities such as plant replacements. The Board of Directors will have sole discretion of how these monies are applied and must approve in writing all projects prior to commencement of the work.

Details of Estate Bucks are as follows:

- Three percent (3%) rebate on current annual Spend
- Moines are allocated for out of scope enhancements.
- Funds will be allocated on a monthly basis and prorated as necessary
- Board must approve all work in writing prior to commencement
- All work must be completed by Estate Landscaping
- Monies cannot be used in the form of payment for monthly installments or retainage.

Calculation is as follows and based on October 2016 Bid Pricing:

- |                     |                      |
|---------------------|----------------------|
| • Annual Spend      | \$415,005.00         |
| • Estate Bucks (3%) | \$12,450.00 per year |
| • Quarterly         | \$3,112.50           |

Our hope is this program will assist the Board in beautifying the community in excess of current budget allocations with input from proactive solutions Estate will bring to the Board. Estate wishes to thank the District and its Representatives for the opportunity to provide pricing for the current bid.

Respectfully Submitted for Consideration,

Kevin Kollmann  
 Vice President  
 Estate Landscaping

# Miromar Lakes CDD Landscape Bid Pricing Form

Attachment #24.1

**A. Section I: Landscape Maintenance**  
(Turf, Shrubbery, Palm & Tree Mowing, Edging, Pruning)  
(Sections per Miromar CDD Bid Exhibit)

Section 1 Interstate 75 Buffer	\$	17,874.00	LS
Section 2 Ben Hill Porto Romano / San Marino Berm	\$	3,625.92	LS
Section 3 Ben Hill SW Berm	\$	10,877.75	LS
Section 4 Ben Hill NW Berm	\$	7,251.83	LS
Section 5 Ben Hill SE Berm	\$	3,625.92	LS
Section 6 Ben Hill NE Berm	\$	10,877.75	LS
Section 7 Florida Gulf Coast University/ Verona Lugo Berm	\$	14,833.38	LS
Section 8 Peninsula East Buffer	\$	27,414.62	LS
Section 9 Florida Gulf Coast University Berm	\$	22,640.80	LS
Section 10 Ben Hill Median	\$	40,125.00	LS

**B. Section II: Irrigation System Maintenance**  
Weed, Disease, Fertilization, Insect (Turf, Shrubbery, Palm & Tree)

System Maintenance	\$	30,133.33	LS
Irrigation Repair Allowance	\$	5,000.00	LS

**Sub Total** \$ 194,280.29 LS

**A. Section II: Control Application**

Section 1 Interstate 75 Buffer	\$	17,892.58	LS
Section 2 Ben Hill Porto Romano / San Marino Berm	\$	2,498.28	LS
Section 3 Ben Hill SW Berm	\$	7,494.84	LS
Section 4 Ben Hill NW Berm	\$	4,996.56	LS
Section 5 Ben Hill SE Berm	\$	2,498.28	LS
Section 6 Ben Hill NE Berm	\$	7,494.84	LS
Section 7 Florida Gulf Coast University / Verona Lugo Berm	\$	11,980.36	LS
Section 8 Peninsula East Buffer	\$	26,796.06	LS
Section 9 Florida Gulf Coast University Berm	\$	6,335.77	LS
Section 10 Ben Hill Median	\$	8,774.94	LS

**B. Section II: Whitefly Control**

Ficus Hedges (approx. 8,250 Lft)	\$	23,675.00	LS
Ficus Trees (approx. 670 trees)	\$	19,263.00	LS
Coconut Spiraling Trees	\$	6,239.00	LS

**Sub Total** \$ 145,939.52 LS

**A. Section III:**

Turf Replacement			
Floritam	\$	0.67	sqft
Bahia	\$	0.46	sqft
Zoysia	\$	0.72	sqft
Mulch Material	\$	19,758.66	LS
Mulch Labor	\$	16,125.93	LS
Straw Material (5000 bales)	\$	\$0.00	LS
Straw Labor	\$	10,250.00	LS
Tree Pruning	\$	28,650.60	LS

**B. Performance Bond** \$0.00 LS

**Sub Total** \$ 74,785.19 LS

**Total Amount (Addition of Subtotals I, II, III)** \$ 415,005.00 LS

Sections I, II, will be billed on monthly bid schedule, less 10% retainage to be billed quarterly. Section III tree pruning and mulch will be billed in full after work is completed and approved.

Contractor: 

Date: 10/24/16

Contract Name: KEVIN KOLLMANN

Phone: 239-498-1187





Mironer Lakes Community Development District  
 Bid Schedule for Landscaping Maintenance  
 1st Year - 12 Months

Item	Unit	Location	17-Oct	17-Nov	16-Dec	17-Jan	17-Feb	17-Mar	17-Apr	17-May	17-Jun	17-Jul	17-Aug	17-Sep
Black Mulch/Cypress	1/8		\$ -	\$ 6,158.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 288.00	\$ -	\$ -	\$ -	\$ -
<b>Sub Total</b>	1/8		\$ 5,673.91	\$ 35,423.81	\$ 5,680.59	\$ 393.45	\$ 19,471.85	\$ 5,851.82	\$ 208.85	\$ 674.76	\$ 208.85	\$ 607.86	\$ 208.85	\$ 6,849.76

Item	Unit	Location	17-Oct	17-Nov	16-Dec	17-Jan	17-Feb	17-Mar	17-Apr	17-May	17-Jun	17-Jul	17-Aug	17-Sep
<b>Sub Total</b>	1/8		\$ 4,123.92	\$ -	\$ 4,123.92	\$ -	\$ 3,404.96	\$ -	\$ 3,404.96	\$ 5,402.96	\$ 3,404.96	\$ 3,404.96	\$ 3,404.96	\$ 3,404.96
Fertilization	1/8		\$ 3,404.96	\$ -	\$ 3,404.96	\$ -	\$ 3,404.96	\$ -	\$ 3,404.96	\$ 5,402.96	\$ 3,404.96	\$ 3,404.96	\$ 3,404.96	\$ 3,404.96
Pruning	1/8		\$ 1,300.00	\$ 1,300.00	\$ -	\$ 1,300.00	\$ -	\$ 1,300.00	\$ -	\$ 1,300.00	\$ 1,300.00	\$ 1,300.00	\$ 1,300.00	\$ 1,300.00
Ficus Trimming	1/8		\$ 236.41	\$ 236.41	\$ 236.41	\$ 236.41	\$ 23,706.30	\$ 236.41	\$ 236.41	\$ 236.41	\$ 236.41	\$ 236.41	\$ 236.41	\$ 236.41
Insect Control	1/8		\$ 1,350.49	\$ 2,766.95	\$ 1,350.49	\$ 2,766.95	\$ 1,350.49	\$ 2,766.95	\$ 1,350.49	\$ 2,766.95	\$ 1,350.49	\$ 2,766.95	\$ 1,350.49	\$ 2,766.95
Weed Control	1/8		\$ 165.36	\$ 165.36	\$ 165.36	\$ 165.36	\$ 165.36	\$ 165.36	\$ 165.36	\$ 165.36	\$ 165.36	\$ 165.36	\$ 165.36	\$ 165.36
Disease Control	1/8		\$ -	\$ 26,937.20	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,267.20	\$ -	\$ -	\$ -	\$ -
Black Mulch/Pine Straw	1/8		\$ 16,581.14	\$ 31,405.92	\$ 9,281.14	\$ 4,468.72	\$ 28,627.10	\$ 8,592.64	\$ 6,657.21	\$ 11,198.87	\$ 6,457.21	\$ 7,873.67	\$ 6,457.21	\$ 7,873.67
<b>Sub Total</b>	1/8		\$ 16,581.14	\$ 31,405.92	\$ 9,281.14	\$ 4,468.72	\$ 28,627.10	\$ 8,592.64	\$ 6,657.21	\$ 11,198.87	\$ 6,457.21	\$ 7,873.67	\$ 6,457.21	\$ 7,873.67

Item	Unit	Location	17-Oct	17-Nov	16-Dec	17-Jan	17-Feb	17-Mar	17-Apr	17-May	17-Jun	17-Jul	17-Aug	17-Sep
<b>Sub Total</b>	1/8		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pruning	1/8		\$ -	\$ 14,650.05	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fertilization	1/8		\$ 957.16	\$ -	\$ 957.16	\$ -	\$ 957.16	\$ 957.16	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Insect Control	1/8		\$ -	\$ 585.09	\$ -	\$ -	\$ 6,239.00	\$ -	\$ -	\$ -	\$ -	\$ 585.09	\$ -	\$ -
Disease Control	1/8		\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,255.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,255.00
Black Mulch/Pine Straw	1/8		\$ -	\$ 1,185.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Sub Total</b>	1/8		\$ 957.16	\$ 16,428.14	\$ 957.16	\$ -	\$ 7,196.16	\$ 4,212.16	\$ -	\$ -	\$ -	\$ 585.09	\$ -	\$ 3,255.00

Item	Unit	Location	17-Oct	17-Nov	16-Dec	17-Jan	17-Feb	17-Mar	17-Apr	17-May	17-Jun	17-Jul	17-Aug	17-Sep
<b>Sub Total</b>	1/8		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Item	Unit	Location	17-Oct	17-Nov	16-Dec	17-Jan	17-Feb	17-Mar	17-Apr	17-May	17-Jun	17-Jul	17-Aug	17-Sep
<b>Monthly Total</b>			\$ 28,623.31	\$ 98,885.53	\$ 24,703.76	\$ 21,028.80	\$ 64,160.76	\$ 36,568.19	\$ 16,310.99	\$ 28,144.39	\$ 22,749.62	\$ 23,792.54	\$ 18,059.83	\$ 33,977.28
<b>Annual Total</b>			\$ 28,623.31	\$ 127,508.84	\$ 152,212.60	\$ 173,241.40	\$ 237,402.16	\$ 273,970.35	\$ 290,281.33	\$ 316,425.73	\$ 339,175.35	\$ 362,967.88	\$ 381,027.71	\$ 415,005.00

Note: For quantities and cost items, refer to the specifications. All work is to be performed in accordance with maintenance specifications.  
 (This schedule reflects Monthly Invoice process only)

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*Miromar Lakes Community Development District*

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*Financial Statements*

*August 31, 2016*



*Visit our web site: [www.miromarlakescdd.org](http://www.miromarlakescdd.org)*

*Prepared by:*

***JPWARD AND ASSOCIATES LLC***

***2041 NE 6TH TERRACE  
FORT LAUDERDALE, FLORIDA 33305  
E-MAIL: [JIMWARD@JPWARDASSOCIATES.COM](mailto:JIMWARD@JPWARDASSOCIATES.COM)  
PHONE: (954) 658-4900***

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*Miromar Lakes Community Development District*

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*JPWard & Associates, LLC*  
*2041 NE 6th Terrace*  
*Fort Lauderdale, Florida 33305*

**Miromar Lakes Community Development District  
Balance Sheet  
for the Period Ending August 31, 2016**

	Governmental Funds				Account Groups		Totals (Memorandum Only)
	Debt Service Funds			Capital Project Fund	General Long Term Debt	General Fixed Assets	
	General Fund	Series 2012	Series 2015				
<b>Assets</b>							
<b>Cash and Investments</b>							
General Fund - Invested Cash	\$ 614,978	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 614,978
Debt Service Fund							
Interest Account	-	-	-	-	-	-	-
Sinking Account	-	-	-	-	-	-	-
Reserve Account	-	443,511	863,852	-	-	-	1,307,363
Revenue	-	427,038	722,003	-	-	-	1,149,041
Prepayment Account	-	0	-	-	-	-	0
<b>Due from Other Funds</b>							
General Fund	-	-	-	-	-	-	-
Debt Service Fund(s)	-	-	-	-	-	-	-
<b>Market Valuation Adjustments</b>							
Accrued Interest Receivable	-	-	-	-	-	-	-
Assessments Receivable	-	-	-	-	-	-	-
Accounts Receivable	-	-	-	-	-	-	-
Amount Available in Debt Service Funds	-	-	-	-	870,549	-	870,549
Amount to be Provided by Debt Service Funds	-	-	-	-	28,784,451	-	28,784,451
Investment in General Fixed Assets (net of depreciation)	-	-	-	-	-	40,376,020	40,376,020
<b>Total Assets</b>	<b>\$ 614,978</b>	<b>\$ 870,549</b>	<b>\$ 1,585,855</b>	<b>\$ -</b>	<b>\$ 29,655,000</b>	<b>\$ 40,376,020</b>	<b>\$ 73,102,402</b>



**Miromar Lakes Community Development District  
Balance Sheet  
for the Period Ending August 31, 2016**

	Governmental Funds				Account Groups		Totals (Memorandum Only)
	General Fund	Series 2012	Series 2015	Capital Project Fund	General Long Term Debt	General Fixed Assets	
<b>Liabilities</b>							
<b>Accounts Payable &amp; Payroll Liabilities</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Due to Other Funds</b>							-
General Fund	-	-	-	-	-	-	-
Debt Service Fund(s)	-	-	-	-	-	-	-
<b>Bonds Payable</b>							-
Current Portion	-	-	-	-	-	-	-
Long Term	-	-	-	-	29,655,000	-	29,655,000
<b>Total Liabilities</b>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 29,655,000</u>	<u>\$ -</u>	<u>\$ 29,655,000</u>
<b>Fund Equity and Other Credits</b>							
<b>Investment in General Fixed Assets</b>					-	40,376,020	40,376,020
<b>Fund Balance</b>							
<b>Restricted</b>							
Beginning: October 1, 2015 (Audited)	-	836,409	1,670,657	-	-	-	2,507,065
Results from Current Operations	-	34,140	(84,802)	-	-	-	(50,662)
<b>Unassigned</b>							
Beginning: October 1, 2015 (Audited)	166,119				-	-	166,119
Results from Current Operations	448,859				-	-	448,859
<b>Total Fund Equity and Other Credits</b>	<u>\$ 614,978</u>	<u>\$ 870,549</u>	<u>\$ 1,585,855</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 40,376,020</u>	<u>\$ 43,447,402</u>
<b>Total Liabilities, Fund Equity and Other Credits</b>	<u>\$ 614,978</u>	<u>\$ 870,549</u>	<u>\$ 1,585,855</u>	<u>\$ -</u>	<u>\$ 29,655,000</u>	<u>\$ 40,376,020</u>	<u>\$ 73,102,402</u>

**Miromar Lakes Community Development District**  
**General Fund**  
**Statement of Revenues, Expenditures and Changes in Fund Balance**  
**Through August 31., 2016**

Description	October	November	December	January	February	March	April	May	June	July	August	Year to Date	Total Annual Budget	% of Budget
<b>Revenue and Other Sources</b>														
Carryforward	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	\$ -	N/A
<b>Interest</b>														
Interest - General Checking	14	12	33	29	19	21	24	22	20	21	18	233	300	78%
<b>Special Assessment Revenue</b>														
Special Assessments - On-Roll	419	136,497	544,403	32,356	24,765	8,198	16,873	11,892	15,104	-	-	790,506	788,521	100%
Special Assessments - Off-Roll	129,967	-	-	-	-	129,967	129,967	-	129,967	-	-	519,869	519,869	100%
<b>Miscellaneous Revenue</b>														
	-	-	-	-	-	-	-	-	1,333	24,539	-	25,872	0	N/A
<b>Intragovernmental Transfer In</b>														
	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Revenue and Other Sources:</b>	<b>\$ 130,400</b>	<b>\$ 136,508</b>	<b>\$ 544,436</b>	<b>\$ 32,384</b>	<b>\$ 24,785</b>	<b>\$ 138,187</b>	<b>\$ 146,864</b>	<b>\$ 11,914</b>	<b>\$ 146,424</b>	<b>\$ 24,560</b>	<b>\$ 18</b>	<b>1,336,481</b>	<b>\$ 1,308,690</b>	<b>102%</b>
<b>Expenditures and Other Uses</b>														
<b>Legislative</b>														
Board of Supervisor's - Fees	-	2,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	11,000	12,000	92%
Board of Supervisor's - Taxes	-	153	77	77	77	77	77	77	77	77	-	765	918	83%
<b>Executive</b>														
Professional Management	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	36,667	40,000	92%
<b>Financial and Administrative</b>														
Audit Services	-	-	5,000	-	-	-	-	-	-	-	-	5,000	5,000	100%
Accounting Services	-	-	-	-	335	-	-	-	-	-	-	335	-	N/A
Assessment Roll Services	-	-	18,000	-	-	-	-	-	-	-	-	18,000	18,000	100%
Arbitrage Rebate Services	500	-	-	500	-	-	-	-	-	-	-	1,000	1,000	100%
<b>Other Contractual Services</b>														
Legal Advertising	-	-	-	-	-	-	-	-	42	-	-	42	1,200	4%
Trustee Services	-	3,091	-	-	-	-	5,859	-	-	-	-	8,949	7,900	113%
Property Appraiser/Tax Collector Fees	-	-	-	-	-	-	1,033	-	-	-	-	1,033	2,400	43%
Bank Services	31	43	30	31	36	34	46	47	34	47	36	415	550	76%
<b>Travel and Per Diem</b>														
	-	-	-	-	-	-	-	-	-	-	-	-	-	N/A
<b>Communications &amp; Freight Services</b>														
Postage, Freight & Messenger	118	-	142	29	105	-	45	212	46	82	46	825	400	206%
<b>Insurance</b>														
	-	-	5,665	-	-	-	-	-	-	-	-	5,665	5,800	98%
<b>Printing &amp; Binding</b>														
	413	80	36	123	40	32	103	146	191	128	124	1,416	1,200	118%
<b>Website Development</b>														
	-	-	-	-	-	-	-	-	-	-	100	100	1,000	10%
<b>Office Supplies</b>														
	-	-	-	-	-	-	-	-	-	-	-	-	-	N/A
<b>Subscription &amp; Memberships</b>														
	175	-	-	-	-	-	-	-	-	-	-	175	175	100%
<b>Legal Services</b>														
Legal - General Counsel	-	13,130	3,965	-	-	3,705	-	-	-	3,676	6,688	31,164	20,000	156%

**Miromar Lakes Community Development District**  
**General Fund**  
**Statement of Revenues, Expenditures and Changes in Fund Balance**  
**Through August 31., 2016**

Description	October	November	December	January	February	March	April	May	June	July	August	Year to Date	Total Annual Budget	% of Budget
Legal - Litigation	-	-	-	-	-	-	-	-	-	-	-	-	-	N/A
Legal - Center Place	-	-	-	-	-	-	-	-	-	-	-	-	40,000	0%
Legal - Center Place - Litigation Counsel	-	94,471	99,560	(155,729)	6,646	1,706	3,489	225	2,632	1,658	15,502	70,160	250,000	28%
<b>Other General Government Services</b>														
Engineering Services - General Fund	-	-	5,531	1,583	-	1,579	546	1,424	3,349	-	1,871	15,883	20,000	79%
NPDES	-	-	-	-	-	560	554	1,200	-	-	600	2,914	2,500	117%
Asset Administration Services	583	583	583	583	-	583	583	583	1,167	583	583	6,417	7,000	92%
Center Place	-	-	5,274	(3,453)	-	-	-	-	-	-	-	1,821	100,000	2%
<b>Sub-Total:</b>	<b>5,153</b>	<b>116,884</b>	<b>148,197</b>	<b>(151,923)</b>	<b>11,572</b>	<b>12,609</b>	<b>16,668</b>	<b>8,247</b>	<b>11,870</b>	<b>10,584</b>	<b>29,883</b>	<b>219,745</b>	<b>537,043</b>	<b>41%</b>
<b>Stormwater Management Services</b>														
Professional Management														
Asset Management	1,983	1,983	1,983	1,983	-	1,983	1,983	1,983	3,967	1,983	1,983	21,817	23,800	92%
Mitigation Monitoring	-	-	-	-	-	-	-	-	-	-	-	-	500	0%
Utility Services														
Electric - Aeration Systems	-	424	440	454	492	406	408	446	859	-	432	4,360	500	872%
Lake System														
Aquatic Weed Control	5,464	5,464	5,464	5,464	5,464	-	10,928	6,914	5,464	5,464	5,464	61,554	65,568	94%
Lake Bank Maintenance	-	-	-	-	-	-	-	-	-	-	-	-	5,000	0%
Water Quality Testing	-	-	-	-	-	-	-	-	-	2,950	-	2,950	3,800	78%
Water Control Structures	-	770	7,000	-	-	-	-	-	-	-	-	7,770	9,500	82%
Grass Carp Installation	-	-	-	-	-	-	-	-	-	-	-	-	30,000	0%
Litoral Shelf Barrier/Replanting	-	-	-	-	-	-	-	-	-	-	-	-	18,000	0%
Aeration System	-	-	-	-	-	-	-	9,479	-	-	-	9,479	3,500	271%
Wetland System														
Routine Maintenance	3,133	3,133	3,133	3,133	3,133	-	6,267	3,133	3,133	3,133	3,133	34,467	49,600	69%
Other Current Charges	-	-	-	-	-	-	-	-	-	-	-	-	3,000	0%
Capital Outlay														
Aerator's	-	-	-	-	-	-	-	-	-	-	-	-	9,750	0%
<b>Sub-Total:</b>	<b>10,581</b>	<b>11,775</b>	<b>18,021</b>	<b>11,035</b>	<b>9,089</b>	<b>2,389</b>	<b>19,586</b>	<b>21,955</b>	<b>13,423</b>	<b>13,531</b>	<b>11,012</b>	<b>142,396</b>	<b>222,518</b>	<b>64%</b>
<b>Landscaping Services</b>														
Professional Management														
Asset Management	2,867	2,867	2,867	2,867	-	2,867	2,867	2,867	5,733	2,867	2,867	31,533	34,400	92%
Utility Services														
Electric	-	-	-	-	-	-	-	-	-	-	-	-	-	N/A
Irrigation Water	-	-	-	1,777	-	-	1,000	1,777	-	1,777	-	6,332	5,000	127%
Repairs & Maintenance														

**Miromar Lakes Community Development District**  
**General Fund**  
**Statement of Revenues, Expenditures and Changes in Fund Balance**  
**Through August 31., 2016**

Description	October	November	December	January	February	March	April	May	June	July	August	Year to Date	Total Annual Budget	% of Budget
Public Area Landscaping	-	34,570	-	61,162	-	29,846	51,810	59,479	61,227	70,819	23,585	392,498	434,029	90%
Landscape Lighting	-	-	-	-	-	-	-	-	-	-	-	-	-	N/A
Irrigation System	-	-	-	-	-	-	-	23,539	-	-	-	23,539	7,500	314%
Well System	-	-	-	-	-	198	-	-	-	59	549	806	2,500	32%
Plant Replacement	-	-	-	-	-	-	-	-	-	-	4,248	4,248	20,000	21%
Other Current Charges												-		
Lee County -Ben Hill Griffin Landscape	-	34,599	-	-	-	-	-	-	-	-	-	34,599	30,000	115%
Charlotte County - Panther Habitat, Fire	-	372	-	-	-	-	-	-	-	-	-	372	700	53%
Operating Supplies														
Mulch	-	-	-	-	-	-	-	26,055	-	5,498	-	31,553	15,000	210%
<b>Sub-Total:</b>	<b>2,867</b>	<b>72,408</b>	<b>2,867</b>	<b>65,806</b>	<b>-</b>	<b>32,911</b>	<b>55,677</b>	<b>113,718</b>	<b>66,960</b>	<b>81,020</b>	<b>31,248</b>	<b>525,481</b>	<b>549,129</b>	<b>96%</b>
<b>Total Expenditures and Other Uses:</b>	<b>\$ 18,601</b>	<b>\$ 201,067</b>	<b>\$ 169,084</b>	<b>\$ (75,081)</b>	<b>\$ 20,661</b>	<b>\$ 47,909</b>	<b>\$ 91,931</b>	<b>\$ 143,920</b>	<b>\$ 92,253</b>	<b>\$ 105,135</b>	<b>\$ 72,143</b>	<b>887,622</b>	<b>\$ 1,308,690</b>	<b>68%</b>
Net Increase/ (Decrease) in Fund Balance	111,800	(64,559)	375,353	107,465	4,124	90,278	54,933	(132,006)	54,172	(80,575)	(72,126)	448,859	-	
Fund Balance - Beginning	166,119	277,919	213,360	588,712	696,178	700,301	790,579	845,512	713,507	767,678	687,104	166,119	146,131	
<b>Fund Balance - Ending</b>	<b>\$ 277,919</b>	<b>\$ 213,360</b>	<b>\$ 588,712</b>	<b>\$ 696,178</b>	<b>\$ 700,301</b>	<b>\$ 790,579</b>	<b>\$ 845,512</b>	<b>\$ 713,507</b>	<b>\$ 767,678</b>	<b>\$ 687,104</b>	<b>\$ 614,978</b>	<b>614,978</b>	<b>\$ 146,131</b>	

**Miromar Lakes Community Development District**  
**Debt Service Fund - Series 2012 Bonds**  
**Statement of Revenues, Expenditures and Changes in Fund Balance**  
**Through August 31, 2016**

Description	October	November	December	January	February	March	April	May	June	July	August	Year to Date	Total Annual Budget	% of Budget
<b>Revenue and Other Sources</b>														
Carryforward	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	\$ -	N/A
<b>Interest Income</b>														
Reserve Account	35,497	1,840	0	0	0	0	0	7,355	0	0	0	44,696	15,000	298%
Prepayment Account	-	-	-	-	-	-	-	-	-	-	-	-	-	N/A
Revenue Account	2	2	1	1	4	4	5	5	2	2	2	30	30	100%
<b>Special Assessment Revenue</b>														
Special Assessments - On-Roll	437	142,417	568,016	33,759	25,839	8,554	17,605	12,408	15,759	-	-	824,794	820,346	101%
Special Assessments - Off-Roll	-	-	-	-	-	-	164,074	-	-	-	-	164,074	164,074	100%
Special Assessments - Prepayments	-	-	-	-	-	-	-	-	-	-	-	-	-	N/A
Operating Transfers In (From Other Funds)	-	-	-	-	-	-	-	-	-	-	-	-	-	N/A
<b>Total Revenue and Other Sources:</b>	<b>\$ 35,937</b>	<b>\$ 144,259</b>	<b>\$ 568,017</b>	<b>\$ 33,761</b>	<b>\$ 25,844</b>	<b>\$ 8,558</b>	<b>\$ 181,684</b>	<b>\$ 19,767</b>	<b>\$ 15,761</b>	<b>\$ 3</b>	<b>\$ 3</b>	<b>1,033,594.05</b>	<b>\$ 999,450</b>	<b>N/A</b>
<b>Expenditures and Other Uses</b>														
<b>Debt Service</b>														
<b>Principal Debt Service - Mandatory</b>														
Series 2012 Bonds	-	-	-	-	-	-	-	420,000	-	-	-	420,000	\$ 420,000	100%
<b>Principal Debt Service - Early Redemptions</b>														
Series 2012 Bonds	-	-	-	-	-	-	-	-	-	-	-	-	-	N/A
<b>Interest Expense</b>														
Series 2012 Bonds	-	289,725	-	-	-	-	-	289,729	-	-	-	579,454	579,450	100%
Operating Transfers Out (To Other Funds)	-	-	-	-	-	-	-	-	-	-	-	-	-	N/A
<b>Total Expenditures and Other Uses:</b>	<b>\$ -</b>	<b>\$ 289,725</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 709,729</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>999,454</b>	<b>\$ 999,450</b>	<b>N/A</b>
Net Increase/ (Decrease) in Fund Balance	35,937	(145,466)	568,017	33,761	25,844	8,558	181,684	(689,962)	15,761	3	3	34,140	-	
Fund Balance - Beginning	836,409	872,346	726,880	1,294,897	1,328,658	1,354,502	1,363,060	1,544,744	854,782	870,544	870,546	836,409	866,391	
<b>Fund Balance - Ending</b>	<b>\$ 872,346</b>	<b>\$ 726,880</b>	<b>\$ 1,294,897</b>	<b>\$ 1,328,658</b>	<b>\$ 1,354,502</b>	<b>\$ 1,363,060</b>	<b>\$ 1,544,744</b>	<b>\$ 854,782</b>	<b>\$ 870,544</b>	<b>\$ 870,546</b>	<b>\$ 870,549</b>	<b>\$ 870,549</b>	<b>\$ 866,391</b>	



**Miromar Lakes Community Development District**  
**Debt Service Fund - Series 2015 Bonds**  
**Statement of Revenues, Expenditures and Changes in Fund Balance**  
**Through August 31, 2016**

Description	October	November	December	January	February	March	April	May	June	July	August	Year to Date	Total Annual Budget	% of Budget
<b>Revenue and Other Sources</b>														
Carryforward	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	\$ 177,380	0%
<b>Interest Income</b>														
Reserve Account	84,850	4,363	0	0	0	0	0	17,579	0	0	0	106,793	15,000	712%
Prepayment Account	-	-	-	-	-	-	-	-	-	-	-	-	-	N/A
Revenue Account	2	133	1	2	2	2	2	3	4	4	4	157	-	N/A
<b>Special Assessment Revenue</b>														
Special Assessments - On-Roll	53	17,110	68,242	4,056	3,104	1,028	2,115	1,491	1,893	-	-	99,092	98,463	101%
Special Assessments - Off-Roll	-	-	-	-	-	-	1,410,287	-	-	-	-	1,410,287	1,410,287	100%
Special Assessments - Prepayments	-	-	-	-	-	-	-	-	-	-	-	-	-	N/A
<b>Operating Transfers In (From Other Funds)</b>														
Bond Proceeds	-	-	-	-	-	-	-	-	-	-	-	-	-	N/A
<b>Total Revenue and Other Sources:</b>	<b>\$ 84,904</b>	<b>\$ 21,606</b>	<b>\$ 68,244</b>	<b>\$ 4,058</b>	<b>\$ 3,107</b>	<b>\$ 1,029</b>	<b>\$ 1,412,404</b>	<b>\$ 19,072</b>	<b>\$ 1,897</b>	<b>\$ 4</b>	<b>\$ 4</b>	<b>\$ 1,616,328</b>	<b>\$ 1,701,130</b>	<b>N/A</b>
<b>Expenditures and Other Uses</b>														
<b>Debt Service</b>														
<b>Principal Debt Service - Mandatory</b>														
Series 2012 Bonds	-	-	-	-	-	-	-	610,000	-	-	-	610,000	\$ 610,000	100%
<b>Principal Debt Service - Early Redemptions</b>														
Series 2012 Bonds	-	-	-	-	-	-	-	-	-	-	-	-	-	N/A
<b>Interest Expense</b>														
Series 2012 Bonds	-	636,493	-	-	-	-	-	454,638	-	-	-	1,091,130	1,091,130	100%
<b>Operating Transfers Out (To Other Funds)</b>														
<b>Total Expenditures and Other Uses:</b>	<b>\$ -</b>	<b>\$ 636,493</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,064,638</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,701,130</b>	<b>\$ 1,701,130</b>	<b>N/A</b>
Net Increase/ (Decrease) in Fund Balance	84,904	(614,887)	68,244	4,058	3,107	1,029	1,412,404	(1,045,565)	1,897	4	4	(84,802)	-	
Fund Balance - Beginning	1,670,657	1,755,561	1,140,674	1,208,918	1,212,975	1,216,082	1,217,112	2,629,515	1,583,950	1,585,847	1,585,851	-	-	
<b>Fund Balance - Ending</b>	<b>\$ 1,755,561</b>	<b>\$ 1,140,674</b>	<b>\$ 1,208,918</b>	<b>\$ 1,212,975</b>	<b>\$ 1,216,082</b>	<b>\$ 1,217,112</b>	<b>\$ 2,629,515</b>	<b>\$ 1,583,950</b>	<b>\$ 1,585,847</b>	<b>\$ 1,585,851</b>	<b>\$ 1,585,855</b>	<b>(84,802)</b>	<b>\$ -</b>	